



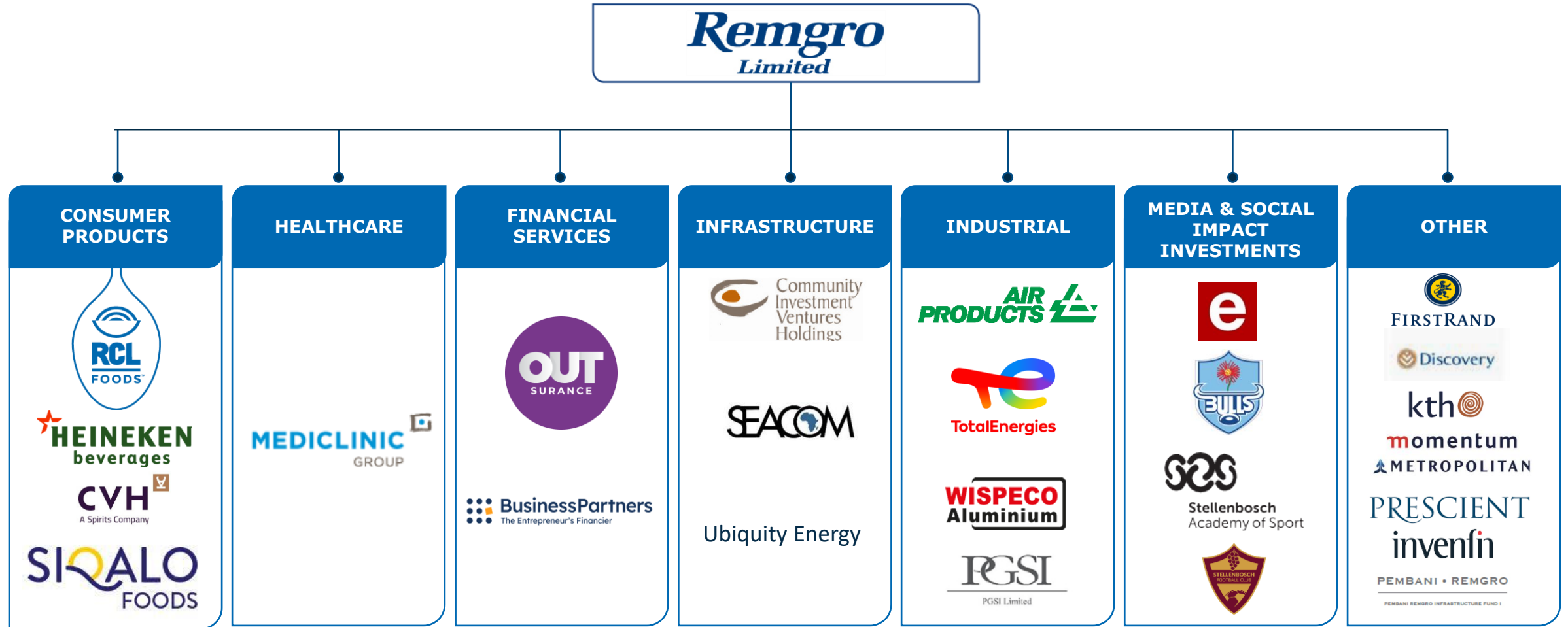
2024

COMPANY FACT SHEET

RESULTS FOR THE SIX MONTHS ENDED DECEMBER 2023



RCL FOODS IN CONTEXT





OUR IMPACT

OUR SUSTAINABILITY STRATEGY

Delivering Wellbeing

We take credible action and do our part to deliver consumer goods that support the wellbeing of employees, consumers, communities and the planet.

OUR FRAMEWORK

PEOPLE

Dignity and Wellbeing



Everyone has the right to dignity and wellbeing. We prioritise inclusivity and work together with employees, customers, communities and our value chain partners to make lives better.

PRODUCT

Product and Brand Integrity



We support lives well lived by offering responsibly produced and responsibly sourced consumer goods that support food security and help make healthy and sustainable living a reality.

PRACTICE

Responsible Operations



We take credible action to support a timely transition to a net-zero and waste free economy and protect and restore nature while being transparent about our efforts and our progress along the way.



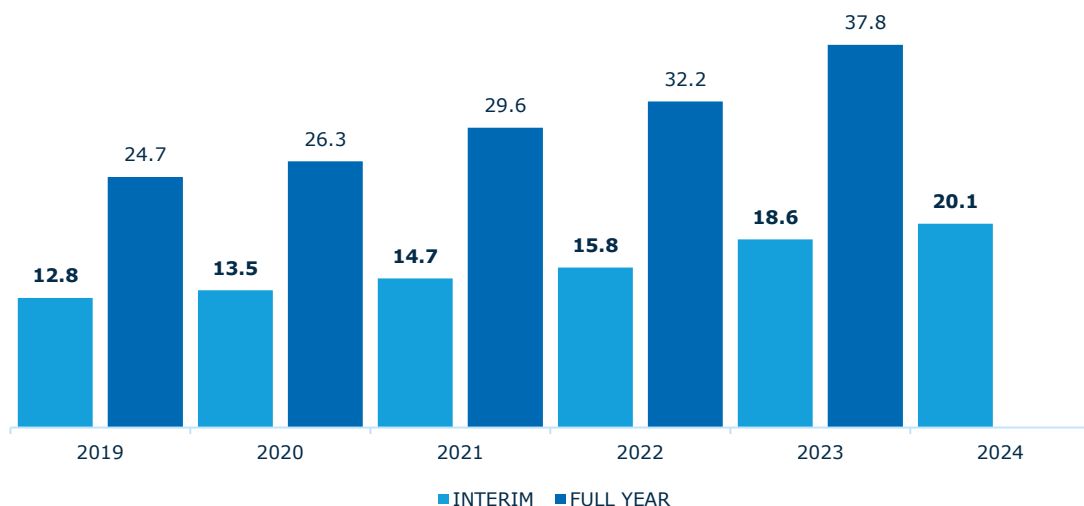
FACT SHEET

SUPPORTING RESULTS FOR THE SIX MONTHS ENDED DECEMBER 2023

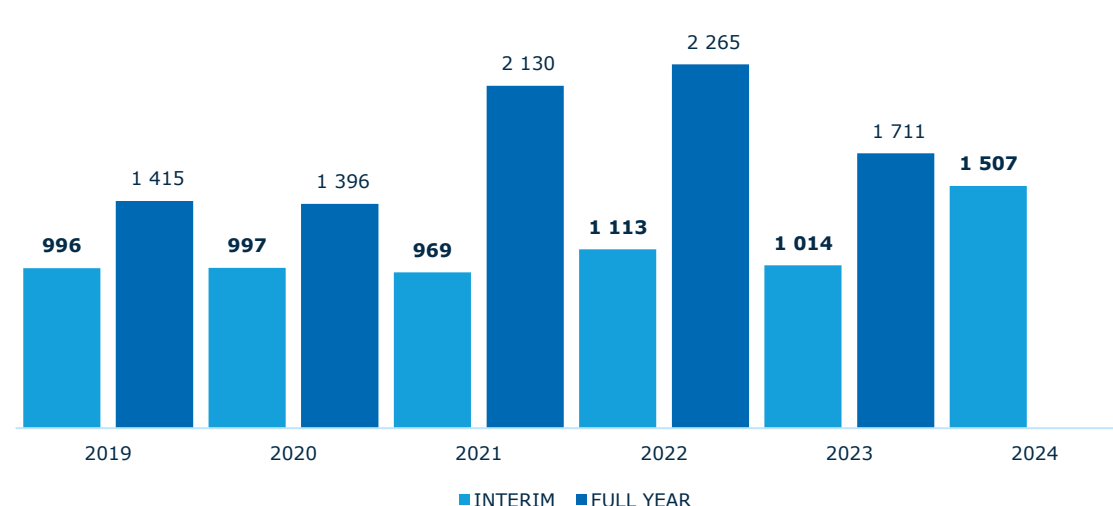
PERFORMANCE

CONTINUING OPERATIONS

REVENUE (Rbn)



EBITDA (Rm)



OVER
16 000
EMPLOYEES



AROUND
790 000
TONS OF SUGAR SOLD
PER YEAR



125 TONS
OF MAYONNAISE
SOLD DAILY



36 TONS
OF PEANUT
SOLD DAILY BUTTER



350 000 TONS
OF FLOUR MILLED
PER YEAR



121 000
LITRES
OF BEVERAGES
SOLD
DAILY



1.3 MILLION
TONS OF
ANIMAL FEED
PRODUCED PER YEAR



30 WELL KNOWN
& MUCH LOVED
BRANDS



740 000
UNITS OF
BREAD, BUNS AND
ROLLS SOLD DAILY



4.1 MILLION
BIRDS
PROCESSED
A WEEK



196 TONS
OF PET FOOD
SOLD DAILY



*Statistics above are as per the June 2023 financial year end information.



FACT SHEET

SUPPORTING RESULTS FOR THE SIX MONTHS ENDED DECEMBER 2023

OUR BRANDS

A NUMBER OF SOUTH AFRICA'S MUCH LOVED BRANDS ARE PRODUCED BY RCL FOODS

R1 billion +



R400 million – R1 billion



R100 – R400 million



R100 million & under



**FACT SHEET**

SUPPORTING RESULTS FOR THE SIX MONTHS ENDED DECEMBER 2023

MARKET SHARE

| VOLUME SHARE % FOR THE PERIOD | 6MM DEC 23 | 12MM DEC 23 | 12MM DEC 22 | SOURCE |
|-----------------------------------|------------|-------------|-------------|----------|
| Dogfoods (RCL Brands) | 26.4 | 26.6 | 31.1 | Circana* |
| Catfoods (RCL Brands) | 31.2 | 32.5 | 36.9 | Circana |
| Yum Yum Peanut Butter | 31.3 | 33.5 | 30.1 | Circana |
| Nola Mayonnaise | 48.9 | 45.3 | 46.8 | Circana |
| Sorghum (RCL FOODS Brands) | 30.6 | 30.4 | 29.8 | Circana |
| Ouma Rusks** | 51.6 | 55.2 | 54.9 | Circana |
| Mageu | 50.9 | 51.5 | 53.1 | Circana |
| Freezer to Fryer | 32.2 | 30.1 | 27.8 | Circana |
| Polony (RCL FOODS Brands) | 17.4 | 16.8 | 13.5 | Circana |
| Viennas (RCL FOODS Brands) | 30.4 | 30.3 | 26.5 | Circana |
| Selati Sugar | 22.1 | 24.9 | 29.9 | Circana |
| Pies and Rolls (RCL FOODS Brands) | 6.9 | 5.9 | 6.9 | Circana |
| Supreme Flour | 12.9 | 12.9 | 13.3 | SAGIS*** |
| Sunbake | 8.5 | 8.6 | 8.6 | SAGIS |

*Circana is a provider of market measurement and related services for consumer packaged goods | ** Ouma Rusks relates to mainstream rusks only.

*** SAGIS is a South African grain information service that supplies market information to the grain and oil seeds industry. SAGIS encompasses a broader section of the market which includes general trade and retail.



FACT SHEET

SUPPORTING RESULTS FOR THE SIX MONTHS ENDED DECEMBER 2023

COMMODITY PRICES

SAFEX WHEAT PRICE (R/Ton)



SAFEX SUNFLOWER PRICE (R/Ton)



RAND/USD



NO.11 WORLD SUGAR PRICE (RAW SUGAR) (c/lb)



SAFEX YELLOW MAIZE PRICE (R/Ton)



CME SOYA PRICE (\$/Ton)





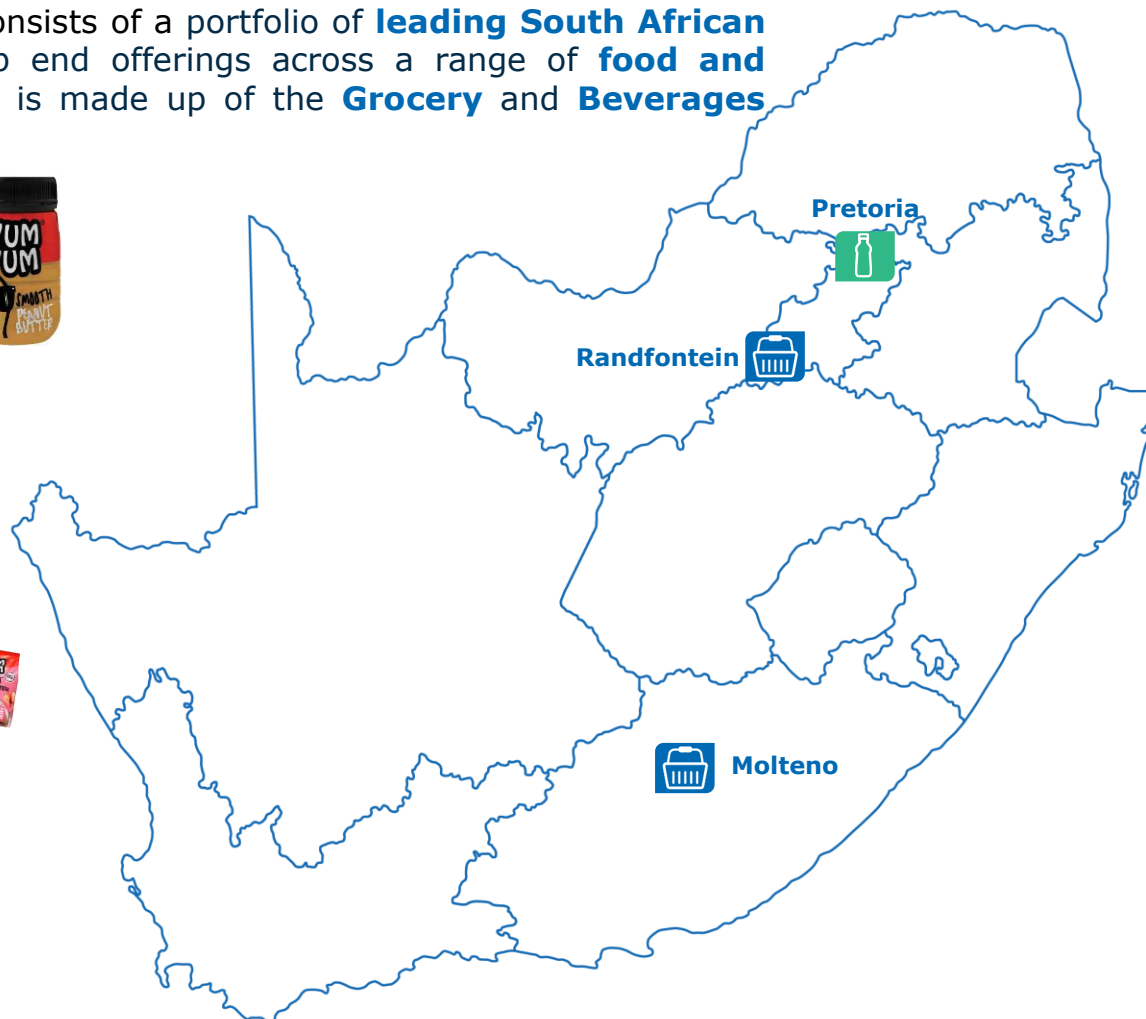
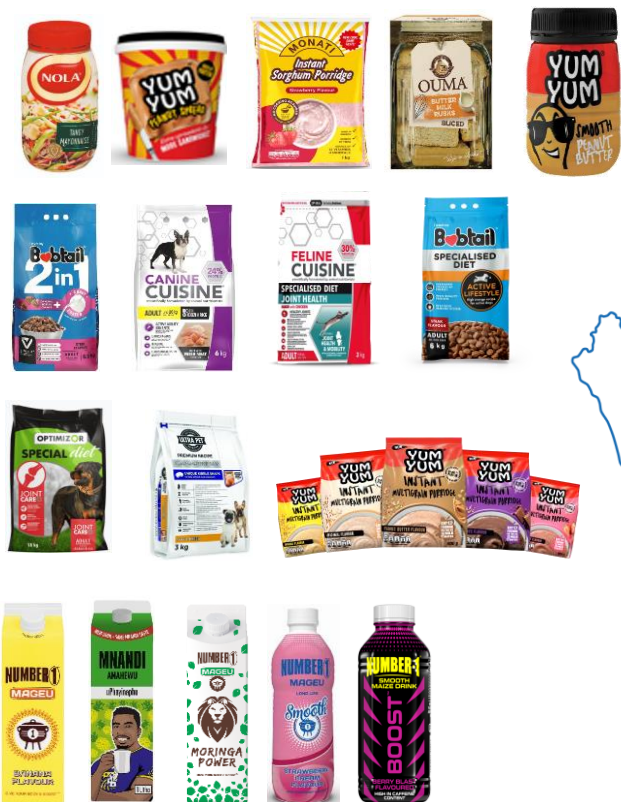
FACT SHEET

SUPPORTING RESULTS FOR THE SIX MONTHS ENDED DECEMBER 2023

RCL FOODS VALUE-ADDED BUSINESS

GROCERIES

The **Groceries business unit** consists of a portfolio of **leading South African brands** spanning staples to top end offerings across a range of **food and animal product categories**. It is made up of the **Grocery** and **Beverages** operating units.





FACT SHEET

SUPPORTING RESULTS FOR THE SIX MONTHS ENDED DECEMBER 2023

RCL FOODS VALUE-ADDED BUSINESS continued

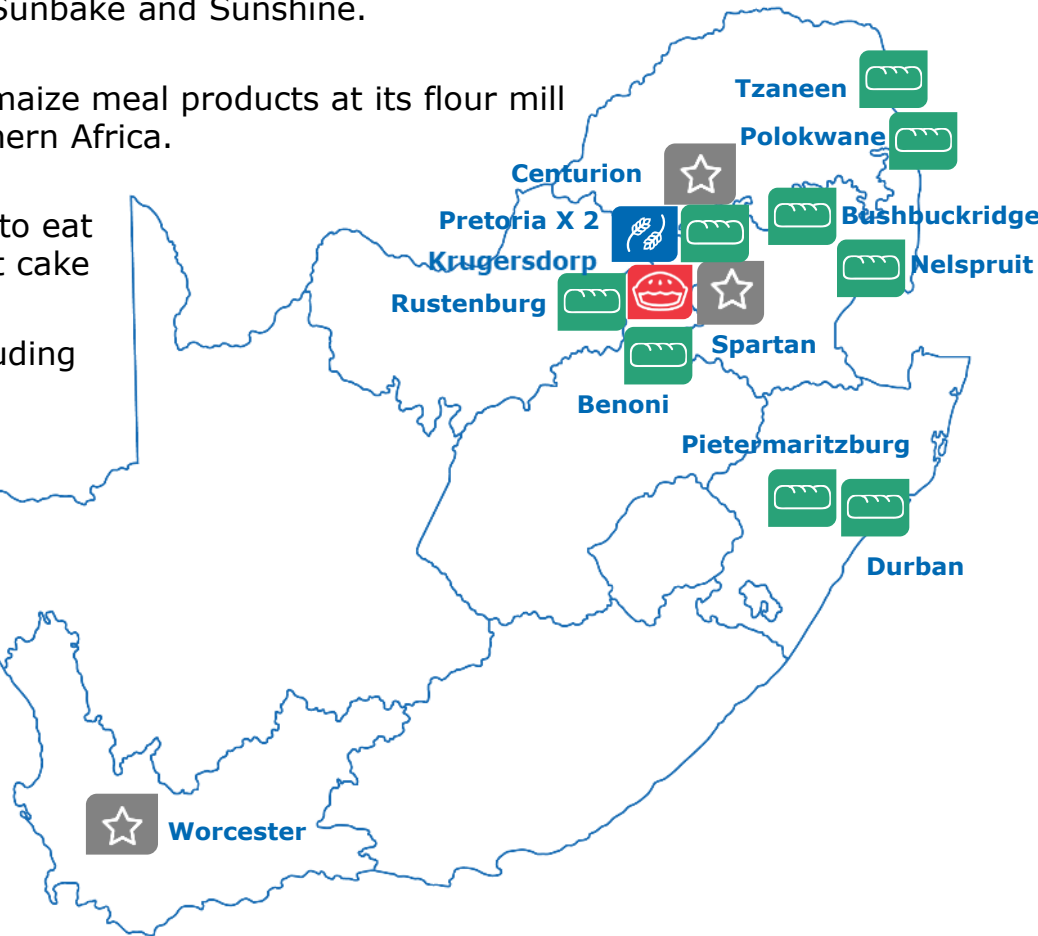
BAKING

Bread, buns and rolls – the fourth largest bread brand nationally and produces a range of baked goods under Sunbake and Sunshine.

Milling – produces flour and a range of maize meal products at its flour mill - the largest single site flour mill in Southern Africa.

Speciality – produces a range of ready to eat products across speciality bread, ambient cake and chilled cakes & desserts.

Pies – produces a range of products including foiled pies, rolls and pastries.



BREAD, BUNS & ROLLS



MILLING



SPECIALITY



PIES

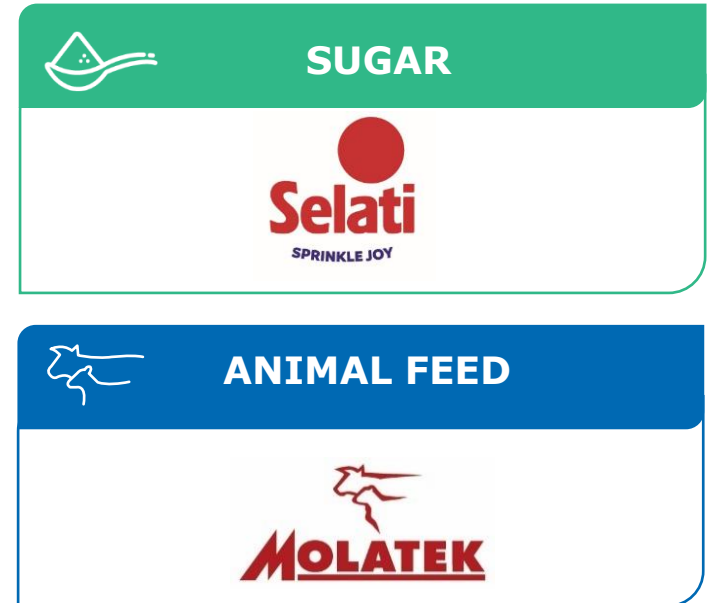
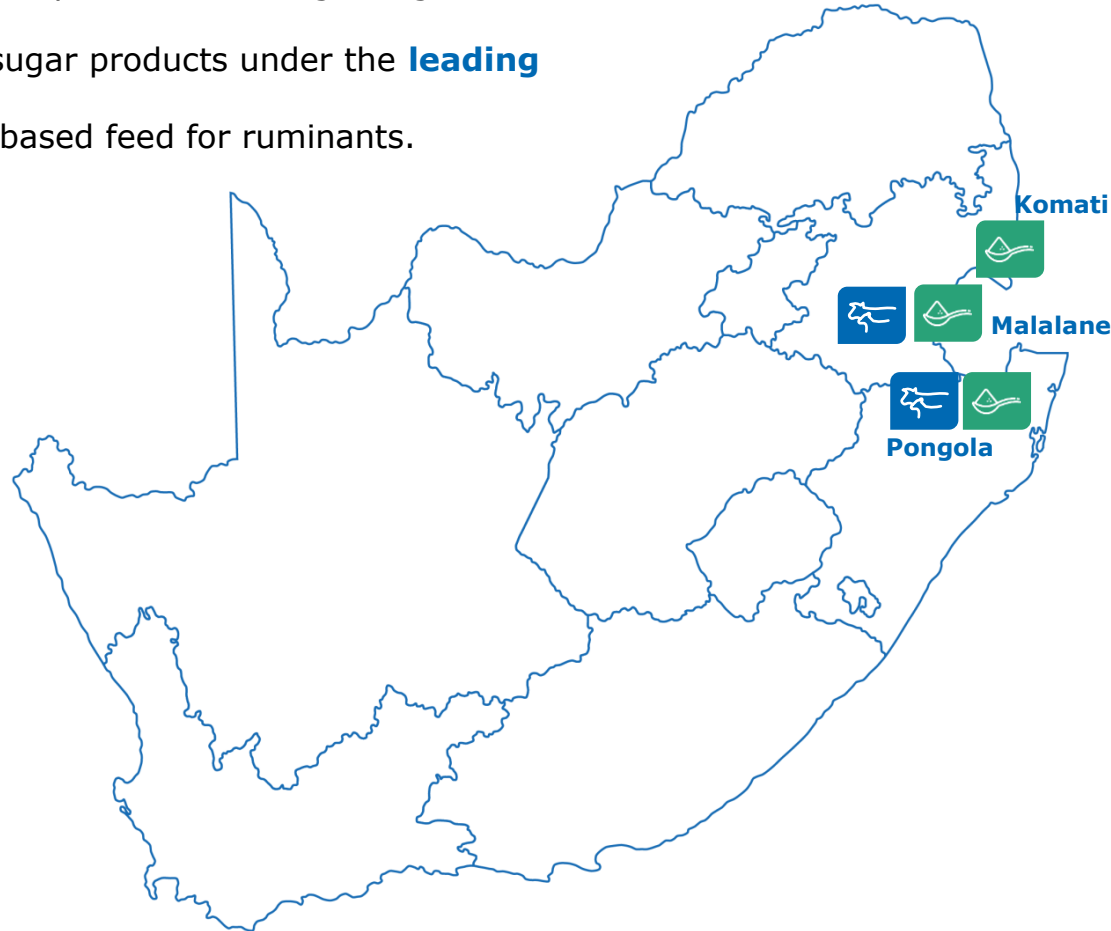


RCL FOODS VALUE-ADDED BUSINESS continued

SUGAR

The **Sugar business unit** is made up of the following categories:

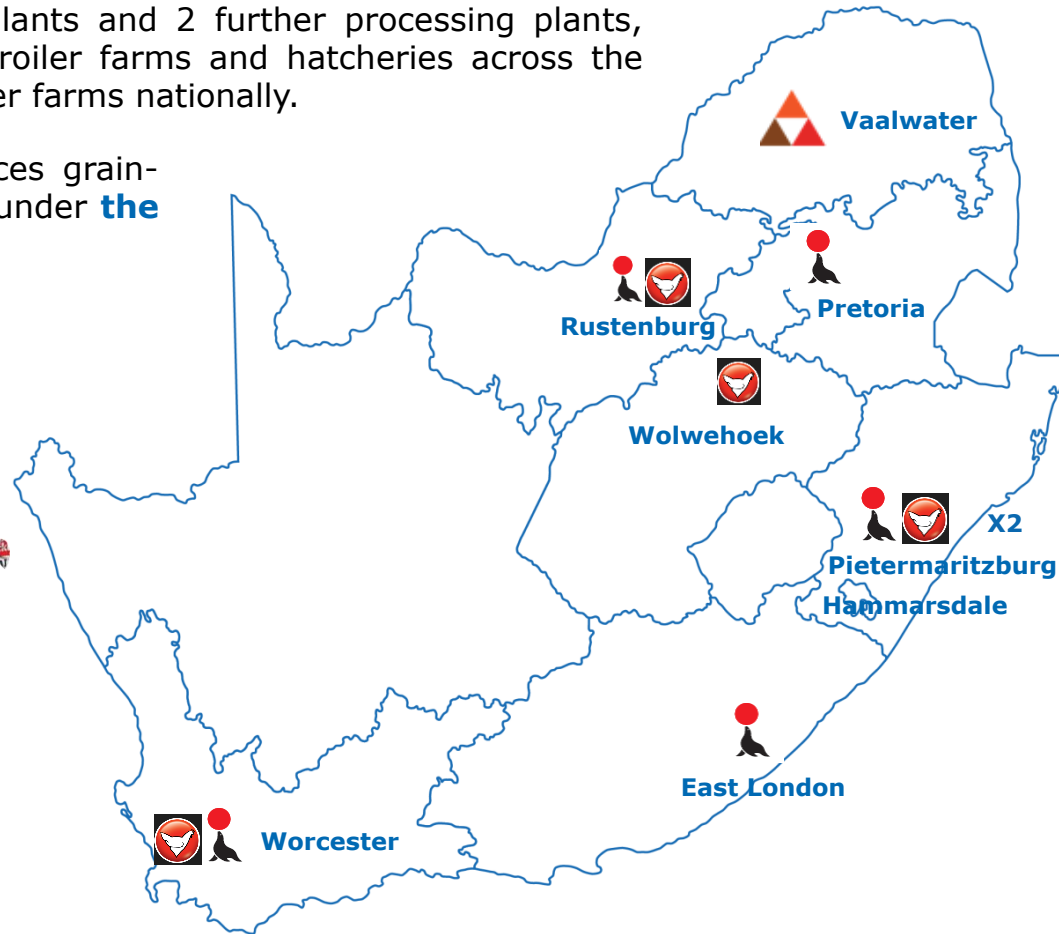
- **Sugar** – produces a range of sugar products under the **leading sugar brand Selati**.
- **Molatek** – produces molasses-based feed for ruminants.



RAINBOW

Rainbow produces a **wide range of chicken products** under **three well established brands: Rainbow, Simply Chicken and Farmer Brown**. In addition to 3 primary processing plants and 2 further processing plants, Chicken has 150 rearing, laying, broiler farms and hatcheries across the country as well as 42 contract grower farms nationally.

The **Animal Feed** category produces grain-based feeds for a range of species under **the brands of Epol and Driehoek**.



CHICKEN

RAINBOW



RAINBOW
Simply Chicken



ANIMAL FEED



DRIEHOEKFEEDS
SCIENCE IN A BAG

