



RCL
FOODS™

2023

**FACT SHEET SUPPORTING
RESULTS FOR THE YEAR ENDED JUNE 2023**

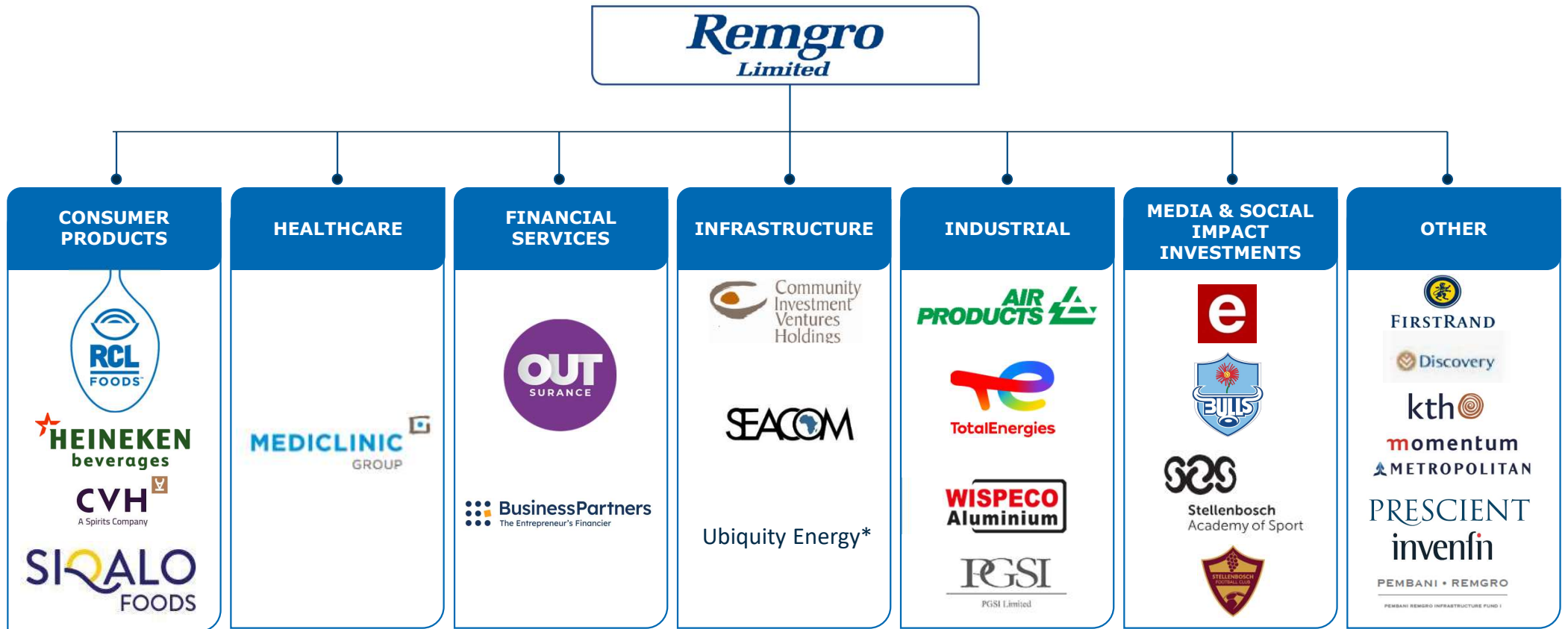




FACT SHEET

SUPPORTING RESULTS FOR THE YEAR ENDED JUNE 2023

RCL FOODS IN CONTEXT



*Investment in renewable energy which owns interests in Energy Exchange of Southern Africa Proprietary Limited and Enerweb Proprietary Limited.



OUR IMPACT

OUR SUSTAINABILITY STRATEGY

Delivering Wellbeing

We take credible action and do our part to deliver consumer goods that support the wellbeing of employees, consumers, communities and the planet.

OUR FRAMEWORK

PEOPLE

Dignity and Wellbeing



Everyone has the right to dignity and wellbeing. We prioritise inclusivity and work together with employees, customers, communities and our value chain partners to make lives better.

PRODUCT

Product and Brand Integrity



We support lives well lived by offering responsibly produced and responsibly sourced consumer goods that support food security and help make healthy and sustainable living a reality.

PRACTICE

Responsible Operations



We take credible action to support a timely transition to a net-zero and waste free economy and protect and restore nature while being transparent about our efforts and our progress along the way.

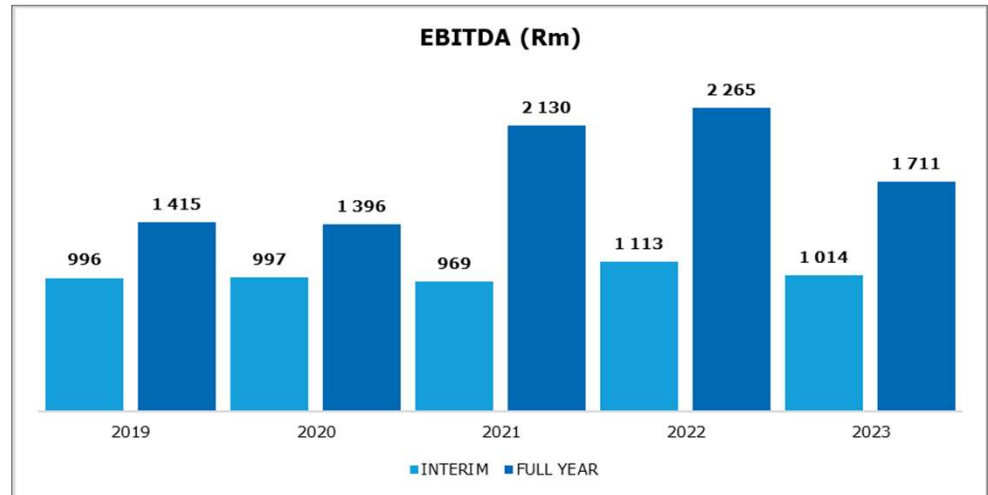
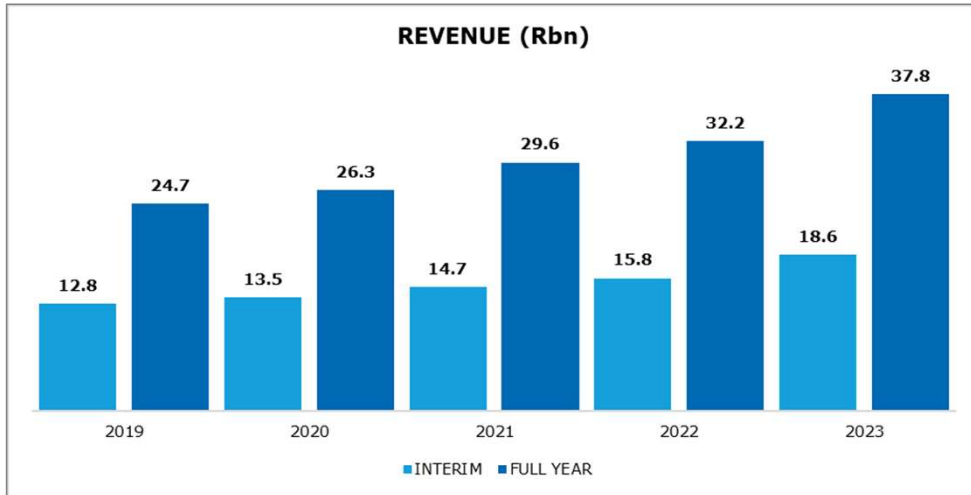


FACT SHEET

SUPPORTING RESULTS FOR THE YEAR ENDED JUNE 2023

PERFORMANCE

CONTINUING OPERATIONS



**NEARLY
16 500
EMPLOYEES**

**AROUND
791 000
TONS OF SUGAR SOLD**

**125 TONS
OF MAYONNAISE
SOLD DAILY**

**36 TONS
OF PEANUT
BUTTER SOLD DAILY**

**350 000 TONS
OF FLOUR MILLED
PER YEAR**

**121 000 LITRES
OF BEVERAGES SOLD
PER DAY**

**1.3 MILLION
TONS OF
ANIMAL FEED
PRODUCED**

**30 WELL KNOWN
& MUCH LOVED
BRANDS**

**740 000
UNITS OF
BREAD, BUNS AND
ROLLS SOLD PER DAY**

**196 TONS
OF PET FOOD
SOLD DAILY**



FACT SHEET

SUPPORTING RESULTS FOR THE YEAR ENDED JUNE 2023

OUR BRANDS

A NUMBER OF SOUTH AFRICA'S MUCH LOVED BRANDS ARE PRODUCED BY RCL FOODS

R1 billion +



R400 million – R1 billion



R100 – R400 million



R100 million & under



**FACT SHEET**

SUPPORTING RESULTS FOR THE YEAR ENDED JUNE 2023

MARKET SHARE

VOLUME SHARE % FOR THE PERIOD	6MM June 23	12MM June 23	12MM June 22	SOURCE
Dogfoods (RCL Brands)	26.9	28.7	31.9	Circana*
Catfoods (RCL Brands)	33.8	35.5	38.3	Circana
Yum Yum Peanut Butter	35.8	33.1	30.2	Circana
Nola Mayonnaise	41.0	46.5	43.1	Circana
Sorghum (RCL FOODS Brands)	30.2	29.4	32.8	Circana
Ouma Rusks**	46.1	44.6	41.8	Circana
Mageu	52.2	52.0	55.7	Circana
Freezer to Fryer	27.9	29.1	26.0	Circana
Polony (RCL FOODS Brands)	16.8	15.5	13.6	Circana
Viennas (RCL FOODS Brands)	21.1	19.8	17.4	Circana
Selati Sugar	28.1	28.3	30.7	Circana
Pies and Rolls (RCL FOODS Brands)	4.8	6.0	4.5	Circana
Supreme Flour	12.6	12.7	12.8	SAGIS***
Sunbake	8.8	8.6	9.1	SAGIS

*Circana is a provider of market measurement and related services for consumer packaged goods | ** Ouma Rusks relates to mainstream rusks only.

*** SAGIS is a South African grain information service that supplies market information to the grain and oil seeds industry. SAGIS encompasses a broader section of the market which includes general trade and retail.

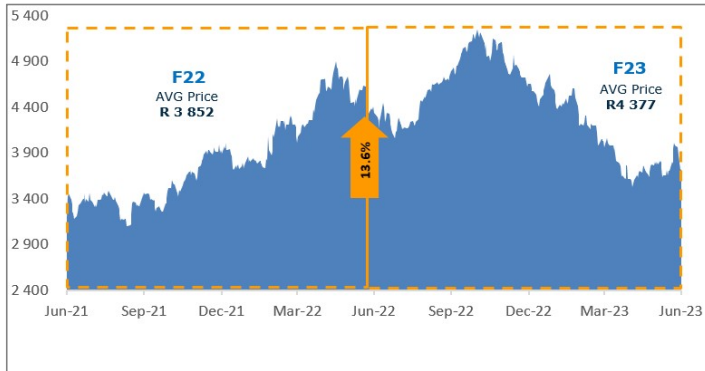


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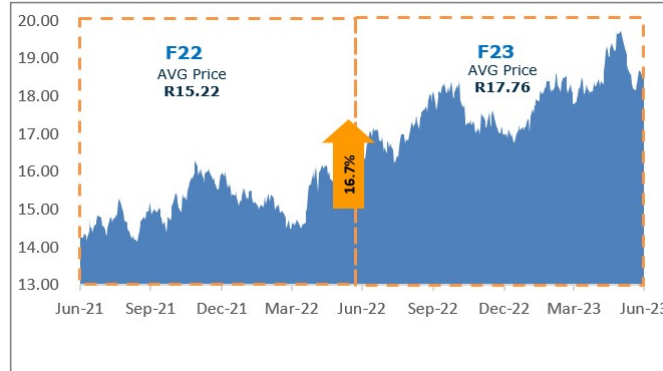
SUPPORTING RESULTS FOR THE YEAR ENDED JUNE 2023

COMMODITY PRICES

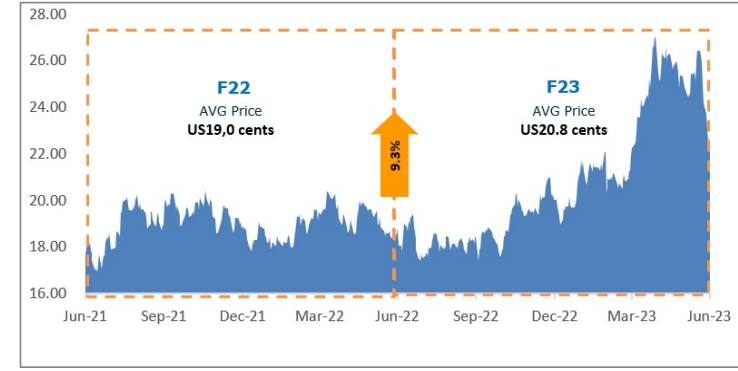
SAFEX YELLOW MAIZE PRICE (R/Ton)



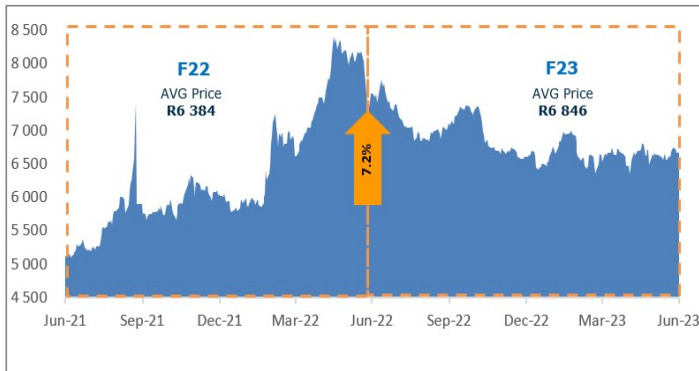
RAND/USD



NO.11 WORLD SUGAR PRICE (RAW SUGAR) (c/lb)



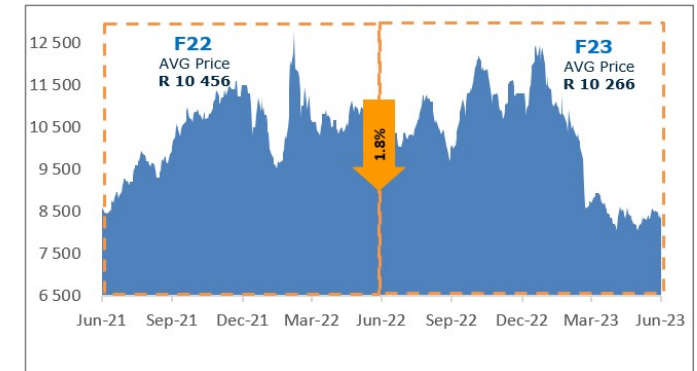
SAFEX WHEAT PRICE (R/Ton)



CME SOYA PRICE (\$/Ton)



SAFEX SUNFLOWER PRICE (R/Ton)





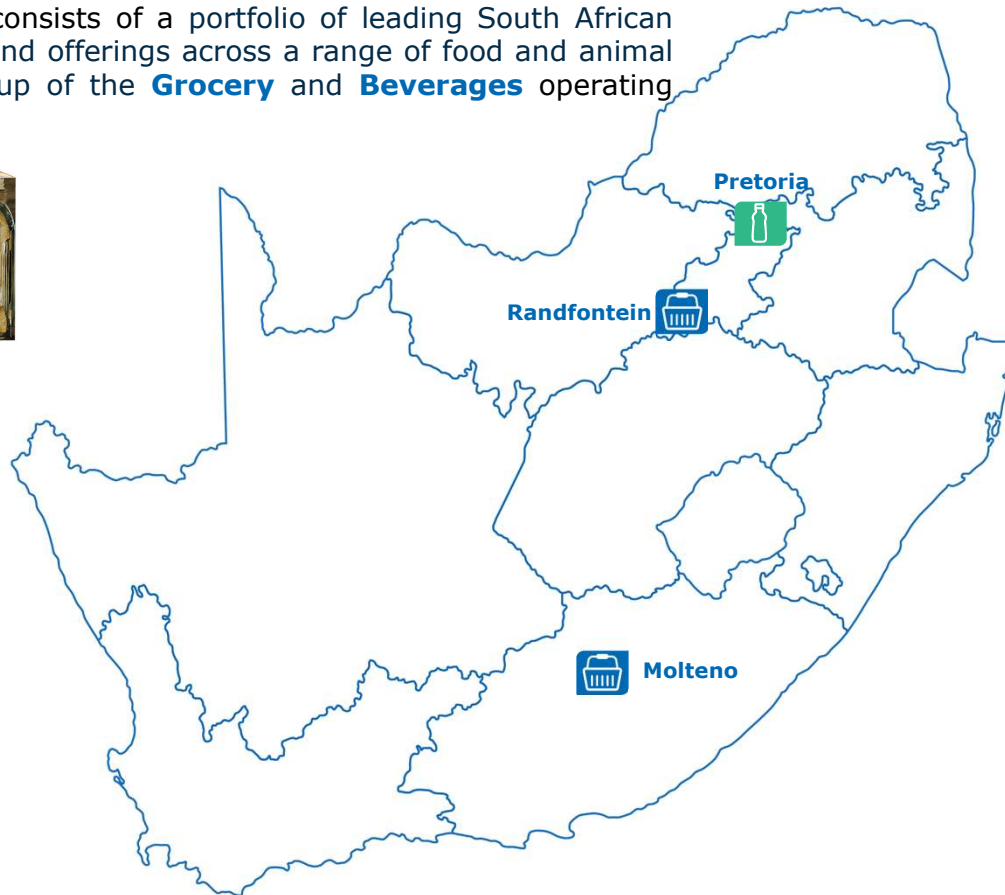
FACT SHEET

SUPPORTING RESULTS FOR THE YEAR ENDED JUNE 2023

RCL FOODS VALUE-ADDED BUSINESS

GROCERIES

The **Groceries business unit** consists of a portfolio of leading South African brands spanning staples to top end offerings across a range of food and animal product categories. It is made up of the **Grocery** and **Beverages** operating units.





FACT SHEET

SUPPORTING RESULTS FOR THE YEAR ENDED JUNE 2023

RCL FOODS VALUE-ADDED BUSINESS continued

BAKING

Bread, buns and rolls – the fourth largest bread brand nationally and produces a range of baked goods under Sunbake and DOB brands
On 1 March 2023 KZN based Sunshine Bakery was acquired, being one of the largest independent bakery groups in South Africa



Milling – produces flour and a range of maize meal products at its flour mill - the largest single site flour mill in Southern Africa

Speciality – produces a range of ready to eat products across speciality bread, ambient cake and chilled cakes & desserts





Pies – produces a range of products including foiled pies, rolls and pasties.




BREAD, BUNS & ROLLS

MILLING







SPECIALITY



WOOLWORTHS

PIES



PIEMAN'S



FACT SHEET

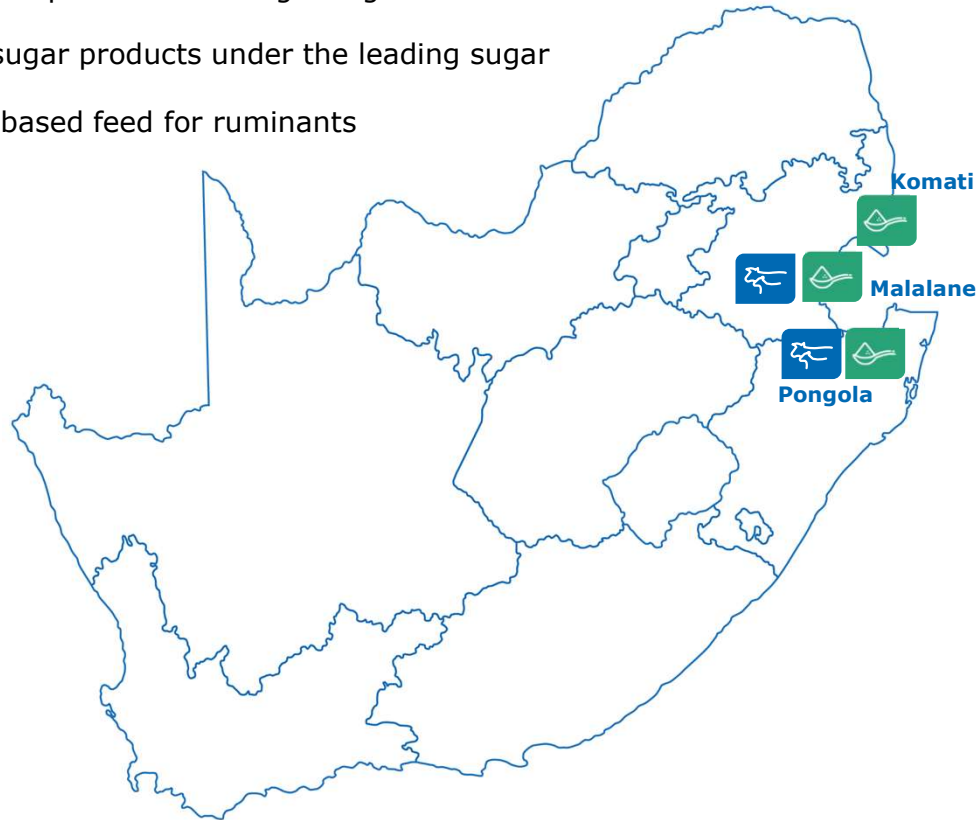
SUPPORTING RESULTS FOR THE YEAR ENDED JUNE 2023

RCL FOODS VALUE-ADDED BUSINESS continued

SUGAR

The **Sugar business unit** is made up of the following categories:

- **Sugar** – produces a range of sugar products under the leading sugar brand Selati
- **Molatek** – produces molasses-based feed for ruminants





FACT SHEET

SUPPORTING RESULTS FOR THE YEAR ENDED JUNE 2023

RAINBOW

Rainbow produces a wide range of chicken products under three well established brands: Rainbow, Simply Chicken and Farmer Brown. In addition to 3 primary processing plants and 2 further processing plants, Chicken has 140 rearing, laying, broiler farms and hatcheries across the country as well as 54 contract grower farms nationally.

The **Animal Feed** category produces grain-based feeds for a range of species under the brands of Epol and Driehoek.

