

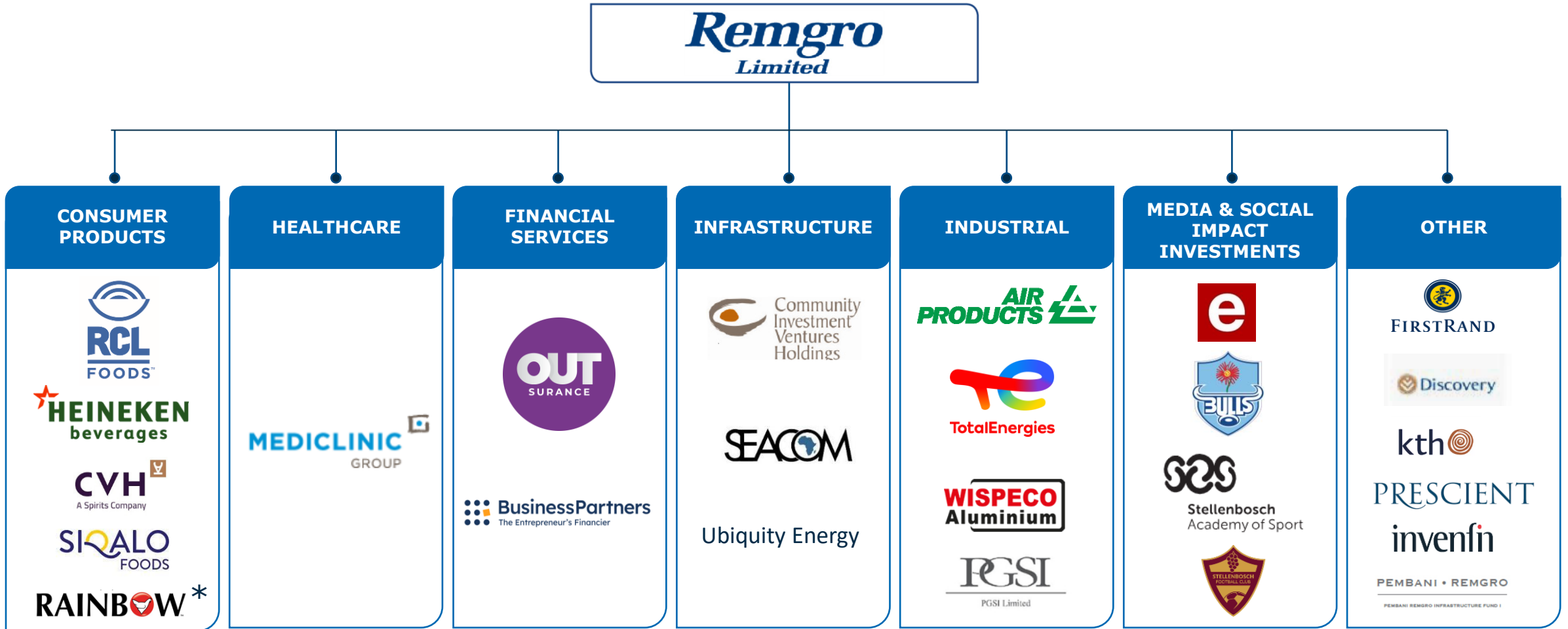


2024

**FACT SHEET SUPPORTING
RESULTS FOR THE YEAR ENDED JUNE 2024**



RCL FOODS IN CONTEXT

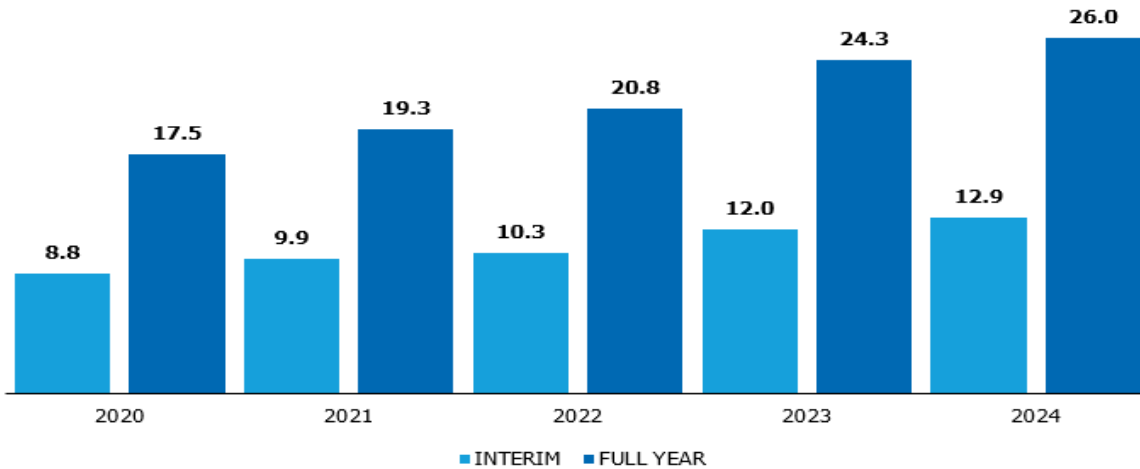


* Unbundled from RCL Foods and separately listed on 1 July 2024.

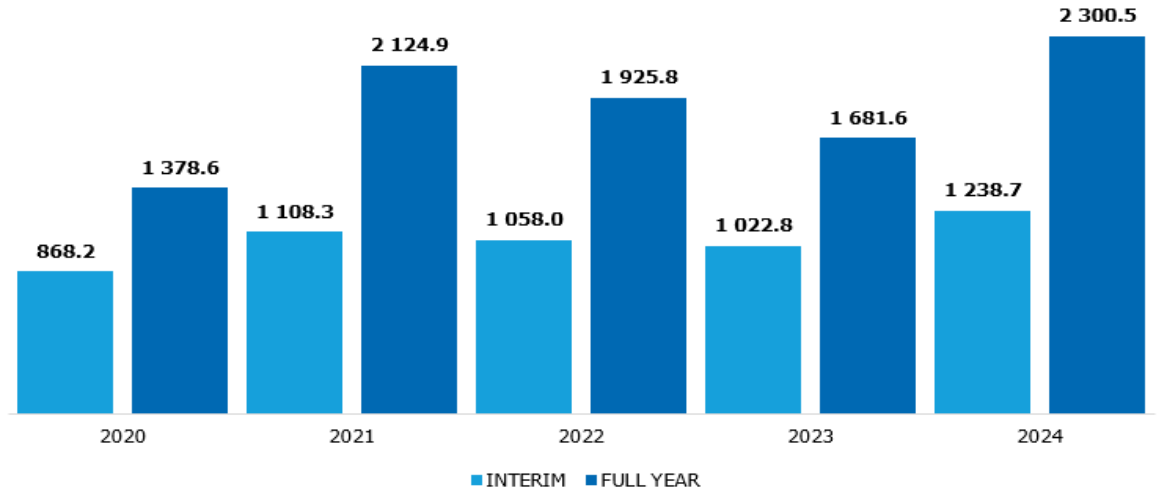
PERFORMANCE

CONTINUING OPERATIONS

REVENUE (Rbn)



EBITDA (Rm)



NEARLY
10 000
EMPLOYEES



575 000
TONS OF SUGAR
PRODUCED



233 000
JARS OF
MAYONNAISE
PRODUCED PER DAY



71 200
JARS OF PEANUT
BUTTER PRODUCED
PER DAY



350 000 TONS
OF FLOUR
PRODUCED



118 000
LITRES OF BEVERAGES
SOLD PER DAY



330 036
TONS OF ANIMAL
FEED SOLD



MORE THAN
20 WELL KNOWN
& MUCH LOVED
BRANDS



773 000
UNITS OF
BREAD, BUNS & ROLLS
PRODUCED PER DAY



205
TONS OF PET
FOOD PRODUCED
DAILY



OUR BRANDS

A NUMBER OF SOUTH AFRICA'S MUCH LOVED BRANDS ARE PRODUCED BY RCL FOODS

R1 billion +



R400 million – R1 billion



R100 – R400 million



R100 million & under





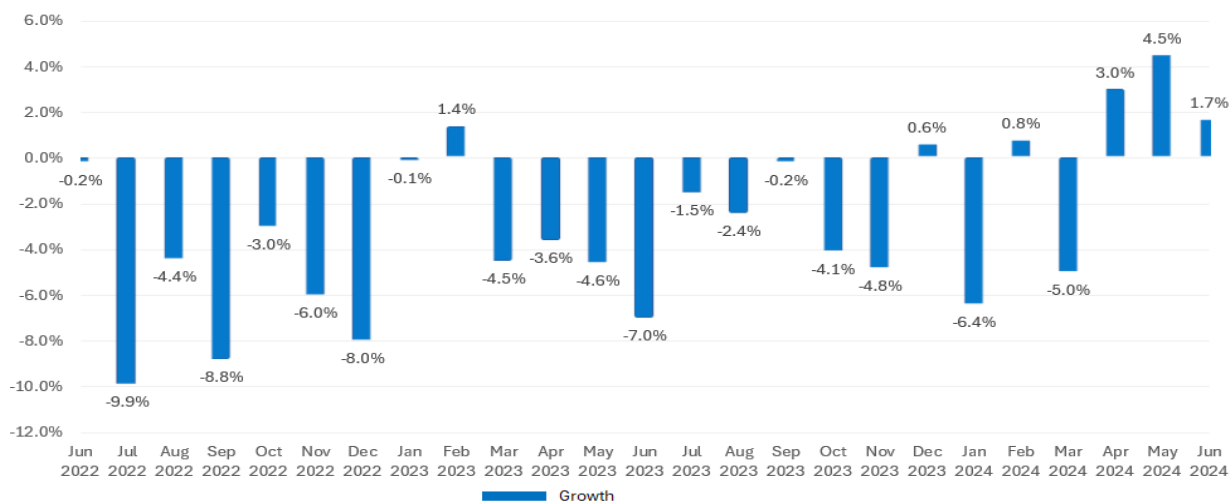
MARKET CONTEXT

Market Inflation (%) and Volume Growth (%)

TOTAL INDUSTRY BASKET	INFLATION (%)		VOLUME GROWTH (%)	
	12MM JUNE 24	3MM JUNE 24	12MM JUNE 24	3MM JUNE 24
	Food	7.4%	4.4%	(1.3)%
Food Excluding Staples	6.1%	2.2%	2.6%	7.4%
Staples	7.0%	4.9%	(5.9)%	(1.5)%
Confectionery	6.4%	3.9%	(0.2)%	2.8%
Cold Beverages	7.6%	2.7%	3.4%	10.1%

Source: Ask'd

Food Volume Growth % Trend – June 2022 to June 2024



Source: Ask'd



MARKET SHARE

VOLUME SHARE % FOR THE PERIOD	6MM June 24	12MM June 24	12MM June 23	SOURCE
• Bobtail	33.1	31.7	33.4	Circana*
• Catmor	59.1	57.4	67.0	Circana
• Feline Cuisine	33.0	29.2	24.5	Circana
• Canine Cuisine	51.6	46.7	40.5	Circana
• Yum Yum Peanut Butter	31.4	31.3	33.1	Circana
• Nola Mayonnaise	45.9	47.6	46.5	Circana
• Sorghum (RCL FOODS Brands)	31.5	31.1	29.4	Circana
• Ouma Rusks	53.7	52.8	57.8	Circana
• Mageu	49.2	50.0	52.0	Circana
• Selati Sugar	32.7	27.1	28.3	Circana
• Pies and Rolls (RCL FOODS Brands)	7.0	6.9	6.0	Circana
• Supreme Flour	12.9	12.7	12.7	SAGIS**
• Sunbake	8.5	8.5	8.6	SAGIS

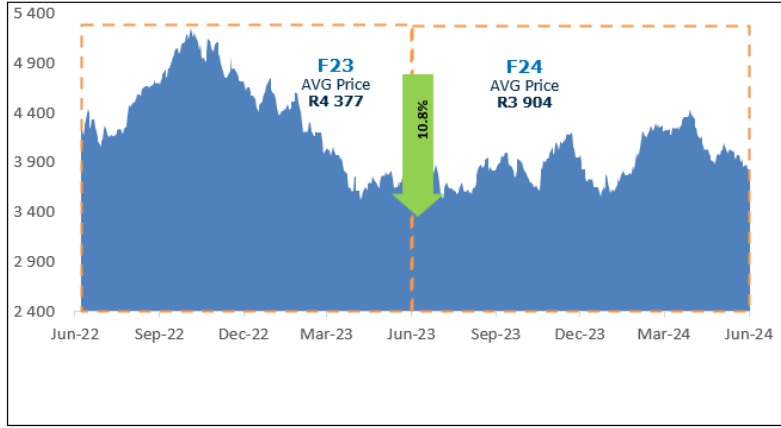
*Circana is a provider of market measurement and related services for consumer packaged goods

** SAGIS is a South African grain information service that supplies market information to the grain and oil seeds industry. SAGIS encompasses a broader section of the market which includes general trade and retail.

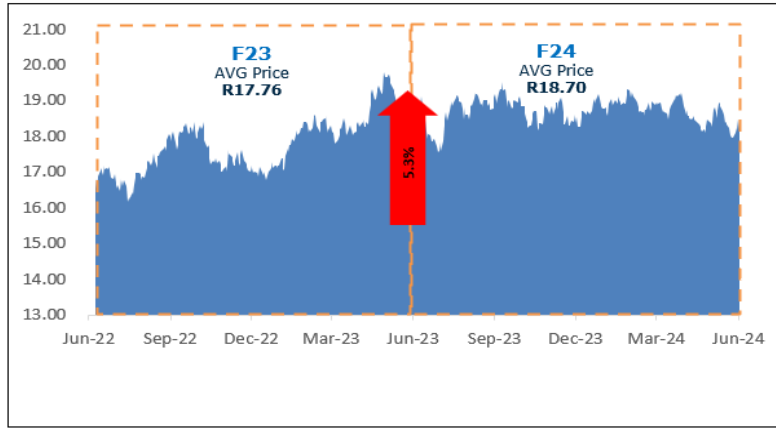


COMMODITY PRICES

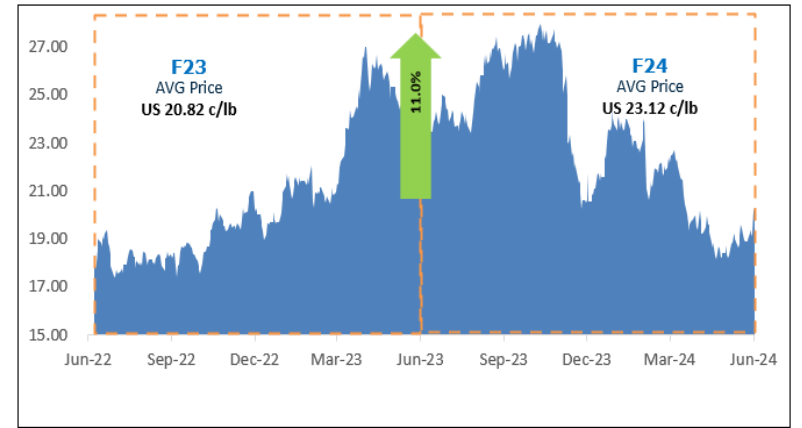
SAFEX YELLOW MAIZE PRICE (R/Ton)



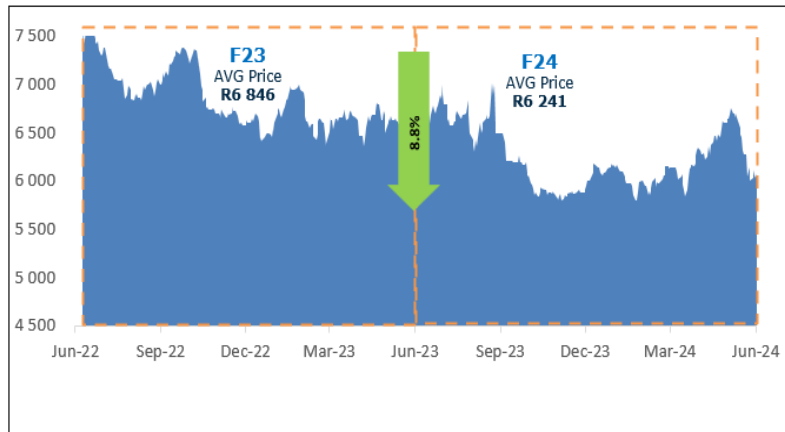
RAND/USD



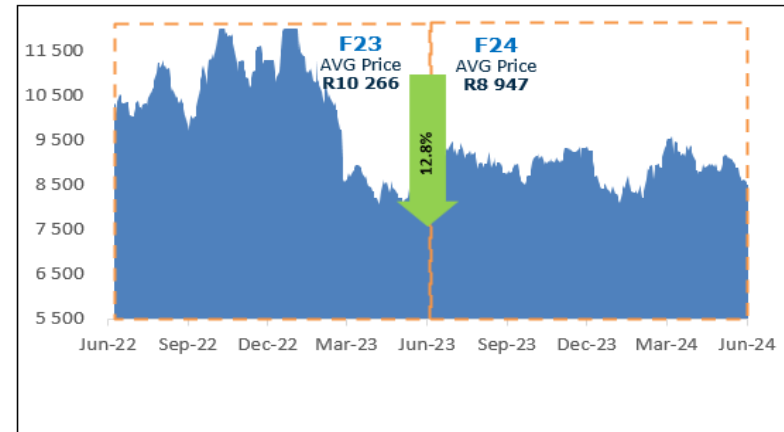
NO.11 WORLD SUGAR PRICE (RAW SUGAR) (\$c/lb)



SAFEX WHEAT PRICE (R/Ton)



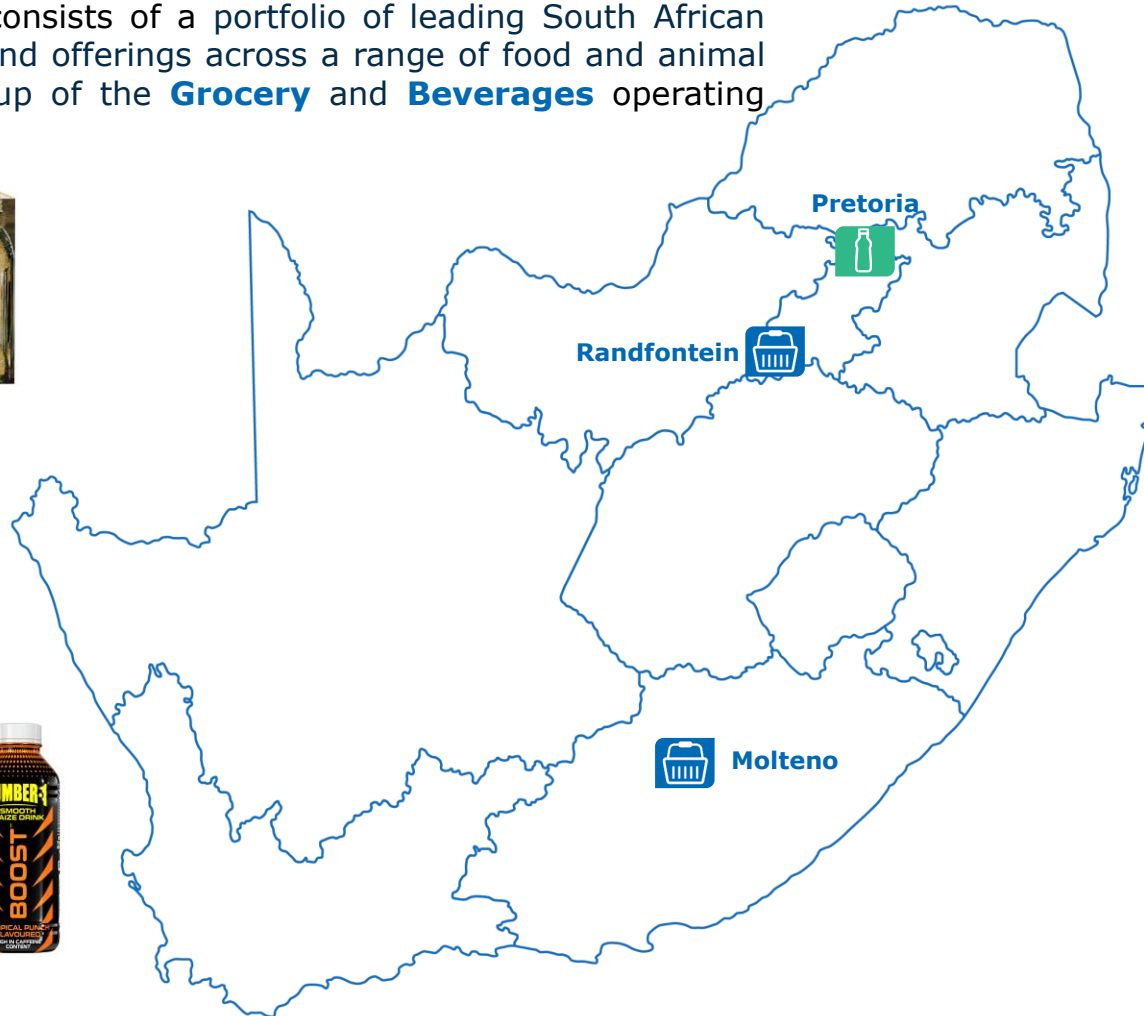
SAFEX SUNFLOWER PRICE (R/Ton)



RCL FOODS SEGMENTS

GROCERIES

The **Groceries business unit** consists of a portfolio of leading South African brands spanning staples to top end offerings across a range of food and animal product categories. It is made up of the **Grocery** and **Beverages** operating units.



🛒 **GROCERY**

🍷 **BEVERAGES**

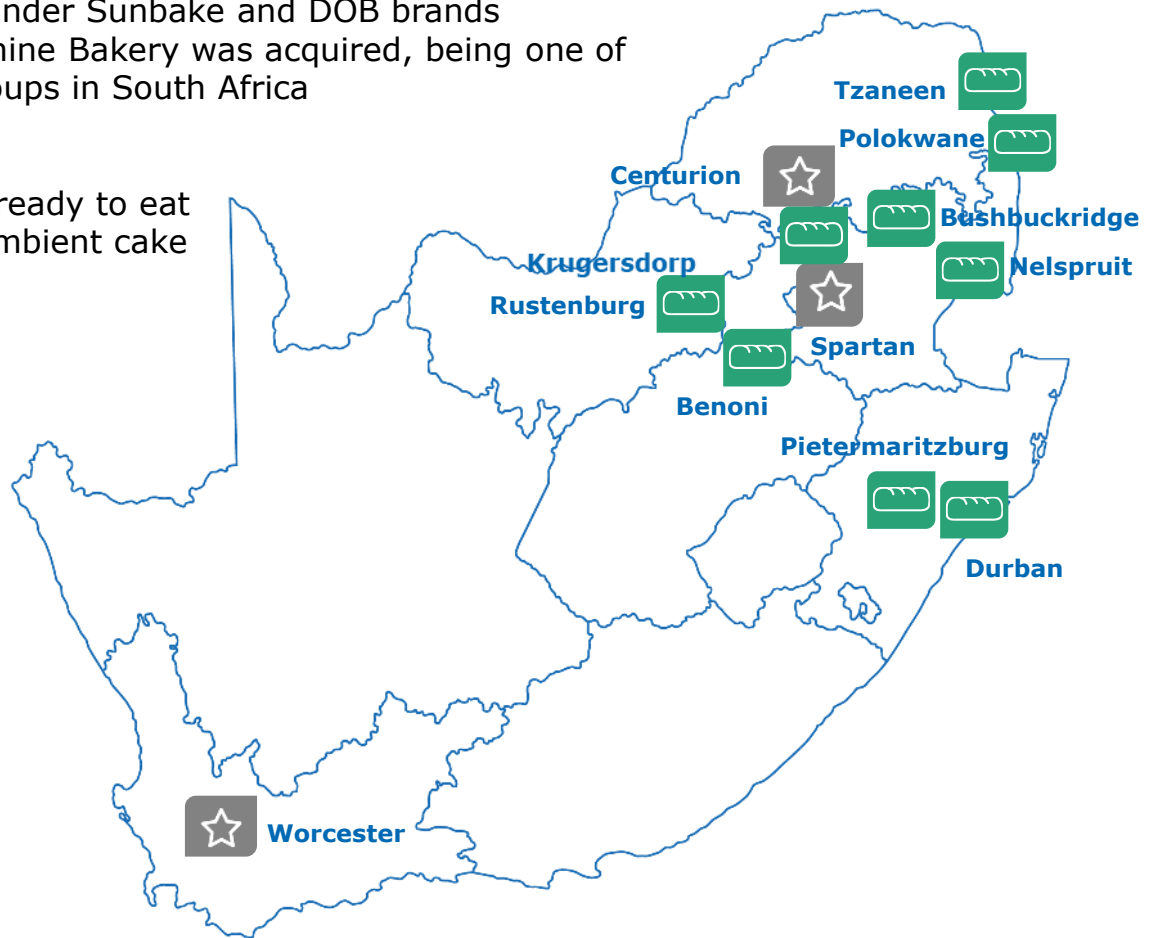
--	--	--

RCL FOODS SEGMENTS continued

BAKING

Bread, buns and rolls – the fourth largest bread brand nationally and produces a range of baked goods under Sunbake and DOB brands
 On 1 March 2023 KZN based Sunshine Bakery was acquired, being one of the largest independent bakery groups in South Africa

Speciality – produces a range of ready to eat products across speciality bread, ambient cake and chilled cakes & desserts



BREAD, BUNS & ROLLS

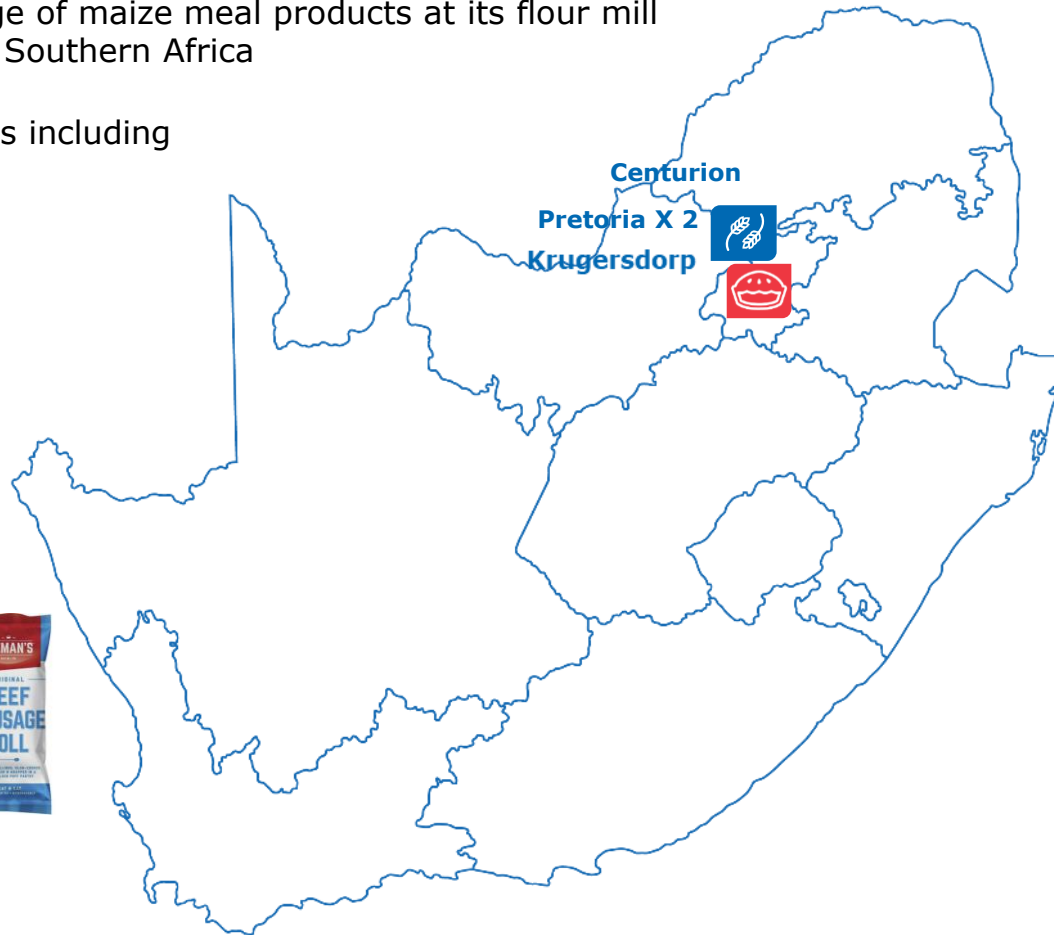
SPECIALITY

RCL FOODS SEGMENTS continued

BAKING

Milling – produces flour and a range of maize meal products at its flour mill
- the largest single site flour mill in Southern Africa

Pies – produces a range of products including foiled pies, rolls and pasties.



RCL FOODS SEGMENTS continued

SUGAR

The **Sugar business unit** is made up of the following categories:

- **Sugar** – produces a range of sugar products under the leading sugar brand Selati
- **Molatek** – produces molasses-based feed for ruminants

