

# START HERE $\rightarrow$

OUR STRATEGIC

# OUR PASSION



# ABOUT THE REPORT

## **BOUNDARY AND SCOPE**

The aim of this Abridged Integrated Annual Report is to provide stakeholders with a balanced and holistic view of both the financial and environmental, social and governance (ESG) impacts of RCL Foods Limited (RCL FOODS or the Group) to enable them to obtain a better understanding of its long-term prospects. The report also includes the financial performance of RCL FOODS' joint ventures and associates. It covers the performance for the year ended June 2021 and provides an overview of operations of the Group with relevant comparatives to the previous period.

## MATERIAL ASPECTS AND COMPARABILITY

Materiality has been applied to qualitative and quantitative disclosures contained in this report. An item is considered material if it could influence the decisions of our business and its stakeholders. There have been no significant changes to the content and scope of this report from prior years, apart from a change to the focus of the strategic progress section from 52 to 61. To enhance the comparability of information, certain comparative figures may have been restated and these have been noted as such.

## ASSURANCE AND APPROVAL

The Board acknowledges its responsibility for the content of RCL FOODS' Integrated Annual Report. The Board has contributed to the identification of matters that are material to RCL FOODS and these matters have been used to select relevant information to be addressed in the report. Management has prepared and verified the information in the report, ensuring an accurate, balanced, and comprehensive overview of the organisation. The information has been verified by a combination of internal and external assurance providers. Details of the assurance element and providers are set out on 8 to 13 of the Annual Financial Statements, available on our website at www.rclfoods.com/financial-results-and-reports-2021. The report has been reviewed by the RCL FOODS Audit Committee and Board who have assessed the content of this report and believe that the 2021 Integrated Annual Report is presented in accordance with the <IR> Framework, that it addresses all material issues and fairly presents the integrated performance of the Group. The Board has authorised the release of this report at the RCL FOODS Board meeting held on 3 September 2021.

RCL FOODS values feedback and therefore welcomes any questions or comments regarding this report. These can be emailed to the Company Secretary, John Maher, at john.maher@rclfoods.com. Stakeholders are also directed to the Group's website for this report and other relevant additional supporting reports, Board committee charters and compliance information.



OUR KEY REPORTS AND REVIEWS



# **RELATED REPORTS**

This Abridged Integrated Annual Report forms part of, and should be read in conjunction with, a suite of reports available online on our website, namely:



SUSTAINABLE BUSINESS REPORT



ANNUAL FINANCIAL STATEMENTS



CORPORATE GOVERNANCE REPORT



REMUNERATION REPORT



KING IV APPLICATION REGISTER

# **REPORTING GUIDELINES**





INSTITUTE OF DIRECTORS SOUTHERN AFRICA

# INTEGRATED REPORTING (IR)





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OUR BUSINESS AT A GLANCE

HOW WE OPERATE

# NAVIGATING THE REPORT

# ICON REFERENCES

Our capitals	
R	Financial capital
Q	Human capital
( <sup>©</sup> )	Intellectual capital
<u> </u>	Manufactured capital
$\bigotimes$	Natural capital
در. مربور	Social and relationship capital

## Our stakeholders

A A	Communities
Ĵ	Consumers
<b>₩</b> {	Customers
ĨĨ	Employees
盦	Government
R	Investors and funders
Ç.)	Media
	Suppliers

## Further reading

	Signifies that related information is available online at www.rclfoods.com
	Directs readers to the page in the Abridged Integrated Annual Report with more details
SBR	Directs readers to the page in the Sustainable Business Report with more details
GOV	Directs readers to the page in the Corporate Governance Report with more details

Shareholders are reminded that they are entitled to a hard copy of this report on request. This can be obtained by contacting the Company Secretary on +27 87 362 8501 or at john.maher@rclfoods.com



ABRIDGED FINANCIAL STATEMENTS

# CONTENTS

- 1 About the report
- 2 Navigating the report

## OUR BUSINESS AT A GLANCE

- 6 Who we are
- 8 Value we create
- 10 What drives us
- 12 Our brand highlights
- 14 Our history and footprint
- 16 Our Sustainable Business Drive
- 17 Our Sustainable Business Drive in action

#### HOW WE OPERATE

- 2 Our operating context
- 6 Our value creation model

Unpacking our value creation:

- 8 Our capital inputs, outcomes, trade-offs and stakeholders impacted
- 3 Our stakeholder engagement
- 2 Our material risks and opportunities
- 48 Our leaders
- 50 Our corporate governance

## OUR STRATEGIC PROGRESS

- 4 Group-wide strategic initiatives
- 8 Divisional strategic progress

## OUR KEY REPORTS AND REVIEWS

- 4 Chairman's report
- 68 CEO's report
- 6 CFO's report
- 89 Reconciliation between reported and underlying results
- 1 Definitions and ratios
- 92 Our five-year review
- 95 Share information
- 96 Environmental and social review

## ABRIDGED FINANCIAL STATEMENTS

- 100 Regulatory approvals
- 104 Abridged financial statements
- 126 Shareholder information

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OUR BUSINESS AT A GLANCE

HOW WE OPERATE

# OUR STRATEGIC PROGRESS

# OUR BUSINESS AT A GLANCE



THE PROFESSIONAL BAKERS CHOICE SINCE 1919

PERFECT FOR ICING & DUSTING

CING

CAKE WHEAT FLOUR

SNO

RCL FOODS LIMITED ABRIDGED INTEGRATED ANNUAL REPORT 2021 4

NEW LOOP

OUR KEY REPORTS AND REVIEWS

ABRIDGED FINANCIAL STATEMENTS

6

8

10

12

14

16

17

WHO WE ARE
VALUE WE CREATE
WHAT DRIVES US
OUR BRAND HIGHLIGHTS
OUR HISTORY AND FOOTPRINT
OUR SUSTAINABLE BUSINESS DRIVE
OUR SUSTAINABLE BUSINESS DRIVE IN ACTION

5

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OUR BUSINESS AT A GLANCE

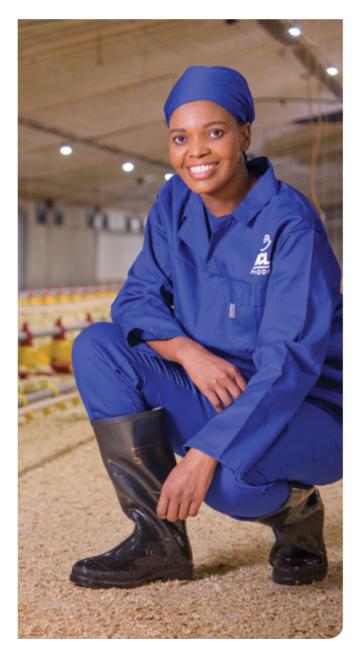
HOW WE OPERATE

OUR STRATEGIC PROGRESS

# **OUR BUSINESS AT A GLANCE** WHO WE ARE

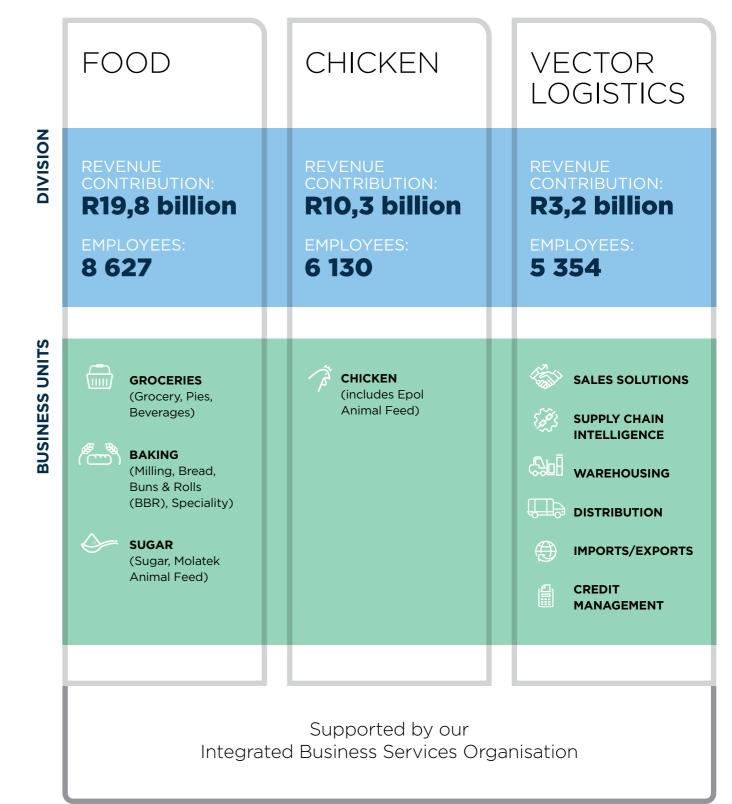
RCL FOODS is a leading South African food manufacturer that produces a wide range of branded and private label food products in various categories, ranging from staples to value-added high-end speciality offerings.

Vector Logistics is our route-tomarket supply chain specialist.



WE OPERATE THROUGH: MORE THAN 280 **Operations OVER 30 Brands** MORE THAN 20 000 **Employees** 000 DO MORE OUR DO MORE FOUNDATION **PRODUCING:** 290 000 tons of chicken products 760 000 tons of sugar 349 000 tons of flour 55 million litres of beverages 208 million loaves of bread 96 million jars of mayonnaise 24 million jars of peanut butter 34 million units of Speciality products 30 million bags of pet food 1,3 million tons of animal feed

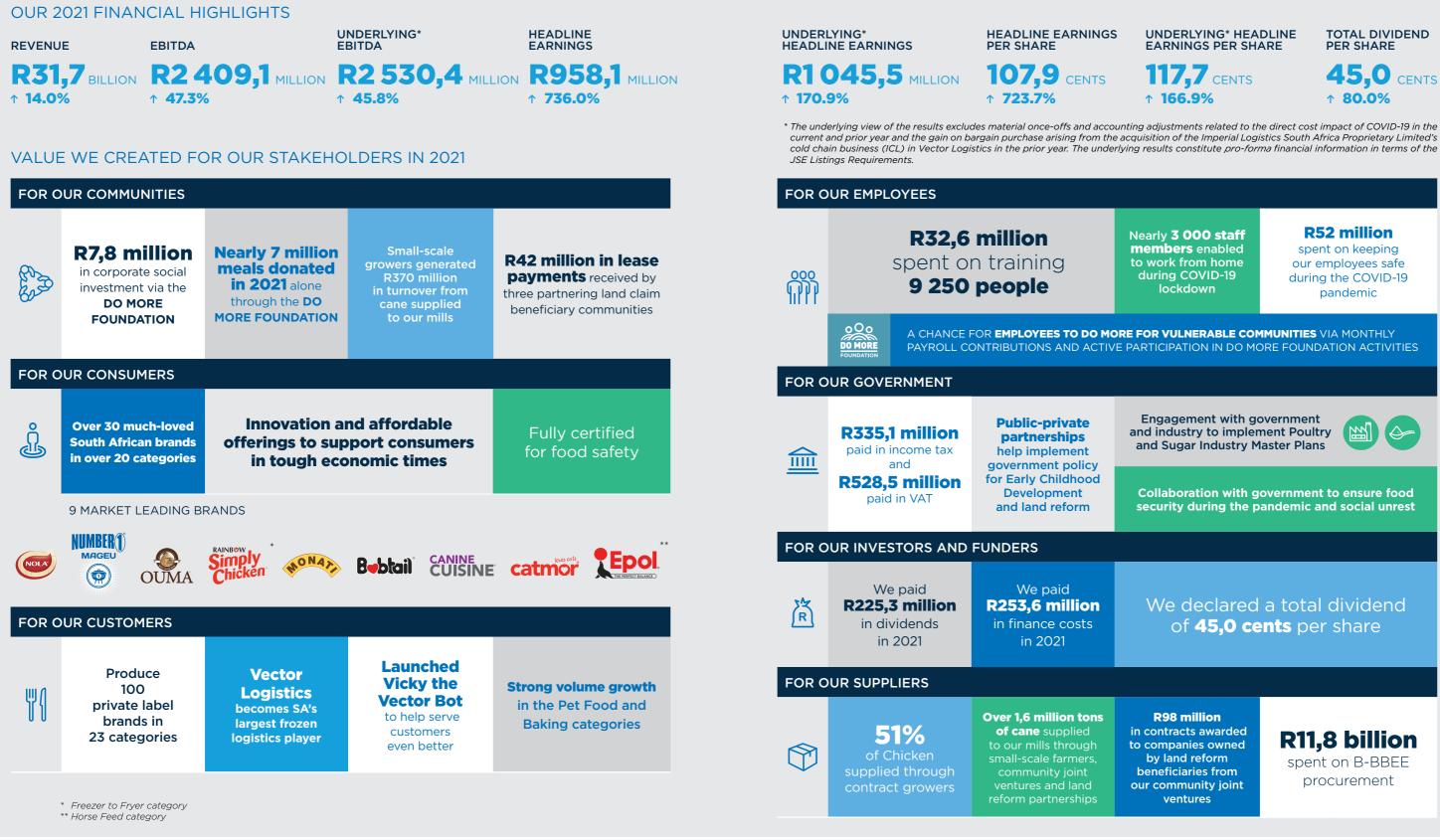
# ACROSS OUR THREE DIVISIONS:





OUR STRATEGIC PROGRESS

# **OUR BUSINESS AT A GLANCE** VALUE WE CREATE



ABRIDGED FINANCIAL STATEMENTS





Nearly **3 000 staff** members enabled to work from home during COVID-19 lockdown

## **R52 million**

spent on keeping our employees safe during the COVID-19 pandemic

A CHANCE FOR EMPLOYEES TO DO MORE FOR VULNERABLE COMMUNITIES VIA MONTHLY PAYROLL CONTRIBUTIONS AND ACTIVE PARTICIPATION IN DO MORE FOUNDATION ACTIVITIES

> Engagement with government and industry to implement Poultry and Sugar Industry Master Plans



Collaboration with government to ensure food security during the pandemic and social unrest

We declared a total dividend of **45,0 cents** per share

**R98 million** in contracts awarded to companies owned by land reform beneficiaries from our community joint ventures

**R11.8** billion spent on B-BBEE procurement

# OUR STRATEGIC PROGRESS

# **OUR BUSINESS AT A GLANCE** WHAT DRIVES US

# OUR PASSION

# More Food to More People, **More Often**

# We believe in doing more...

with a single-minded passion to provide More Food to More People, More Often. We believe that by nourishing people whilst sustaining our resources, everyone wins. Communities will be enriched, employees

# OUR VALUES

Four powerful values drive the way we do business

# OUR AMBITION

To build a profitable business by creating food brands that matter

inspired and our customers and shareholders will enjoy the benefits.

The key to our strategy is to build brands that people love - brands that make an impact on their lives and cater to their needs.

# OUR WAY

MORE IMPACT

MORE BRAVE

MORE OPEN

**Our unique RCL FOODS culture** is at the heart of our strategy, brought to life in Our Way the key behaviours that inspire the way we work and create value

**MORE CURIOUS** 

🎁 MORE SPEED

MORE YOU



UNCOMPROMISING INTEGRITY



SEEING AND DOING THINGS DIFFERENTLY

ACT RESPONSIBLY

# OUR SUSTAINABLE BUSINESS DRIVE

Our Sustainable Business Drive is about creating the future. Underpinned by Our Passion, it sets out our response to the most critical social and environmental challenges we face. Our Sustainable Business Drive enables us to secure the future for our business, whilst establishing competitive advantage in a fast-changing world.

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# OUR BRANDS

We are brand builders with over 30 household brands, many of which are market leaders in their respective categories. These span from much-loved South African classics generating over R1 billion in annual revenue, to newer ones with growing relevance. Our basket of brands enables us to meet the diverse and evolving needs of consumers across the market. In line with Our Ambition of building a profitable business by creating food brands that matter, we are constantly investing in our diverse portfolio of strong brands in order to increase our market share in existing categories and to extend these brands into adjacent and new categories.











# THE TASTE YOU CAN TRUST

the pandemic.

RAINBOW

RAINBOW



Simply Chicken grew 16% in the **Chilled Processed Meats category** 

# catmor

Growing in leaps and meows

Our multi-tiered cat food portfolio ensured we delivered more food to more cats, more often in 2021! Our Ultra Cat veterinary brand, our Feline Cuisine premium brand and our Catmor

economy brand all reached new all-time share highs, with Catmor's new 2in1 range doubling its sales and Feline Cuisine climbing up

to number two spot for the first time.



Retail source: IRI SA, Total Defined Market MAT June '21



# **OPTIMIZOR**

# Optimises its "More Protein for Active Dogs" positioning

Optimizor has tails (and tongues) wagging in the non-grocer channel with its high-quality offering that combines high-quality poultry protein, rice and VitaCARE to support strong muscles and promote a healthy immune system. After putting up a great performance last year, Optimizor grew another 58% in 2021.



# Selati supports 1 200 small-scale cane growers in rural Nkomazi



# **Oumph!**

Plant-based protein sales in South Africa grew 22% in LIVEKINDLY **Collective Africa's first month of operation, with Like Meat and Oumph!** joining Fry's on the freezer shelf.



# Nothing fresher under the sun

Sunbake made a "fresh" impact in 2021 with the launch of its strategic repositioning - "Nothing Fresher Under the Sun". With bold new packaging and communication assets to support it, Sunbake flighted its first-ever TV commercial and engaged with fans on social media - to the delight of three community schools that received a Sunbake classroom and 10 000 children who each received a new pair of school shoes.



For more than 60 years Rainbow has been at the heart of South African family meals, supporting consumers through thick and thin. Last year it was a Rainbow Chicken meal that was served to one million people to alleviate hunger for Mandela Day ... and fresh, tender and flavourful Rainbow Chicken has been in more sishebos, braais and roasts during

But it wasn't always like that. Since dumped imports started to impact on local industry sales, there hasn't been quite as much Rainbow Chicken in supermarkets. Even before lockdown we knew we wanted to change that. When the Quick-Service Restaurants (QSRs) closed during the initial lockdown, it provided a platform to rebuild our retail volumes... and that's just what we've been doing ever since, reaching homes and hearts as "Rainbow - the TASTE YOU CAN TRUST".



# PIEMAN'S

Making a (box) meal of it...

The new Pieman's Big Deal Pie a larger pie-in-a-box for the grab-and-go market - made such a splash that two million pies were sold at garage forecourts in its first three months.

# Yum Yum maintained its market share in a declining market

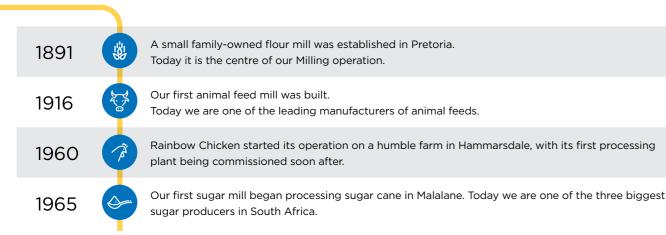




# **OUR BUSINESS AT A GLANCE**

STORY

# The businesses that form RCL FOODS share deep South African roots, dating back over 120 years.

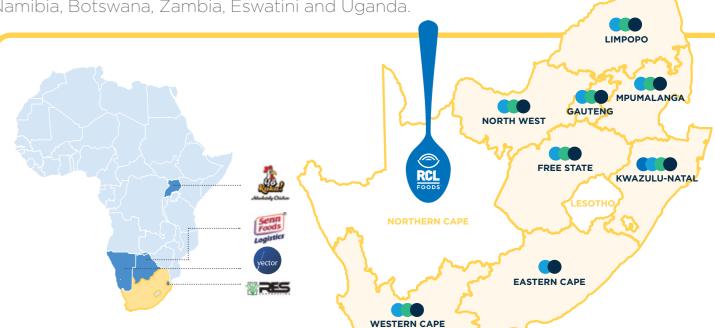


# Through strong strategic acquisitions, we have become one of South Africa's largest food manufacturers.

1989	Rainbow Chicken Limited was listed on the JSE.
2004 🤜	Vector Logistics was acquired with the strategic intent of controlling and optimising the outbound supply chain.
2013	Foodcorp, one of South Africa's largest food producers, was acquired. Our company name changed from Rainbow Chicken Limited to RCL FOODS Limited.
2014	The leading sugar producer, TSB Sugar RSA and TSB Sugar International, was acquired. A 49% share of Senn Foods Logistics in Botswana was acquired. A new Broad-based Black Economic Empowerment (B-BBEE) transaction was implemented.
2016	A 33.5% stake in Ugandan poultry producer, HMH Rainbow Limited, was acquired.
2018	A 50% stake in Matzonox, a Waste-to-Value operation, was acquired.
2019	Driehoek Voere, a producer of game, ruminant and horse feeds, was acquired. A 45% stake in L&A Logistics Limited, a distribution operation based in Zambia, was acquired.
2020	A minority shareholding in LIVEKINDLY Collective was acquired. Vector Logistics acquired certain key assets of Imperial Logistics South Africa Group Proprietary Limited's cold chain business (ICL).
2021	We partnered with LIVEKINDLY Collective to establish LIVEKINDLY Collective Africa. Our stake in L&A Logistics Limited was increased to 85%.

# OUR FOOTPRINT

Our operations span across South Africa and extend into Namibia, Botswana, Zambia, Eswatini and Uganda.





OUR KEY REPORTS AND REVIEWS

ABRIDGED FINANCIAL STATEMENTS

#### FREE STATE

- 2 Baking Depots (BBR) 1 Chicken Processing Plant
- 3 Vector Distribution Site
- 1 Vector PBCS

#### **MPUMALANGA**

- 🤌 9 Chicken Farms Owned 2 Bakeries (BBR) 6 Bakery Depots (BBR) \sub 1 Animal Feed Mill
- 2 Sugar Mills
- 🖘 1 Vector Distribution Site
- 2 Sugar Farms Owned
- 7 Sugar Farms Contracted

#### NORTH WEST

	1 Bakery (BBR)
	2 Baking Depots (BBR)
	1 Chicken Processing Plant
Â	31 Chicken Farms Owned
Â	20 Chicken Farms Contracted
<b>Z</b> <del>7</del> -	1 Animal Feed Mill
Ð	1 Vector PBCS

#### EASTERN CAPE

- 6 Chicken Farms Owned
- 1 Animal Feed Mill
- 📄 1 Grocery Plant Ouma Rusks
- 3 Vector Distribution Sites

3

OUR BUSINESS AT A GLANCE

OUR STRATEGIC PROGRESS

# OUR SUSTAINABLE BUSINESS DRIVE IN ACTION

# **NOURISHING PEOPLE**



#### Nourishing SA's most vulnerable communities during the pandemic and beyond

The closure of schools and Early Childhood Development centres (ECD centres) due to the COVID-19 lockdown - leaving nearly 10 million children without a daily meal, not to mention vital early learning stimulation - was a watershed moment for our DO MORE FOUNDATION. Already providing daily nutritional snacks to thousands of vulnerable young children at ECD centres, it had set its sights on developing its own branded porridge... and when the lockdown occurred, that was needed quickly.

In partnership with RCL FOODS, the Foundation launched the now-iconic DO MORE Porridge (affectionately known in the community as the "blue porridge") in July 2020. As with all the Foundation's initiatives, strong multi-stakeholder partnerships have supported the rollout of DO MORE Porridge every mile of the journey - from the creative collaboration of RCL FOODS' own operational, marketing and logistics teams, to the generosity of funders, to the energetic commitment of the 118 organisations distributing the food to needy children and families nationwide. Among the latter is the Kingsley Holgate Foundation which, having carried out the first DO MORE Porridge deliveries in KwaZulu-Natal in mid-2020, went on to deliver 27 000 bags of porridge (270 000 meals) to South Africa's most outlying communities during the month-long Mzansi Edge expedition later in the year.

# **OUR BUSINESS AT A GLANCE** OUR SUSTAINABLE BUSINESS DRIVE

Our Sustainable Business Drive is about creating the future. Underpinned by Our Passion, it sets out our response to the most critical social and environmental challenges we face. Our Sustainable Business Drive enables us to secure the future for our business, whilst establishing competitive advantage in a fast-changing world.

#### **ENRICHING** NOURISHING SUSTAINING RESOURCES PEOPLE COMMUNITIES More NUTRITIONALLY More SOCIALLY More **ENVIRONMENTALLY** 1 2 creative soluti creative solution 1.1 MORE NUTRITIOUS PRODUCTS 2.1 MORE INSPIRED EMPLOYEES 3.1 MORE ENERGY SELF-SUFFICIENT OPERATIONS We will provide more nourishing We will build a unique organisation food, better value and greater where work is safe, fun, meaningful We will invest in energy selfchoice to all people - educating and enriching in a way that unlocks sufficient operations and support our consumers on the benefits the potential and creativity of our the generation of renewable more than 20 000 people. resources at a rate greater than of a balanced diet we consume them Ambition Ambitio To lead the promotion of nutrition To become THE place to work Ambition<sup>.</sup> To become an energy selfwith innovative product solutions by building a compelling RCL in the context of a balanced diet. FOODS culture sufficient business 3.2 MORE WATER-SMART **1.2 MORE NUTRITIONAL** 2.2 MORE ECONOMICALLY THOUGHT LEADERSHIP **DEVELOPED COMMUNITIES OPERATIONS** We will strive to become a trusted We will drive an inclusive business We will invest in water-smart source of influence in food policies agenda through land reform and new operations and influence local government and other key regulation and food labelling inter-connected business models. stakeholders for collective solutions development in the higher risk areas. Ambition To become THE trusted business To lead the promotion of nutrition partner for economic development Ambition through influencing policy in the communities in which To become a water-smart business development ve operate. that continually seeks new ways to reduce, reuse and "create" water. 1.3 MORE BASIC NUTRITION MORE SOCIALLY DEVELOPED MORE WASTE-FREE 3.3 FOR CHILDREN COMMUNITIES **OPERATIONS** We will drive awareness of the We will drive social upliftment of basic nutrition challenges for our communities through a dialogue approach - understanding their needs children through collaborative multiinto value (through circular and partnering with like-minded stakeholder partnerships aimed organisations to find solutions. our waste to landfill at addressing nutritional stunting Ambition Ambition: Ambition To lead the promotion of nutrition To become THE respected business for children through collective partner for social development in the action against stunting. es in which we operate to turn waste into value.

see For more information, please refer to the Sustainable Business Report, available at www.rclfoods.com/financial-results-and-reports-2021

We will invest in new business opportunities that turn our waste economy principles), and minimise

To become a waste-free business that continually seeks new ways

# UNDERPINNED BY NEW DISRUPTIVE MODELS

ACHIEVED AND SUSTAINED BY STRONG WIN-WIN MULTI-STAKEHOLDER PARTNERSHIPS



OUR KEY REPORTS

AND REVIEWS

ABRIDGED

FINANCIAL STATEMENTS

Since its launch during the lockdown, a total of 272 tons of sorghum-based DO MORE Porridge have been delivered to needy children and their families nationwide. The porridge is now served daily in **1043 ECD centres countrywide.** 

A key success factor in the Foundation's COVID-19 response has been its ability to rally its network of partners around a common vision - and then to execute its plans effectively. Having set up a dedicated COVID-19 relief fund to source food at cost price from RCL FOODS, the Foundation launched a widely-shared #GiveItUp campaign that saw businesses, media agencies, radio stations and proudly South African brands to "give up" their profits and/or advertising space to encourage individuals and organisations to contribute to the fund.

This played a key role in the DO MORE FOUNDATION being able to distribute nearly 10,5 million meals across all nine provinces from March 2020 to June 2021. Of these, a million meals were served in honour of Mandela Day alone, for which RCL FOODS provided the 100 400 kilograms of chicken that were made into hot meals at over 100 soup kitchens.

Alongside this hive of feeding activity, the Foundation also leveraged its partnerships to maintain early learning. An online "parenting resource hub" was developed to help parents and caregivers stimulate young children; cognitive development resources were distributed directly to homes; and funds were raised to provide PPE starter kits that helped 215 ECD centres to reopen safely. Today the parenting and early learning resources continue to support healthy cognitive development, and DO MORE Porridge is served on a daily basis to 20 000 young children at ECD centres, assuring them of at least one nutritious meal a day.

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OUR BUSINESS AT A GLANCE

HOW WE OPERATE

OUR STRATEGIC PROGRESS

# **OUR BUSINESS AT A GLANCE** OUR SUSTAINABLE BUSINESS DRIVE IN ACTION CONTINUED

# **2** ENRICHING COMMUNITIES



## When the lockdown stopped us from having our Diversity and Inclusivity **Circle Conversations face** to face, we gathered through our computer screens and the discussions brought us closer to each other while working remotely.



#### **Enriching human connections** during the pandemic

Keeping our people safe during COVID-19 means more than just protecting their physical safety - it's about psychological safety too. Global statistics show that up to 45% of adults are feeling adverse mental health impacts<sup>1</sup> and up to 70% of adults feel it is the most stressful period in their careers<sup>2</sup>. For many people, connection with colleagues can provide an important buffer to their feelings of social isolation and disconnection. Interestingly, research in Hong Kong after the 2003 SARS outbreak found that increased social connectedness offset the negative mental health impacts of the pandemic. With stress rising among our employees as they adjusted to the "new normal" of COVID-19 - including remote working for those that could - we have been working to drive virtual human connections and create psychological safety wherever we can.

For those 3 000 employees working remotely, technology allowed us to have regular online team check-ins and to engage in virtual conversations around operational and culture issues.

Among these was the introduction of bi-monthly Zoom webinars led by our CEO and his executive team which are open to all employees and allow for information sharing and two-way conversation on key issues. Another is the online continuation of our Diversity and Inclusivity Circle Conversations, which remain high on our agenda despite our physical separation. Participating in a Conversation Circle cultivates the skills of listening, empathy, compassion, understanding, respect, vulnerability and courage - all vital for building a connected, supportive community. More than 200 of these have taken place this year alone, including 14 women's circles following our virtual Women's Day event.

#### Also driving connection and inclusion is our Let's Talk mobile app which now reaches almost 13 000 employees with updates and relevant information on various topics.

Apart from leveraging "connection" opportunities to support each other and strengthen our team, we have also been tackling mental wellbeing head-on, running several mental wellness workshops to build emotional resilience and securing a free counselling service for employees. #StrongerTogether.

# SUSTAINING RESOURCES



Sustaining resources by relooking at plastic waste

#### Every day tons of plastic waste makes its way into the environment where it lives for hundreds of years, polluting land and water and threatening all forms of life.

A large part of this is due to the disposal of single-use plastics which make up half of all plastic produced. In order to stem the rising tide of plastic and other waste, South Africa has introduced mandatory Extended Producer Responsibility (EPR) which makes producers of food and goods responsible for the treatment and disposal of certain waste types. Among other things, this means that producers will have to pay EPR levies per ton of every type of plastic and packaging material that they put into the South African market. Understanding and responding to the new regulations requires a whole new level of adaptation, innovation and collaboration across the food industry - and that is exactly what the last few months have been about.

Since June 2020 RCL FOODS has attended and contributed to a plethora of working forums aimed at providing constructive feedback to the Department of Forestry, Fisheries and Environment (DFFE) on revisions required to finalise a realistic set of regulations around the management of waste in South Africa. This engagement, together with our South African

Centres for Disease Control World Economic Forum







Plastics Pact membership as an enabling platform, has positioned us to respond proactively to the new EPR regulations legislated on 5 May 2021, with a view to complying with their requirements by 5 November 2021.

As a business we are now far clearer on the impact of our packaging portfolio on the environment. We have initiated a number of projects focusing on improving recyclability rates, procuring from sustainable sources, including post-consumer materials in transit packaging like pallets, and on-pack recycle labelling (OPRLs). We have also increased engagement with our waste service providers and packaging convertors to support us in our efforts.

The task ahead to reach the EPR Regulations' collection, recycling and Post-Consumer Recyclant (PCR) inclusion targets in the next five years will require robust collaboration between all industry stakeholders, as well as internally via our cross-functional teams supported by our 12-member Packaging Forum. In doing so we will make a positive impact on reducing the 111 million tons of plastics, packaging, electrical and lighting waste generated in South Africa each year - not to mention further supporting the R24,3 billion "waste economy" which provides income for over 100 000 formal and informal workers.

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OUR BUSINESS AT A GLANCE

HOW WE OPERATE

OUR STRATEGIC PROGRESS

# HOW WE OPERATE

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2

OUR KEY REPORTS AND REVIEWS

ABRIDGED FINANCIAL STATEMENTS



OUR OPERATING	
CONTEXT	22
OUR VALUE CREATION MODEL	26
UNPACKING OUR VALUE CREATION:	
OUR CAPITAL INPUTS, OUTCOMES, TRADE-OFFS AND STAKEHOLDERS	
IMPACTED	28
OUR STAKEHOLDER ENGAGEMENT	33
OUR MATERIAL RISKS	
AND OPPORTUNITIES	42
OUR LEADERS	48
OUR CORPORATE GOVERNANCE	50

# **HOW WE OPERATE** OUR OPERATING CONTEXT

As a food business spanning the entire food value chain - from agriculture to supermarket shelf - we are impacted by a number of local and global issues, events and trends. These present both challenges and opportunities for the way we generate value for our stakeholders.

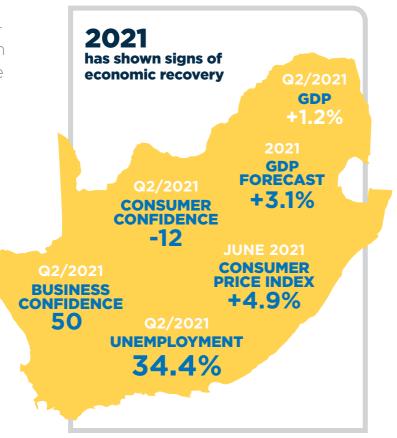
Remaining relevant and resilient amidst such change requires an ability to "see and do things differently" where needed, while remaining focused on our long-term strategy.

Below we summarise the key features of our operating context both those impacting materially on our performance in 2021 and those shaping consumer demand into the future.

## DEMANDING ECONOMIC CONDITIONS

South Africa was, and continues to be, significantly impacted by the COVID-19 pandemic. The 2021 financial year has shown signs of economic recovery, albeit off a significantly compromised base, as local and global trade begins to normalise. The International Monetary Fund (IMF) expects the South African GDP to grow 3.1% in 2021. While a 15-point<sup>1</sup> rise in business confidence from the first to the second quarter of 2021 is encouraging, uncertainty remains as to the long-term impact of the various lockdown restrictions. Unemployment reached an all-time high of 34.4% in the second quarter. While consumer inflation eased to 4.9% in June after recording a 30-month high of 5.2% in May, rising prices especially for food and fuel - place significant pressure on an already cash-strapped consumer.<sup>2</sup>

More detail on the key macroeconomic factors impacting our business in 2021 can be found in the CFO's report from 76.



According to the First National Bank/Bureau for Economic Research (BER) Consumer Confidence Index (CCI) and the Rand Merchant Bank/BER Business Confidence Index (BCI) <sup>2</sup> Multiple sources: Stats SA | BER

## PRESSURE ON FOOD SYSTEMS

Increasing amounts of food will be required to feed the growing world population; yet large-scale food production is already responsible for increasing biodiversity loss, deforestation, soil degradation, water scarcity and greenhouse gas emissions. Alongside this, current food systems are also unsustainable from a health perspective, contributing to a rise in noncommunicable diseases, particularly diabetes, hypertension and heart disease. With these and obesity being risk factors for severe COVID-19, the pandemic has highlighted the key role of diet in maintaining a healthy population.

The government has begun to enact certain food regulations in an attempt to limit exposure to high levels of sugar and salt. These include the introduction of the Health Promotion Levy, new brining regulations, limitations on salt and sugar in foodstuffs and increased food labelling requirements. As a leading food manufacturer in South Africa, we need to keep abreast of these developments, engage with regulators, provide thought leadership where appropriate, and ensure compliance whilst managing the impacts on our business. As our population grows, our challenge is to provide a balanced basket of safe, affordable, high-quality, nutritious food that meets consumers' changing needs.

## FOOD SECURITY THREATS

South Africa produces more than enough food<sup>3</sup> to feed its population, yet one in five households has inadequate or severely inadequate access to food as a result of poverty, largely due to unemployment. In the last few years this has been exacerbated by rising food prices linked to input cost hikes (mainly related to international fuel and grain price spikes), as well as exchange rate volatility and ongoing drought conditions in parts of the country. While the "dumping" of surplus poultry and sugar in the local market has moderated somewhat due to import tariff revisions, these sectors remain under pressure, with further implications for employment and food security. The poultry and sugar master plans are a step in the right direction from an industry protection and diversification perspective, although the pace of change remains slow.

Against this challenging economic backdrop, amplified by the COVID-19 pandemic, it is clear that food insecurity will remain a challenge for the foreseeable future. RCL FOODS continues to work with small-scale sugar cane growers to improve their sustainability, while reaching out via our DO MORE FOUNDATION to meet the acute nutritional needs of vulnerable young children and families.

For more information refer to 17 and to our Sustainable Business Report, available at www.rclfoods.com/financialresults-and-reports-2021

<sup>3</sup> Stats SA. General Household Survey. 2018





# **HOW WE OPERATE** OUR OPERATING CONTEXT CONTINUED

# **THE "NEW NORMAL" IN SHOPPER BEHAVIOUR IS EXPECTED TO CONTINUE.**



# CHANGING CONSUMER BEHAVIOUR

We have noticed a number of trends emerging amongst South African consumers in recent years, all of which have been amplified during the COVID-19 pandemic. The most obvious is a growing emphasis on value, with price and affordability becoming a key factor for the majority of consumers. Another market-wide trend is a growing demand for convenience as consumers become more time-poor. Linked to this is a rapid rise in online shopping among higher LSM groups, who are also showing an increased preference for foods perceived to be "healthier" for people and the environment, and for locally produced foods with more transparent supply chains<sup>4</sup>. Our market research indicates that this kind of awareness is no longer just limited to upper LSM groups, although affordability can be an obstacle from a purchasing perspective.

COVID-19 has impacted significantly on what shoppers purchase and how they do so, and this is likely to continue. The growing demand for products linked to convenience, health and hygiene presents an opportunity for us to meet those evolving needs, whilst leveraging innovation, economies of scale and education to take new food categories to the bulk of the market. One example is plant-based foods, which have great potential as a sustainable answer to global nutrition trends, changing consumer needs and the perennial problem of hunger and malnutrition.

<sup>4</sup> Multiple sources: IRI and others

# DIGITAL TRANSFORMATION

Changing consumer demand, increasing regulation, complex supply chains, competition from new competitors and new ways of shopping and working are just some features of the "normal" landscape for food companies, requiring them to constantly transform if they wish to remain viable and relevant. When the COVID-19 pandemic intensified and accelerated these factors, it was companies that had integrated digital into their business transformation processes that responded most successfully to the crisis<sup>5</sup>. For instance, those that had already digitised their workforce fared much better in managing "remote working", while those that were able to collect and analyse point-of-sale data were better able to respond to changing shopper habits and trends.

Deloitte's 2020 Digital Disruption Index for South Africa found that companies were increasingly investing in digital tools and ways of working including Cloud, data analytics and cyber security in order to create a unique customer experience, deliver innovative products and services and reduce costs. Digitally-transformed companies in the food industry benefit from streamlined processes, reduced time to market, improved efficiency and future-fit operations even while they manage the cyber security and system downtime risks that accompany digital.

<sup>5</sup> Deloitte Digital, 2020. Digital Disruption Index - South Africa. Being digital: aligning strategy, workforce and technology



Succeeding in this ever-evolving food landscape requires us to be adaptable, resilient and attuned to our customers' and consumers' changing needs.

The value creation section that follows describes this process in more detail.



# **HOW WE OPERATE** UR VALUE CREATION MODEL

We create value for our stakeholders through the integrated use of our six capitals to manufacture, distribute and sell a wide range of branded and private label food products in the retail, wholesale and food service channels.

Our dynamic operating context means that we have to manage a constantly evolving set of risks and opportunities to ensure that we keep providing More Food to More People, More Often, to the benefit of all our stakeholders.

# OUR EXTERNAL OPERATING CONTEXT

Our external operating environment presents us with challenges and opportunities for the way we generate value for our stakeholders Refer to 22

**OUR BUSINESS** OUTPUTS

More than 30 brands and numerous private label products

Strong customer partnerships in retail, wholesale and food service channels

**Industry-leading** route-to-market solutions provided by Vector Logistics

# OUR MATERIAL RISKS

We continue to assess and manage our evolving risk universe Refer to 42

# OUR CAPITAL **INPUTS**

Our capital inputs are the resources and relationships we rely on to create value

Refer to 28

#### FINANCIAL R

Our assets, net debt and shareholders' interest, which we manage to sustain the ongoing financial demands of our operations and provide capital for future growth

#### (2)HUMAN

Our skilled, experienced and motivated people that enable our business growth and value creation

#### {`\$`) INTELLECTUAL

Our organisational knowledge, systems, procedures and intangibles associated with the brands developed

#### MANUFACTURED

The physical infrastructure available to us for use in the production and distribution of our products

#### NATURAL

26

The natural resources our operations depend on, with the ambition of becoming Energy self-sufficient, Water-smart and Waste-free

#### SOCIAL AND <u>~</u>~ RELATIONSHIP

Our ongoing relationships with stakeholders to strengthen our network, create shared value and reinforce our licence to operate

# OUR ACTIVITIES **DIVISIONAL DELIVERY**







## SUPPORTED BY AN INTEGRATED FUNCTIONAL PLATFORM

Finance Marketing Human Resources Information Technology Commercial

Supply Chain Customer (retail and wholesale) Food Partners (food service)

# UNDERPINNED BY OUR CULTURE

Our Way | Our Values Our Ambition | Our Passion

#### **GUIDED BY OUR SUSTAINABLE BUSINESS DRIVE**

2

ENRICHING

More

SOCIALLY

creative solutions

1 NOURISHING PEOPLE COMMUNITIES

More NUTRITIONALLY creative solutions

SUSTAINING RESOURCES More ENVIRONMENTALLY creative solutions

3

Refer to our Sustainable Business Report, available at www.rclfoods.com/financialresults-and-reports-2021

# RCL FOODS LIMITED ABRIDGED INTEGRATED ANNUAL REPORT 2021





ABRIDGED FINANCIAL STATEMENTS

OUR CAPITAL OUTCOMES, **TRADE-OFFS & STAKEHOLDERS** IMPACTED Refer to 28

VALUE CREATED FOR OUR STAKEHOLDERS Refer to 8 and 33

## **HOW WE OPERATE**

# UR CAPITAL INPUTS, DUTCOMES, TRADE-OFFS AND STAKEHOLDERS IMPACTED

Value creation is not a simple or linear process, especially given our dynamic operating context, our complex and geographically dispersed supply chain, and the evolving risks, opportunities, challenges and advantages arising from these. Business activities must make responsible use of the six capitals in order to preserve their ability to contribute to ongoing value creation. This sometimes involves trade-offs between capitals and stakeholder interests in order to deliver on business objectives, and the impact of this must be carefully managed. A summary of our capital inputs and outcomes is included below, as well as the stakeholders impacted and the key trade-offs made to ensure delivery against our goals.

#### For more detailed information on our human, natural and social and relationship capital inputs and outcomes, please refer to Our Sustainable Business Report, available at www.rclfoods.com/financialresults-and-reports-2021



## **ICON REFERENCES**

- Our capitals
- Manufactured capital
- $\heartsuit$ Natural capital
- Å Social and relationship capital

#### Our stakeholders

- Communities
- Consumers
- Customers
- m Employees
- 俞 Government
- 斎 Investors and funders
- Dedia Media
- Suppliers

# **RESOURCES USED TO CREATE VALUE**

## FINANCIAL CAPITAL

Our assets, net debt and shareholders' interest,
which we manage to sustain the ongoing financial
demands of our operations and provide capital for
future growth.

- Market Capitalisation R8,9 billion
- · Funding facilities available of R5,25 billion of which R2.45 billion was utilised.
  - R22
  - Inve Afri

#### **RISKS AND OPPORTUNITIES IN SECURING THESE INPUTS:**

Access to external financial capital is affected by our financial performance, investor sentiment, the status of the food industry and the local and global economy. In a challenging trading environment, we retain a strong balance sheet, a relatively low gearing ratio and a healthy cash generation.

#### TRADE-OFFS:

Following the mothballing of the sugar refinery at our Pongola mill in the 2019 financial year due to the oversupplied market, the mill is saving on fixed costs and is able to crush significantly more cane. It does, however, reduce the total volume of refined sugar exports.

CAPITALS **M** (🔊 R ENHANCED:

# HUMAN CAPITAL

Our skilled, experienced and motivated people that enable our business growth and value creation.	<ul> <li>R5,3</li> <li>9 25</li> <li>67%</li> </ul>
<ul> <li>A diverse workforce of 20 547 permanent and 757 temporary employees</li> <li>A strong leadership team driving a unique.</li> </ul>	• 67% equi Diffe
<ul> <li>A strong leadership team driving a drique, high-performance culture</li> <li>Industry-leading employee practices</li> </ul>	• Rece year
<ul> <li>R32,6 million invested in training and development</li> <li>R52 million spent on keeping employees safe from COVID-19</li> </ul>	<ul><li>Near</li><li>19 fa</li><li>392</li></ul>
	• 90 r
RISKS AND OPPORTUNITIES IN SECURING T Attracting and retaining top skills and diverse talent requirement, enabled by the creation of a compelling cul-	uires a s

#### TRADE-OFFS:

Due to the complexities of managing a large cohort of new participants during a pandemic, we did not participate in the YES programme during the year, which impacted our youth empowerment and cost us one B-BBEE level. We are however proud to have contributed to the DO MORE FOUNDATION's youth enterprise development projects in Hammarsdale.

ENHANCED: 🕲 😤 🕅 CAPITALS



- **Financial capital**
- $\textcircled{\label{eq:linear}{\label{e$ Human capital
- (ŵ) Intellectual capital
- ĽΈΝ]

#### OUTCOMES OF OUR CAPITAL UTILISATION AND STAKEHOLDERS IMPACTED

<ul> <li>R1,5 billion operating profit before depreciation, amortisation and impairment</li> <li>R1,6 billion cash generated by operations</li> </ul>	
• Return on invested capital 8.5%, up 13.3 percentage points	
<ul> <li>Net borrowings to shareholders' equity (gearing): 41.0%</li> <li>R858,1 million headline earnings</li> <li>R225,3 million dividends paid to shareholders</li> <li>Invested in 49% shareholding in LIVEKINDLY Collective Africa (LKCA)</li> </ul>	

CAPITALS <u>~</u>~ **DEPLETED:** 

3 billion paid in wages and benefits 50 people upskilled and trained 6 of middle management is in the employment hity category (African/Coloured/Indian/Female/ erently abled) reived Top Employer certification for the second r running arly 3 000 employees assisted to work from home atalities due to COVID-19 (since start of pandemic) temporary jobs converted to permanent ones retrenchments (unrelated to COVID-19)	

#### INPUTS:

strong focus on external talent attraction and internal talent d conducive work environment.



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# **HOW WE OPERATE** OUR CAPITAL INPUTS, OUTCOMES, TRADE-OFFS AND STAKEHOLDERS IMPACTED continued

#### **RESOURCES USED TO CREATE VALUE**

## 🔄 INTELLECTUAL CAPITAL

Our organisational knowledge, systems, procedures and intangibles associated with our value creation activities.

- 100% of manufacturing sites FSSC 22 000/ ISO 18001 certified for food safety
- R21,5 million invested in IT infrastructure to optimise resources and unlock business value
- RCL FOODS' integrated functional platform

#### OUTCOMES OF OUR CAPITAL UTILISATION AND STAKEHOLDERS IMPACTED

- · Formation of LIVEKINDLY Collective Africa in partnership with LIVEKINDLY Collective, with the RCL FOODS platform representing a key intellectual property (IP) contribution
- Retained market leadership in nine brands
- Provided safe, high quality products and services • Collaboration with industry and government to address
- poultry and sugar industry sustainability
- COVID-19 safety awareness via Sunbake packaging
- Early Childhood Development (ECD) learning materials provided to ECD centres via the DO MORE FOUNDATION, along with digital support materials for parents/caregivers

#### **RISKS AND OPPORTUNITIES IN SECURING THESE INPUTS:**

Our ability to retain, generate and enhance intellectual capital is connected to our attraction and retention of appropriate skills and diverse talent; our creation of an innovation-driven, high-performance culture; and our investment in employee skills development, Research and Development (R&D) and our brands themselves. Potential constraints include financial resources and competition from other employers for talent.

## MANUFACTURED CAPITAL

The physical infrastructure and equipment available to us for use in the production and distribution of our products.

- Over 280 operations in South and Southern Africa
- These include Groceries operations; bakeries; sugar, flour and animal feed mills; rearing, laying and broiler farms and hatcheries; chicken processing plants; bulk cold storage sites; and warehousing and distribution assets
- Renewable energy infrastructure in the form of two Waste-to-Value plants, two co-generation sites, and three rooftop solar installations
- R921,3 million capital investment in fixed and intangible assets

- Consolidated our Beverages Fresh and Ultra-High Temperature (UHT) plants, yielding savings
- Pies manufacturing plant expansion
- ICL and Vector network integration nearing completion
- Produced in 2021:
- 290 000 tons of chicken products
- 760 000 tons of sugar
- 349 000 tons of flour
- 55 million litres of beverages
- 208 million loaves of bread
- 96 million jars of mayonnaise
- 24 million jars of peanut butter
- 34 million units of Speciality products
- 30 million bags of pet food
- 1,3 million tons of animal feed

#### **RISKS AND OPPORTUNITIES IN SECURING THESE INPUTS:**

Securing the necessary manufactured inputs depends on the availability of financial capital for the acquisition, maintenance and/ or replacement of property, plant and equipment, as well as the effective management of key risks.

#### **TRADE-OFFS:**

Capital investment limited during the pandemic to preserve cash and liquidity.

CAPITALS	CAPITALS
ENHANCED: R	DEPLETED: 🔟

# RESOURCES USED TO CREATE VALUE

Our natural resource use is guided by our ambition to become Energy self-sufficient, Water-smart and Waste-free.

- 178 GWh renewable energy generated, of which 13 GWh was exported.
- 686 GWh total electricity used

🐨 NATURAL CAPITAL

- 175 534 tons coal used
- 27 294 kl diesel used
- 5 412 megalitres (Ml) municipal water used

#### **RISKS AND OPPORTUNITIES IN SECURING THESE INPUTS:**

Our operations are dependent on quality potable water supplies as well as electricity from the national grid, both of which can be unreliable. Expanding our renewable energy generation and water reuse initiatives, while conserving water and energy where possible, provide opportunities to reduce our reliance on scarce natural resources and lessen our environmental impact.

#### TRADE-OFFS:

Lower availability of feedstock impacted electricity co-generation in Sugar, resulting in us using more coal at our mills.

CAPITALS 🕲 🖧 🖪 🎔 ENHANCED:

## 🎄 SOCIAL AND RELATIONSHIP CAPITAL

The ongoing relationships we have with stakeholders to strengthen our network, create shared value and reinforce our licence to operate.

- Regular engagement with key stakeholders to identify needs and address issues of concern
- Compelling RCL FOODS culture, committed to driving diversity and inclusivity
- · Collaborative partnerships with community-based suppliers
- Proactive employee relations management
- DO MORE FOUNDATION-led partnerships with government and non-governmental organisations (NGOs) to DO MORE for young children, youth and to ease hunger

## **RISKS AND OPPORTUNITIES IN SECURING THESE INPUTS:**

Managing the interests of multiple stakeholders can sometimes result in difficult decisions being taken that have the potential to impact on relationships. Wherever possible we seek to collaborate with our stakeholders in order to drive win-win solutions.

#### TRADE-OFFS:

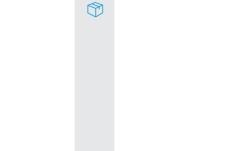
When schools were closed during the lockdown and the DO MORE FOUNDATION was unable to deliver its normal nutritional and learning support to early childhood development (ECD) centres, it mounted a national COVID-19 feeding initiative which saw seven million meals provided directly to vulnerable children and their families during the 2021 financial year, and resulted in the launch of its own branded DO MORE Porridge.







OUR STRATEGIC PROGRESS



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OUR BUSINESS AT A GLANCE

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#### OUTCOMES OF OUR CAPITAL UTILISATION AND STAKEHOLDERS IMPACTED

<ul> <li>2% less electricity used</li> <li>Our sugar co-generation, Waste to Value (W2V) and solar plants provided 160 GWh of clean electricity for our own consumption</li> </ul>	
<ul><li>We were 23% electricity self-sufficient</li><li>2.4% more coal used</li></ul>	Ŕ
4.4% less diesel used	$(\mathcal{D})$
<ul> <li>1.4% less municipal water used</li> </ul>	
• 5 493 tons of paper, cardboard, plastic, metal and wood waste recycled, creating jobs in the recycling industry	



TAL	
<ul> <li>R7,8 million invested in community social development via the DO MORE FOUNDATION</li> <li>1 200 small-scale growers generated R370 million turnover through the supply of 570 000 tons of sugarcane to our mills</li> <li>R11,8 billion spent on goods and services from B-BBEE suppliers</li> <li>R335,1 million tax paid</li> <li>R528,5 million paid in VAT</li> <li>R34,1 million skills development levy paid</li> </ul>	

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OUR BUSINESS AT A GLANCE

HOW WE OPERATE

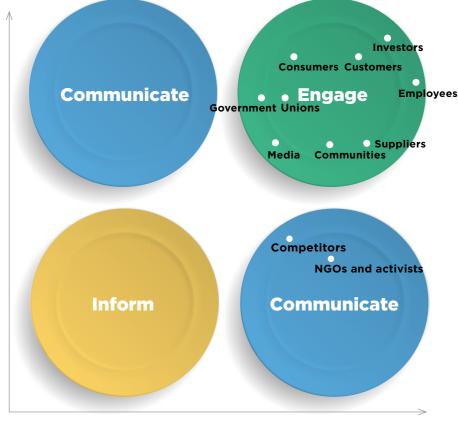
OUR STRATEGIC PROGRESS

# **HOW WE OPERATE** OUR STAKEHOLDER ENGAGEMENT

People are at the heart of our business, and we believe that building a sustainable future depends on establishing and growing strong stakeholder partnerships that deliver shared value. For this reason our stakeholder engagement framework emphasises positive relationship building, and where possible we follow a partnership approach in driving business solutions.

To this end, we aim to ensure constructive and co-operative engagements characterised by openness and transparency; mutual respect; interaction that is regular, structured, supportive and responsive; and a focus on outcomes linked to business-critical aspects and national priorities.

Level of influence on strategic planning and decision-making



Our stakeholder universe includes a broad range of stakeholders with an interest in our business, products, activities and initiatives, as well as those on whom our business has an impact.

Whilst we consider the entire universe of stakeholders in our engagement planning, we focus our reporting on key stakeholders. The following section provides a brief overview of these key stakeholders and the value we create for them.



Level of interest in RCL FOODS activities

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OUR STRATEGIC PROGRESS

# **HOW WE OPERATE** OUR STAKEHOLDER ENGAGEMENT CONTINUED

## HOW WE CREATE VALUE

#### HOW WE ENGAGE

## **KEY ISSUES**

#### **OUR RESPONSE**

# COMMUNITIES

We strive to uplift the largely resourcepoor communities around our operations by creating meaningful value through:

- Investing in social and economic development initiatives that positively impact their lives, with a focus on Early Childhood Development (ECD), enterprise development (ED) and hunger alleviation
- Programmes that aim to engage, uplift and capacitate various stakeholders (parents and caregivers, ECD practitioners, the local and provincial public sector, the private sector and communities) to better meet the rights and needs of young children
- Actively empowering ED programmes to sustain themselves by enabling them to contribute to our value chain where possible, or by linking them to other economic opportunities

- · Social development initiatives facilitated by our non-profit organisation (NPO), the DO MORE FOUNDATION
- · Community-based joint ventures (CBJVs) with land claim beneficiary communities and FD partnerships with small-scale farmers, contract growers and community enterprises
- Collaborative partnerships with NGOs, NPOs, government departments, community leaders and other businesses
- Provision of support services and training to growers and farmers
- Regular CBJV board meetings and partnership meetings
- Direct engagements via meetings and training, and indirect engagement via our social partners driving project implementation

- Unemployment, especially among youth
- Need for skills transfer
- Need for enterprise development
- Food insecurity for families, exacerbated by COVID-19
- Community ECD support
- · Community nutrition and collaborative solutions
- Need for expertise with regard to ECD and ED issues
- Although the DO MORE FOUNDATION has national programmes in the form of nutrition support, early learning and parenting support, it can only support four community development projects because of capacity constraints

- Providing food to families and particularly young children
- young children • Providing parenting and caregiver support to care for young children
- Implementing multi-stakeholder social and economic development initiatives in the Worcester, Nkomazi, Hammarsdale and Pongola communities
- · Inspiring suppliers, customers and other stakeholders to partner with us and contribute to the various DO MORE FOUNDATION projects
- · Empowering our sugar grower communities through sustainable farming programmes and interconnected business models

# CONSUMERS

#### We strive to create value for our consumers by building brand trust through:

- Providing a growing portfolio of leading food brands that meet their changing needs
- · Keeping abreast of changes in consumer trends, habits and behaviour
- Providing our consumers with safe, high-quality food products supported by international quality and food safety standards in all our facilities
- Continuing to provide a broad range of affordably-priced, staple food products and competitively-priced household brands
- Embedding International Standards Organisation (ISO) principles into our integrated management systems across the supply chain
- Complying with relevant regulatory requirements
- · Providing consumers with opportunities to make a positive difference in their families and community

- 24-hour RCL FOODS Consumer Care Line
- Multiple media platforms
- Our website: www.rclfoods.com

- Product guality and food safety
- Product affordability
- Product convenience
- Compliance with issues regulated by government (e.g. labelling, salt, sugar, plastics reduction and recycling)
- Support for social development
- Continuously strengthening our food safety and quality assurance in line with international best practice
- brands
- requirements
- Leveraging the growing reputation of the DO MORE FOUNDATION to inspire consumers (and companies they represent) to support our large-scale social development initiatives e.g. the #GiveItUp campaign for COVID-19



• Providing early learning support to

#### QUALITY OF THE RELATIONSHIP

We have a good relationship with the communities around our operations, evidenced by their recognition of the DO MORE FOUNDATION's impact on community social development and RCL FOODS' impact on economic development in our grower communities

- Innovating to offer greater convenience within our product ranges
- Continuing to provide a broad range of affordably-priced, staple food products and competitively-priced household
- Complying with relevant regulatory
- Constructively engaging with regulators to positively influence standard setting

We have a positive relationship with consumers. as evidenced by our growing market shares, positive engagement with our brands and DO MORE FOUNDATION on our social media platforms and a declining number of consumer complaints in 2021, coupled with speedy resolution of valid complaints

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# **HOW WE OPERATE** OUR STAKEHOLDER ENGAGEMENT CONTINUED

HOW WE CREATE VALUE	HOW WE ENGAGE	KEY ISSUES	OUR RESPONS
We strive to meet our customers' needs by partnering with them to provide growth opportunities that further their business objectives.	<ul> <li>Our Chief Customer Officer and dedicated customer executives meet periodically with our retail, wholesale and food service customers' senior leaders</li> <li>Joint strategic business planning sessions</li> <li>Dedicated sales interface team that uses "best in class" service methodologies</li> </ul>	<ul> <li>Product quality and food safety</li> <li>Revenue growth and profitability</li> <li>Responsiveness of RCL FOODS</li> <li>Tailored sales solutions</li> <li>Mutually beneficial partnerships</li> </ul>	<ul> <li>A single sales f common ways Food Division of "best in class":</li> <li>Leveraging our to provide our with a growing of solutions</li> <li>Providing tech support in the flour sectors</li> <li>Expanding our range of produ</li> <li>Selective provi brands in certa</li> </ul>

# EMPLOYEES

#### We are committed to engaging the hearts and minds of our more than 20 000 people by creating value through:

- Employment and growth opportunities
- Actively prioritising diversity and inclusivity
- Investing in training and development to build a high-performance culture
- Ensuring employee health and safety in the workplace
- Actively driving transparent, open and meaningful engagement with employee representative forums
- Investing in effective communication channels to connect with our people wherever they are
- Through the DO MORE FOUNDATION, providing a channel for RCL FOODS employees to contribute to the upliftment of vulnerable communities via monthly payroll deductions, participation in the Foundation's various annual campaigns, and recognising those who regularly volunteer in their communities

- · Daily communication through our digital communication channels
- Regular management updates via live and virtual presentations and other channels
- Employee satisfaction and feedback surveys
- · Tailored skills development and training
- Ongoing engagement with employee representative forums
- Employee tip-off hotline
- Our DO MORE HEROES on-site "cheerleaders" for DO MORE FOUNDATION programmes and events
- Wellness days enabling employees to engage with various service providers
- Occupational healthcare clinics at our main operating sites and mobile clinics for outlying sites

- Career development and growth
- · Education and training
- Diversity, equal opportunities and inclusivity in the workplace
- Constructive employee relations and engagement
- Employee health, safety and wellness
- Remuneration and benefits
- · Making a difference in the community

• Building a community of inspirational and productive people with a common passion

- To facilitate our growth ambition and make RCL FOODS "THE place to work", we are focusing our efforts on four
- key areas: - Develop leaders and grow talent - Culture and diversity (creating a more diverse and inclusive RCL FOODS)
- Collaborative employee relations and engagement
- Employee health, safety and wellness • Implementing our "Total Rewards" strategy to ensure competitive remuneration
- Connecting with nearly 13 000 employees via our mobile communication app, Let's Talk
- FOUNDATION
- Annual DO MORE HEROES Conference held to engage with heroes' feedback, plan together and acknowledge their support

#### ΝSE

- s force interface that drives ys of working across all on customer teams with s" service methodologies
- our enhanced capabilities our food service customers ing and profitable portfolio
- chnical expertise and ne animal feed and industrial
- our basket to offer a broader oduct solutions
- rovision of private label ertain categories

#### QUALITY OF THE RELATIONSHIP

We have an excellent relationship with our customers as a whole, and have been commended on our effective communication during the pandemic and the recent social unrest

• Employee involvement events and initiatives through the DO MORE

We have a generally positive relationship with our employees, as evidenced by a low industrial action rate, declining staff turnover, and increased employee engagement with our employee mobile app

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## **HOW WE OPERATE**

# OUR STAKEHOLDER ENGAGEMENT CONTINUED

HOW WE CREATE VALUE	HOW WE ENGAGE	KEY ISSUES	OUR RESPONSE
GOVERNMENT			
<ul> <li>We are committed to supporting government in achieving the goals of the National Development Plan (NDP), including food security, by:</li> <li>Contributing to fiscal revenue</li> <li>Supporting the transformation agenda</li> <li>Operating our business ethically and ensuring good governance practices</li> <li>Advancing government's social and economic development agenda through Corporate Social Investment (CSI) initiatives and economic partnerships in impoverished communities where we operate</li> </ul>	<ul> <li>Direct engagement on key issues</li> <li>Joint planning sessions</li> <li>Meetings with local government</li> <li>Participating in industry structures</li> <li>Periodic reporting in the form of annual and interim reports</li> </ul>	<ul> <li>Future sustainability of the poultry and sugar industries</li> <li>Alignment on industry growth and development plans</li> <li>Sustainable land reform</li> <li>Industry transformation</li> <li>Ongoing compliance with regulatory framework</li> <li>Employment creation and transformation</li> <li>Food security</li> </ul>	<ul> <li>Active monitoring of all co and engagement with gov any proposed changes <i>Refer to</i> 64 for more inform</li> <li>Ongoing input towards im Poultry Sector and Sugar <i>Refer to Chairman's Report on</i></li> <li>Ensuring transformation ir sustainable land reform ar development</li> <li>Collaborating with govern National Integrated ECD F Nkomazi</li> <li>Engagement with govern security</li> </ul>
INVESTORS AND FUNDERS			
We strive to provide our investors and funders with value through:	<ul> <li>Periodic investor briefings and site visits</li> <li>Regular engagement with investors, analysts and fund managers which includes strategy updates</li> </ul>	<ul> <li>The need for improved and more sustainable returns</li> <li>The RCL FOODS strategic portfolio review and its implications</li> </ul>	<ul> <li>Communicated the outcor portfolio review in the ann events, as well as in the CI</li> <li>Created a stand-alone Chi</li> </ul>

- Ongoing engagement with government and industry to improve the sustainability of the local Poultry and Sugar industries via the respective Master Plan structures
- Maintained a strong focus on cash and liquidity management during the COVID-19 pandemic to ensure the sustainability of our business
- Active engagement with government and industry to deal with issues of food security during the pandemic and the recent social unrest
- fluctuations
- business case

- and whether the Master Plans are durable solutions
- The opportunity in plant-based foods
- High commodity costs
- Implications of the strategic review on the capital structure and funding requirements
- Cash flow management
- · Impact of the pandemic and social unrest

38 RCL FOODS LIMITED ABRIDGED INTEGRATED ANNUAL REPORT 2021

#### QUALITY OF THE RELATIONSHIP

compliance requirements overnment to understand

- rmation
- implementation of the ar Industry Master Plans on 64 for more information n in our mill areas through and community economic
- ernment to implement the D Policy in six wards of
- rnment to ensure food

Our relationship with government has strengthened through the pandemic and is becoming more collaborative due to the need to ensure food security and social stability

come of the strategic nnual results and investor CEO Report on 68

Chicken Division whose a separate segment, estors on its progress

- Y Collective Africa (LKCA) **EKINDLY Collective** ty for RCL FOODS
- Waste-to-Value energy nd 182% respectively

- Rapid and proactive response to the impacts of the social unrest on our business
- Hedging instruments employed to manage exposure to raw material and currency
- Balance sheet impact of proposed strategic actions is carefully assessed as part of the

We have a mutually beneficial relationship with robust and healthy engagement

# **HOW WE OPERATE** OUR STAKEHOLDER ENGAGEMENT continued

HOW WE CREATE VALUE	HOW WE ENGAGE	KEY ISSUES	OUR RESPONSE
R MEDIA			
We see the media as a partner in relaying relevant information to our broader stakeholder community.	<ul> <li>Press releases</li> <li>Advertising</li> <li>Face-to-face, telephonic and webcast engageme</li> <li>Interviews with the CEO, CFO and other key exect</li> <li>Product launches</li> <li>Our website: www.rclfoods.com</li> <li>DO MORE FOUNDATION website: www.domore.org.za</li> </ul>	<ul> <li>RCL FOODS' operational and financial performance</li> <li>Current industry issues</li> <li>Current consumer issues</li> <li>CSI initiatives</li> <li>Environmental sustainability initiatives</li> </ul>	<ul> <li>Enhanced media engage Corporate Brand depart</li> <li>All queries responded to</li> <li>Access to the CEO and journalists</li> <li>Increased participation</li> <li>Via the DO MORE FOUN positive parenting radio</li> </ul>

#### **Currently RCL FOODS has 8 720 active vendors** across the Group, and we target to contract manage 85% of the value we spend.

These suppliers supply us with over 340 sourcing categories across our business and are key to our value chain.

Category management allows the business to deal with the "best in class" suppliers who use the latest technology and have a responsible environmental footprint. Category management allows us to better understand our supplier markets, identify potential risks and help design strategies to mitigate business risk. We strive to create value for our suppliers by promoting enterprise development through the responsible purchase of goods and services from **B-BBEE** accredited suppliers.

Regular supplier review meetings and analysis allow us to give suppliers feedback on how they are performing against our key service level agreements regarding ontime delivery and product quality. We exchange valuable category information that enables us to manage risk, cost, wastage and ensure continuous improvement.

- Understanding the key supplier markets and where they source their inputs helps identify potential opportunities and risks
- Creating a win-win partnership with our suppliers, during difficult economic conditions
- Certain spend categories lack local accredited suppliers of certain key ingredients and materials in the South African market, hence reliance on non-accredited and/or international suppliers
- Ability to guarantee supply to RCL FOODS in terms of meeting the minimum requirements of food safety
- Local and international disruption of the material supply chain due to pandemics or supply issues at local or international level

- substitute materials
- Strong partnership-based supplier relationships allowing the business to identify potential product improvements, improve efficiency throughout the supply chain and reduce total cost delivered
- Focusing on trying to grow the opportunity for Qualifying Small Enterprise (QSE) and Exempt Micro Enterprise (EME) suppliers within the overall supply chain
- R11,8 billion spent with B-BBEE compliant suppliers in the 2021 financial year

#### QUALITY OF THE RELATIONSHIP

- agement through our artment
- I to within a specified period d CFO for editors and
- on in industry-related issues UNDATION, sponsorship of dio programmes

Over time we have built up a relationship of mutual trust with most media entities as we strive to respond to requests for information transparently and without undue delay

• Implementing co-created sourcing strategies that can unlock opportunities, reduce risk and identify

• Continued support to develop domestic farmers through our inter-connected business models

On the whole our supplier relationships are strong and collaborative

# **HOW WE OPERATE** OUR MATERIAL RISKS

We operate in a highly dynamic environment in which our risks and opportunities are constantly evolving. We identify and evaluate these on a continuous basis using the Enterprise Risk Management (ERM) process which is fundamental to our business activities. Our risks are managed in line with the RCL FOODS Risk Methodology and oversight is provided by our Board's Risk Committee. The Board recognises that our risk management processes are effective, both in continuously assessing risks and opportunities, and in ensuring that they are managed in line with business strategy.

#### **KEY INSIGHTS**

While the COVID-19 pandemic has impacted our business, customers, suppliers and consumers, we have collectively adjusted to a "new normal" in which we continue to minimise COVID-19 risks while also seeking to maximise growth opportunities arising from changed ways of living and working.

#### The latter includes the opportunity to:

- · permanently introduce a hybrid working model that combines remote and office-based work to allow for more flexibility for employees and smarter office resource utilisation;
- develop affordable solutions for cash-strapped consumers;
- leverage digital technology to create a more connected and insight-driven business;
- grow awareness of plant-based options as a sustainable protein alternative:
- expand our nutritional provision to vulnerable young children through the delivery of nutritionally enhanced DO MORE Porridge;
- implement funding solutions to make our communitybased sugar joint ventures more self-sufficient in the long term.

The risks below have been identified through our ERM process as being most material in terms of their potential impact on our business performance and strategic progress. These were derived from a series of interviews and workshops with senior leadership and agreed upon by the Risk Committee, and are prioritised on an inherent basis (i.e. according to the likelihood and impact of each risk prior to management controls being implemented). Economic risks continue to dominate in a

context of weak growth exacerbated by the effects of the hard lockdown in 2020, combined with exchange rate fluctuations, food price inflation and changing consumer behaviours. The strong rally in international commodity prices over the year led to commodity price fluctuations being identified as the largest and most likely risk facing the business.

The violent unrest experienced in KwaZulu-Natal and Gauteng during July highlighted the social and economic risks currently faced by companies in South Africa as high levels of poverty and unemployment, increasing frustration with the protracted lockdown regulations and poor service delivery make disruptive events more likely. The events further highlighted the critical role food producers and logistics providers play in ensuring food security for the country. While a handful of our sites were directly impacted, we were able to effectively manage the situation so as to mitigate any long-term impact on our facilities in the affected regions.

# **OUR KEY RISKS**

1 Commodity price fluctuations	(2020: 4)
2 Pricing pressure	(unchanged)
3 Reduced demand	(2020: 1)
4 Business interruption - supply chain	(2020: 5)
5 Food and product safety	(2020: 8)
6 Societal risks and industrial action	(2020: 7)
<b>7</b> Business interruption - health and safety	(2020: 5)
8 Information technology security and support	(2020: 11)
9 Climate change	(unchanged)
10 Non-compliance with laws and regulations	(unchanged)

Please refer to page 2 of this report for icon references

Refer to the Corporate Governance Report, available at www.rclfoods.com/financial-results-and-reports-2021

# COMMODITY PRICE **FIUCTUATIONS**

The cost of our products is affected by the cost of the underlying commodities and raw materials required for their production. Our exposure to commodity pricing risk is increased by currency fluctuations linked to political uncertainty, changes in global and local market conditions, and adverse climate conditions.

#### Risks

- · Volatility of raw material prices due to exchange rate fluctuations
- Volatility of raw material prices due to supply and demand movements locally and globally
- Unavailability of raw materials in the local market

#### **Risk response strategies and opportunities**

- Clear procurement strategy in place, guided by the Group Procurement Policy
- Monthly meetings of Commodity Procurement Committee to review strategy, prices and mandates
- Monthly comparison of raw material prices against SAFEX market prices and competitors
- Annual internal review performed on commodity procurement processes
- Strong governance and risk management principles applied and entrenched within business processes
- Opportunities constantly investigated for local supply of raw materials to reduce reliance on imports

For detail on commodity price activity, refer to the CFO's report from 76

Stakeholders Capitals

# PRICING PRESSURE

Our ability to recover high commodity input costs is constrained by a weak economy characterised by high levels of unemployment and low levels of discretionary household income. Lower demand from cash-strapped consumers and continued high import volumes, particularly of chicken, add to the margin pressure in certain categories.

#### **Risks**

- Oversupply of chicken in the local market due to imports and the reduction in demand due to COVID-19
- Significant global increases in commodity input costs
- Global oversupply of sugar
- Exposure to sugar price variations (i.e. world sugar price volatility)
- Ongoing impact of the Health Promotion Levy (HPL) (also known as Sugar Tax) reducing demand

**Risk response strategies and opportunities** 

- Continued focus on the revised business model for the Chicken business which is targeted at fixing agricultural operations, improving competitiveness. re-establishing the Rainbow brand and focusing more from a regional demand and profitability perspective
- Building our brands through innovation and marketing initiatives
- Diversification and forward integration of flour and sugar to reduce our exposure to market fluctuations
- Strong drive of industry transformation agenda with South African Poultry Association (SAPA) and South African Sugar Association (SASA)
- Revised Dollar-Based Reference and tariff protection granted by the Department of Trade, Industry and Competition (DTIC)
- Emphasis on cost reductions, operational effectiveness and increasing cost competitiveness
- Robust strategic planning that positions us to proactively address pricing pressure risks
- Establishing solid partnerships with key customers
- New acquisition opportunities enabling an extension of product range into new categories
- Ongoing engagement with government to find appropriate solutions for all stakeholders

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HOW WE OPERATE

OUR STRATEGIC PROGRESS

# **HOW WE OPERATE** OUR MATERIAL RISKS CONTINUED

# REDUCED DEMAND (CUSTOMER AND CONSUMER)

Reduced household disposable income of consumers amidst the pandemic, resulting in increased pressure on consumer spending, have increased the risk of lower demand by consumers and customers in certain food categories. At the same time, there is increased pressure to deliver products and services against heightened customer expectations. RCL FOODS also has to continually manage the risk of consumers shifting their preferences to competitor products.

#### Risks

The following existing risks have been amplified by the COVID-19 pandemic:

- Decrease in demand from key customers
- Loss of key customers due to customer pressures/ changes in operating environment
- Increased competition resulting in declining market share of product categories
- Changing consumer buying behaviours attributed to lower household disposable income

#### **Risk response strategies and opportunities**

- Strong focus on rebuilding volumes in channels and categories impacted by the lockdown
- Continuous monitoring of external market trends and collation of consumer and customer insights to develop category and brand strategies
- · Continuous investment in research and development (R&D) and product/brand development
- Building and maintaining trading relationships across all customers
- Development of joint engagement plans with key customers that include innovation development and customer service objectives
- Group marketing and sales capabilities
- Innovation and value-added launches to drive and enable growth and differentiation
- Establishing, monitoring and enhancing relationships between our brands. customers and consumers to ensure value creation for all stakeholders

# Stakeholders 🥻 🦷 Capitals (\*) **r** 121 ...

# **BUSINESS INTERRUPTION** - SUPPLY CHAIN

The outbreak of Highly Pathogenic Avian Influenza (HPAI) within South Africa has the potential to negatively impact our ability to service our customers and could have a material financial impact on the Group. While RCL FOODS has been able to successfully mitigate the potential impact of COVID-19 on its supply chain (including physical disruptions, labour shortages, third party raw material supply shortages and industrial action), these risks remain elevated while the pandemic continues. Our supply chain is also exposed to heightened risks related to social unrest and electricity/water supply interruptions.

#### Risks

- Significant increase in absenteeism of employees due to COVID-19 infections
- Supply disruption due to shortage of raw material supply
- Fire in plant/warehouse
- Disease outbreak impacting our chicken flock
- Business interruption due to failure in critical equipment
- · Labour unrest, prolonged strike action
- Energy and water shortages

#### **Risk response strategies and opportunities**

- Implementation of established COVID-19 safety protocols and continued focus on supply chain continuity
- Alternative labour arrangements in place
- Continuous engagement with customers and suppliers
- Close engagement with external risk assessors and insurers to ensure that all facilities have adequate fire detection and prevention measures in place
- Adherence to good farming practices and extensive precautionary measures to ensure chicken flock health
- Implementation of enhanced HPAI biosecurity procedures
- Business continuity and disaster recovery plans in place to deal with major incidents or crises
- Strike action plans in place

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- Continued focus on forging strong relationships with the unions in our different business units
- Internal and/or external certification of key Group suppliers, with regular monitoring of quality of material
- Business continuity plans in place for key suppliers

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# FOOD AND PRODUCT SAFETY

Food safety is of paramount importance in our business and we adopt a proactive approach in ensuring that food safety standards are met. Consumer expectations, changes in food safety standards and manufacturing processes mean that this is an ever-evolving risk and will always remain an area of focus throughout the organisation.

#### **Risks**

- Products could potentially be subjected to food or product hazards if not managed within the supply chain
- Failure to meet food safety and quality standards could lead to reputational damage, product liability claims, product recalls, and heightened expectations and oversight from key stakeholders

#### **Risk response strategies and opportunities**

- Robust, comprehensive product quality processes and controls in place
- All food production sites either FSSC 22000 or ISO 22000 certified
- Food safety risks identified using the Hazard Analysis Critical Control Point (HACCP) methodology and managed through the implementation of pre-requisite programmes relevant to the scope of certifications
- Regular audits performed by Group Safety, Health, Environment and Quality (SHEQ), internal audit, independent risk consultants, customers and independent standards authorities
- Cleaning and hygiene procedures entrenched in business processes
- Procedures in place to prevent product crosscontamination
- · Pathogen testing of products and processing environments
- · Well-established withdrawal and recall procedures
- Investment in new technology and equipment to further enhance our food safety
- · Ongoing food safety culture and awareness initiatives/training



ABRIDGED FINANCIAL STATEMENTS

# 6 SOCIETAL RISKS AND INDUSTRIAL ACTION

Harmful acts, compromised continuity of operations due to employee strikes, and societal protests and turbulence in the wider external community all pose a risk to the health and safety of our employees, our productivity and potentially our supply chain.

#### Risks

- Industrial action
- Community disruption
- Criminal activity harming employees and company assets (e.g. looting, arson and hijackings)

#### **Risk response strategies and opportunities**

- Maintaining good relationships with local communities, governments, customers and employees
- Monitoring the evolving public environment to identify potential political, reputational or security threats
- Continual engagements and relationship building with trade unions
- Minimising the business interruption impact through legal processes, with a co-ordinated and sustainable community engagement strategy underway

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HOW WE OPERATE

OUR STRATEGIC PROGRESS

# **HOW WE OPERATE** OUR MATERIAL RISKS CONTINUED

# **BUSINESS INTERRUPTION -**HEALTH AND SAFETY

The COVID-19 outbreak has exposed the Group to significantly increased health and safety risks. These could impact on its supply chain network, specifically in terms of labour shortages, and could negatively impact our ability to service our customers, which could has financial impacts. This risk, whilst still a major one, has decreased since the beginning of the pandemic as our understanding of the virus and mitigation strategies have grown, including the increasing availability of vaccines.

#### Risks

- Significant increase in absenteeism of employees due to COVID-19 infections
- Supply chain disruption due to shortage of labour
- · Lower productivity, impacting business performance
- Fatalities

#### **Risk response strategies and opportunities**

- Implementation of established COVID-19 safety protocols and continued focus on supply chain continuity
- Facilitating vaccination of as many employees as possible
- Alternative labour arrangements in place
- Continuous engagement with customers and suppliers
- Increased budget allocation for enhanced Cleaning, Health & Safety and Medical related to COVID-19 risk management

## Risks

Lack of remote access and support

INFORMATION TECHNOLOGY

Growing reliance on technology is accompanied

by a number of operational, security and strategic

risks for businesses. The opportunities created by

embracing new technologies and new ways of doing

business (such as Automation, Artificial Intelligence,

Block Chain, Cloud Computing, Internet of Things)

also create additional risks related to information

SECURITY AND SUPPORT

Critical system downtime

security and continuity.

- Cyber attacks
- Unauthorised access and misuse of sensitive information

#### **Risk response strategies and opportunities**

- Our IT infrastructure is safeguarded through a robust and effective IT General Control (ITGC) environment which covers all the layers of the IT infrastructure. Support for IT services is provided by a team of in-house and outsourced resources. Assurance over the controls and processes are obtained through various reviews performed by both internal and external experts.
- Key fraud prevention controls and security at RCL FOODS include:
- Segregation of duties
- Network security
- Antivirus and malware protection
- Email security
- Data classification and retention
- Use of reputable service providers
- Secure configuration
- Incident management
- Managing user privileges
- Threat and vulnerability assessments
- Information security maturity assessments
- Ongoing training and awareness-raising regarding information security
- Disaster recovery plans and backup strategies
- External assurance of ITGCs performed for applicable business units
- Insurance cover in place to offset potential losses from cyber risk incidents

## 9 CLIMATE CHANGE

The complex global challenges and uncertainties related to climate change and resource scarcity could affect the ability of the Group to achieve its strategic objectives. The Group considers it critical to monitor and respond to the related issues of climate change and sustainability through a dedicated Sustainability team, in order to mitigate future environmental threats.

#### **Risks**

We consider key climate-related risks including:

- Water supply constraints due to climate change, exacerbated by lack of municipal investment in water infrastructure
- · Reliance on fossil fuel-based power elevating climate change risks as well as regulatory (e.g. carbon tax) and supply chain interruption risks (e.g. load shedding)

#### **Risk response strategies and opportunities**

- A dedicated Sustainability team at Group level proactively drives our sustainability agenda, focusing largely on energy, water and waste
- Inclusion of Sustainability in our Group strategy, with progress monitored by the Group Executives and Risk Committee
- Robust strategic planning to ensure our operations are resilient against energy and water shortages
- · Implementation of energy and water efficiency and conservation projects
- Energy self-generation via solar, Waste-to-Value (W2V) and co-generation initiatives
- Detailed review of water reliance and resiliency is being performed at key sites. This review identifies the level of reliance on municipal infrastructure and the water catchment area for the site which will be used to build long term plans for sustainability
- · Where practical, generators have been installed to provide emergency power

For further details, refer to the Sustainable Business Report available at www.rclfoods.com/financial-resultsand-reports-2021



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# 10 NON-COMPLIANCE WITH LAWS AND REGULATIONS

The Group operates in a complex and evolving regulatory and compliance environment. Failure to manage compliance may affect our reputation and result in fines and penalties. RCL FOODS is aware of its obligation to achieve and maintain compliance, and to have programmes, assurance activities and other initiatives in place to support this.

#### **Risks**

- Non-compliance with legislation and regulations, resulting in fines and penalties
- Possible reputational damage to our brands and the RCL FOODS corporate brand

#### **Risk response strategies and opportunities**

- Identification of the Environmental and SHEQ compliance universe to ensure that all sites are fully compliant, and to remediate any gaps identified
- Establishment of COVID-19 compliance policies and procedures
- RCL FOODS Compliance Framework in place to enable accountability for, prioritisation of and compliance with key legislation
- RCL FOODS Regulatory Universe established
- Ongoing provision of targeted training and awareness across the business
- Appropriate policies, systems, procedures and reporting
- Appointment of skilled technical resources and consultation with subject matter experts
- Combined assurance strategy whereby audits are performed by various internal and external independent bodies on various aspects of food and safety compliance, accounting, tax etc.
- Dedicated director responsible for communication and correspondence with the media

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OUR BUSINESS AT A GLANCE

HOW WE OPERATE

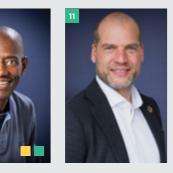
OUR STRATEGIC PROGRESS

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## **HOW WE OPERATE**

# URIFADERS



















# NON-EXECUTIVE DIRECTORS

#### 1 JJ (Jannie) Durand (54)

Non-executive Chairman BAcc (Hons), MPhil (Oxon), CA(SA)

#### Appointed: June 2012

Directorships: Chief Executive Officer of Remore Limited and currently a director of a number of companies including Distell Group Limited and Rand Merchant Investment Holdings Limited, where he serves as Chairman, and Mediclinic International Limited where he serves as a nonexecutive director

Jannie is a Chartered Accountant and was previously the Chief Investment Officer of Remgro Limited. He was also previously the Financial Director and Chief Executive Officer of VenFin Limited. Prior to his appointment as Chairman, Jannie served as a non-executive director of RCL FOODS from March 2010.

#### 2 CJ (Cindy) Hess (45)

Independent non-executive director BCom (UWC), PGDA (UCT), CA(SA)

#### Appointed: February 2018

Directorships: Life Healthcare Group Holdings Limited, Truworths nternational Limited

Cindy is a qualified Chartered Accountant and has served as Chief Financial Officer at Media24 Holdings Proprietary Limited, Pioneer Food Group Holdings Proprietary Limited and Sea Harvest Holdings Proprietary Limited (now Sea Harvest Group Limited). She started her career at KPMG in 1999 and has since held executive positions at Woolworths Limited and within the Transnet Group. She is currently a director on the boards of Life Healthcare Group Holdings Limited and Truworths International Limited and recently concluded her term as the Deputy Chair of the Council of the University of the Western Cape.

#### 3 PM (Penny) Moumakwa (57)

#### Independent non-executive director

MBChB, MAP (Wits), GMP (Harvard)

#### Appointed: January 2019

Directorships: Mohau Equity Partners, Growthpoint Healthcare Properties Properties, Clicks Group and Wits Donald Gordon Medical Centre Penny is the Chief Executive Officer and Founder of Mohau Equity Partners, a long-term investment vehicle, in partnership with Discovery. Previously she worked in multiple senior executive roles within Discovery and served on the Central Executive committee as well as on the board of Discovery Health. She also worked as the CEO of the Board of Healthcare Funders as well as served as the deputy chairperson

of the Board. Penny currently serves as a non-executive director on several boards: Clicks Group, Wits Donald Gordon Medical Centre and Growthpoint Health. Penny is also chairperson of Witkoppen Health and Welfare clinic. She is a medical doctor by gualification and has qualifications from a number of business schools including Harvard, Columbia. Wits and the University of Michigan

#### 4 MM (Manana) Nhlanhla (69)

Independent non-executive director

BSc. MA (Information Science)

#### Appointed: July 2005

Directorships: Mion Holdings and all its subsidiaries. Vunani Fund Managers Proprietary Limited and Prospect Resources Proprietary Limited.

Manana's experience covers 10 years of university lectureship in Information Science, serving on various boards as non-executive director and currently as executive chairperson of Mion Holdings, a company she co-founded in 2003, based in KwaZulu-Natal.

#### 5 NP (Peter) Mageza (66)

Independent non-executive director

ACCA (UK) Appointed: September 2009

Directorships: Anglo American Platinum Limited, Remgro Limited and SAPPI Limited.

Peter was formerly the Chief Operations Officer of the Absa Group. He is a Chartered Certified Accountant and a Fellow of The Association of Chartered Certified Accountants (ACCA) UK. He has gained extensive experience through holding various executive positions in the audit, financial services and the transport and logistics sectors.



BBusSc (Hons), BCom (Hons), MCom, CA(SA) Appointed: August 2013

Directorships: STANLIB Asset Management Proprietary Limited, STANLIB Wealth Proprietary Limited, STANLIB Collective Investments Proprietary Limited, Real People Investment Holdings Proprietary Limited, Real People Assurance Company Limited and Bakwena Platinum Concessionaire Company Proprietary Limited.

Derrick is currently Chief Executive Officer of STANLIB Asset Management and Executive for the Asset Management Cluster of Liberty Group Holdings Limited. He previously served as the managing director of Investment Solutions (now known as Alexander Forbes Investments), the investment services arm of the Alexander Forbes Group from 2009 to 2017. He was also joint head/leader of the Institutional Business Cluster of the Alexander Forbes Group. Derrick, a chartered accountant, serves on the boards and committees of entities forming the Asset Management Cluster of the Liberty Group. He is an independent investment committee member of Trinitas Private Equity Fund and a board member of TSIBA Education, a scholarship-only tertiary institution registered with the Department of Higher Education

#### 7 RV (Roy) Smither (76)

Formerly lead independent non-executive director CA(SA)

Retired: November 2020

Appointed: December 2008 Roy has a wealth of corporate experience, having served as a director and Chief Executive Officer of the ICS Group from 1987 to 1998 and as an executive director of Tiger Brands from 1998 to 2006. After leaving Tiger Brands he also served as a director on the board of many listed companies.

#### Big GM (George) Steyn (62)

Lead independent non-executive director

#### BA (Law) LLB

Appointed: August 2013

#### Directorships: Du Toit Group Proprietary Limited (Chairman) and Kaap Agri Limited (Chairman).

George has extensive experience in the retail sector, having joined the Pepkor Group in 1986 and has served as an executive director of Pep Retail Limited and Pepkor Retail Limited from 1991 to 2005 and as Managing Director from 2005 to 2011. He served as a non-executive director of Pepkor Retail Limited until 2015. George also farms in the Karoo and is actively involved in the broader community and serves as Chairman of Stellenbosch University Council.

#### 9 HJ (Hein) Carse (60)

Non-executive director M Eng (US) MBA (UP)

#### Appointed: February 2013

Directorships: Air Products SA Proprietary Limited, eMedia Investments Proprietary Limited, Seacom Limited, Historical Homes of South Africa Limited.

Hein joined Rupert International in 1996 and continued to serve the Remgro Group as an investment executive, first of VenFin Limited and then Remgro Limited. He has gained extensive knowledge through holding positions on various boards and committees during his career

#### 10 PR (Pieter) Louw (52)

Non-executive director CA(SA)

Appointed: December 2008

Directorships: Various wholly-owned subsidiaries within the Remore Group and Distell Group Holdings Limited.

Pieter is a Chartered Accountant who qualified with PricewaterhouseCoopers Inc. in Stellenbosch, before joining the Remgro Group in 2001. He is currently Head of Corporate Finance.





- AUDIT COMMITTEE (CJ HESS, CHAIRPERSON)
- REMUNERATION AND NOMINATIONS COMMITTEE (NP MAGEZA, CHAIRPERSON)
  - RISK COMMITTEE (GC ZONDI, CHAIRPERSON)
  - SOCIAL AND ETHICS COMMITTEE (GC ZONDI, CHAIRPERSON)
  - ALTERNATE TO JUDURAND



#### 11 GCJ (Kees) Tielenius Kruythoff (53)\*

Non-executive director Business Economics (Erasmus University, Rotterdam, Netherlands) Appointed: 22 April 2020

Directorships: Chairman and Chief Executive Officer for LIVEKINDLY Collective, Chairman of MrGreenAfrica, Distell Group.

Kees is a uniquely global leader with extensive experience in brand building, strategic direction and performance management, and strategically repositioning businesses for growth. He was previously General Manager of Unilever South Africa, General Manager of Unilever Brazil, President of Unilever North America, and more recently, President of Unilever Home Care Division. \*Dutch

#### <sup>12</sup> GC (Gcina) Zondi (48)

Non-executive director

BCompt (Hons), AGA (SA)

#### Appointed: July 2008

Directorships: Imbewu Capital Partners, Isegen South Africa, Container Conversions, Icon Construction, International Facilities Services (SA), NPC-Intercement and Hulamin Limited.

Gcina is the founding chief executive and shareholder of Imbewu Capital Partners. He is a gualified General Accountant and is an associate of the South African Institute of Chartered Accountants. He has more than 21 years' experience in the private equity industry, of which six years were spent with Nedbank Capital Private Equity as a Private Equity Manager. Prior to joining Nedbank, Gcina completed his articles of clerkship at KPMG Durban and worked for Hulamin Limited in the finance division for two and a half years prior to joining KPMG.

#### <sup>13</sup> PJ (Paul) Neethling (36)

Alternate non-executive director

BCom (Hons)

Appointed: June 2019

Directorships: Paul is a director of Remore Limited.

He served as an investment executive at Remgro Management Services and has a BCom (Hons) in Financial and Investment Management He also serves as a director on various agricultural, wine and distribution businesses



#### 14 M (Miles) Dally (64)

Executive director - Chief Executive Officer

#### Appointed: February 2003

Directorships: RCL Foods Limited and its subsidiary companies.

LIVEKINDLY Collective Africa and The Hatchery Group.

Miles has over 30 years' experience in the consumer goods industry and served as Group Managing Director of Robertsons Holdings Proprietary Limited from 1995 to 2002. After the unbundling of Robertsons Holdings he accepted the position of Chief Executive Officer at RCL Foods Limited. Miles has previously served as the Nonexecutive Chairman of SC Johnson and Son South Africa (Ptv) Ltd as well as on the boards of the Consumer Goods Council of South Africa (CGCSA) and Umhlanga College.

#### 15 RH (Rob) Field (50)

Executive director - Chief Financial Officer CA(SA)

#### Appointed: July 2004

Directorships: RCL Foods Limited and its subsidiary companies.

Rob is a Chartered Accountant who qualified with Deloitte & Touche in Durban. Prior to joining Rainbow in May 2003, he spent four years as Commercial Director of Robertsons Homecare Proprietary Limited



# OUR CORPORATE GOVERNANCE

We are committed to the highest standards of corporate governance, principles and practices as set out in the King IV Code of Corporate Governance (King IV). We advocate the ethical attributes of integrity, competence, responsibility, fairness and transparency.

Our Board is tasked with ensuring that these values and characteristics are embodied within our business through ethical, effective leadership. The same is expected of the Board. It is held accountable through an annual evaluation to assess its effectiveness and that of its sub-committees and individual members. For the period under review, the Board is of the opinion that RCL FOODS has operated in accordance with the requirements of King IV. It is further satisfied that it has met the requirements of the Companies Act of South Africa and the JSE Listings Requirements and has fulfilled its responsibilities in accordance with its approved Board Charter. The Board confirms the Group's compliance with the Companies Act and the Companion for the reporting period.



Our governance framework is reviewed regularly to ensure that our Board exercises effective and ethical leadership, conducts its affairs as a good corporate citizen and takes appropriate decisions to ensure sustainable value creation for all its stakeholders.



# **RCL FOODS Board**

gives strategic direction to RCL FOODS, whilst retaining full and effective control over the Group and monitoring executive management in implementing plans and strategies. The roles and responsibilities of the Board are set out in a formal Board Charter, which is reviewed annually. In discharging its duties, the Board has delegated certain functions to its sub-committees.

OUR STRATEGIC

## OUR GOVERNANCE FRAMEWORK

RCL FOODS' governance framework consists of the Board, its sub-committees and various related structures and compliance processes. Together they ensure that the four governance outcomes espoused in King IV - ethical culture, effective control, legitimacy and good performance - are achieved across all aspects of the Group. The composition of the Board and its committees is in line with King IV requirements. There is a clear balance of power within the Board and its subcommittees to ensure that no individual has undue decisionmaking powers. Each committee has its own terms of reference which set out its roles and responsibilities, as approved by the Board. In the case of the Risk Committee and the Social and Ethics Committee, where the Chairman is not independent, other Committee directors take responsibility for ensuring that the Chairman encourages proper deliberation on all matters requiring the Committee's attention. The composition of the Board and its committees is considered by the Remuneration and Nominations Committee, taking into account experience, skills, applicable regulations and committee mandates.

Our governance framework is reviewed regularly to ensure that our Board exercises effective and ethical leadership, conducts its affairs as a good corporate citizen and takes appropriate decisions to ensure sustainable value creation for all its stakeholders.

#### MANAGING OUR BUSINESS SUSTAINABLY - ENVIRONMENTAL, SOCIAL AND GOVERNANCE (ESG) FOCUS

The Board, via the Social and Ethics Committee mandate, drives the advancement of economic and ESG oversight and transparency through key performance indicators and ongoing engagement with a diverse range of stakeholders. Sustainability is a key element of RCL FOODS' strategy, and ESG risks and opportunities are taken into account in both strategic planning and execution. Examples of proactive ESG initiatives contributing to RCL FOODS' long-term sustainability are our renewable energy projects, our DO MORE FOUNDATION and our investment in LIVEKINDLY Collective Africa. OUR KEY REPORTS

OUR KEY REPORTS

AND REVIEWS

Financial Statements
Financial Statements
Social and Ethics
Committee
Social and Ethics
Remuneration and
Nominations Committee
Risk Committee

ABRIDGED

The Group's material ESG issues are identified based on an assessment of how we create value, the impact of the external operating context on value creation, the material interests of our stakeholders, and the principal risks facing the Group. ESG matters are addressed as part of an ongoing, structured approach to risk management, and are strongly embedded in the Group's strategy of driving sustainable business.

At an operational level, effective management systems are in place to mitigate ESG risks and respond to sustainability opportunities across the Group. The Group has adopted a combined assurance approach to monitoring and managing ESG risks and opportunities, including but not limited to internal audit site reviews, independent environmental audits and ISO 14001 environmental management system audits at applicable sites.

## OUR STRATEGIC RESPONSE

The Group acknowledges that there are areas within its mandate that are evolving, and management's responses will need to adapt to changes in the ESG agenda. An independent ESG transparency assessment was performed in 2020 against a series of economic, governance, labour, health and safety, CSI and standard disclosure indicators.

Whilst the principles of sustainability reporting have been a core part of our business, the Group seeks to enhance ESG reporting with regard to health and safety and corporate citizenship to its stakeholders. All material ESG matters can be found in the Abridged Integrated Annual Report and Sustainable Business Report.

In order to mount an effective strategic response to the dynamic market and industry in which it operates, the Group makes every effort to proactively engage with government and other stakeholders to identify and anticipate stakeholder trends and needs, as well as changes in legislation and regulations.

For more information on the Board and its sub-committees' roles and responsibilities, refer to the Governance section of our website at www.rclfoods.com/governance. Details of the Group's Corporate Governance structures and activities for the period under review are included in the Corporate Governance Report, available on our website at www.rclfoods.com/financial-results-and-reports-2021  $\leftarrow \ \bigcirc \ \bigcirc \ \bigtriangledown$ 

OUR BUSINESS AT A GLANCE

HOW WE OPERATE

OUR STRATEGIC PROGRESS

# OUR STRATEGIC PROGRESS



GROUP-WIDE STRATEGIC INITIATIVES	54
FOOD DIVISION STRATEGIC PROGRESS	58
CHICKEN DIVISION STRATEGIC PROGRESS	60
LOGISTICS DIVISION STRATEGIC PROGRESS	61

ABRIDGED FINANCIAL STATEMENTS

OUR KEY REPORTS AND REVIEWS

OUR STRATEGIC PROGRESS

# **OUR STRATEGIC PROGRESS** GROUP-WIDE STRATEGIC INITIATIVES

In line with our ambition to "build a profitable business by creating food brands that matter", our journey is currently focused on strategically transforming our business to achieve a stronger, more resilient RCL FOODS that delivers sustainable shareholder value.

This has seen new strategic levers and priorities come to the fore at Group level while our divisions continue to focus on delivering against their agreed medium- to longer-term strategies. To give a clearer view of the current key focus areas in our business, we have chosen to report on our progress against key Groupwide initiatives as well as divisional strategic progress. Please consult our Sustainable Business Report for more information on our efforts to inspire great people and drive sustainable business.

# STRATEGIC PORTFOLIO REVIEW

In November 2020 we announced a strategic review to assess whether our portfolio is optimally configured in terms of our stated intent to build a profitable business that delivers sustainable quality of earnings for shareholders. Rand Merchant Bank (RMB) was appointed to assist with the evaluation and review of strategic options as they relate to the composition of the underlying RCL FOODS basket, and a steering committee consisting of RCL FOODS' senior leadership team, RMB and Deloitte was appointed to run the review process. A key principle was the need to optimise our portfolio's growth prospects and sharpen its strategic thesis, while preserving the synergies, scale and efficiency benefits achieved thus far.

We have made substantial progress in this regard. The rigorous review process has confirmed that the current portfolio is not **optimally configured** for its purpose, due to its diversification across different asset classes, namely value-added branded foods (Groceries and Baking) ("FMCG"), poultry (Chicken and grain-based feed), sugar (Sugar and molasses-based feed) and logistics (Vector Logistics). In this context, the Board has accordingly resolved that a separation of the businesses will ultimately better position the Group to achieve a more consistent quality of earnings and thus enable shareholder value creation.

Going forward, our intention is to unlock growth in the FMCG **component** of the business through sharper strategic focus and active investment, to identify value creation opportunities and to scale into adjacent and new categories, both organically and through acquisition activity. We recognise the differentiated strategic advantage provided by our integrated functional capabilities and plan to continue to leverage this where appropriate.

We believe that our Chicken. Sugar and Logistics businesses are each attractive exposures in the context of their established market position and medium to long-term outlook, with good opportunity for future value creation. We envisage seeking an optimised path for each to operate in a pureplay environment in order to deliver enhanced value for shareholders, and believe a well-managed separation will better enable these businesses to thrive into the future.

# CREATION OF A STAND-ALONE CHICKEN DIVISION

Building a competitive, sustainable and profitable Chicken business is a key imperative for RCL FOODS. In 2020 we took a strategic decision at Board level to establish a stand-alone Chicken Division separate from the Food Division, reporting directly to the CEO. This was to enable a **single-minded focus** on driving efficiency and the strategic and operational execution needed to ensure that Chicken is successful.

A new management team was appointed to lead the initiative from January 2021 and an appropriately resourced organisational structure has since been put in place to support delivery of the revised Chicken strategy which aims to improve competitiveness by fixing the cost base (particularly in agriculture); to grow our external Feed volume via our Epol brand; to grow the Rainbow and Simply Chicken brands; and to drive a regional demand model to increase profitability and market intimacy.

A separation of this magnitude is a mammoth task, and it is a credit to strong teamwork across the business that a substantial portion of the migration had already been completed by the end of the 2021 financial year. With the right people, structure and strategy in place, the business is far better positioned for recovery and future growth and is making progress in key areas already (refer to 60).

The remaining work to create an independent entity will be completed within the coming months, with our Transformation Management Office leading the complex process of system separation. Chicken is expected to be a fully standalone legal entity from the second quarter of the 2022 financial year.

ABRIDGED FINANCIAL STATEMENTS

# LAUNCH OF **I IVFKINDI Y** COLLECTIVE AFRICA

RCL FOODS has identified plant-based protein as a key strategic investment focus, given the need to nourish the growing population in a more sustainable way. The global "alternative protein" market is expanding rapidly, driven by increasing consumer consciousness around health, environmental sustainability and animal welfare, and is expected to grow to around US\$370 billion by 2035, compared to a US\$1,6 trillion animal meat market. Projections are that the South African plant-based protein market could make up R14 billion of a R208 billion total protein market by 2035.

In 2020 RCL FOODS strategically invested in a minority shareholding in LIVEKINDLY Collective (LKC), a new initiative founded by the leading plant-based investor Blue Horizon. In just over a year the collective has raised US\$535 million and is scaling up quickly as it grows its plant-based portfolio. Having been chosen to partner with LKC on the basis of our unique farm-to-fork capabilities, integrated services platform and strong customer relationships, we jointly established LIVEKINDLY Collective Africa (LKCA) in May 2021 to develop the plant-based market in South Africa and Sub-Saharan Africa. LKCA will sell Fry's, Oumph!, NO MEAT, Like Meat and other LKC brands as part of a collective vision to make plantbased living "the new norm" and shift the global food system to a more sustainable one. This dovetails with our own vision to make plant-based protein more accessible to all South Africans (and those in sub-Saharan Africa), providing them with greater choice from a protein perspective, and encouraging more sustainable food choices.

In the first month of LKCA's operation, sales grew by 22% versus the prior year. Customers have been extremely **positive** about the partnership and recognise the unique value that can be unlocked through the power of the RCL FOODS platform and relationships, combined with the deep insight and brand portfolio that LKC brings. We are working on several specific customer collaborations in both the retail and food service arenas, led by the RCL FOODS Customer team, and aim for widespread listing in modern retail by the end of the 2021 calendar year.

the LIVEKINDLY co.

# **OUR STRATEGIC PROGRESS** GROUP-WIDE STRATEGIC INITIATIVES CONTINUED

# DIGITALLY-ENABLED TRANSFORMATION

As a key enabler within all transformational business processes and initiatives, digital is core to our strategy and future. By positioning digital transformation as a "way of doing things" rather than a systems project, we are working to create a digital mindset that integrates with our culture and our values - including "seeing and doing things differently". Digitisation is enabling processes to operate more efficiently, while data is increasingly being leveraged to generate insights that can help improve decision-making. Being able to track sales at point of purchase, for instance, allows for better stock management, especially during promotional periods. With the COVID-19 pandemic changing the way consumers purchase, we have accelerated our digital strategy to take a more insightdriven approach to the way we market, sell and distribute our products, and have automated key areas of the customer interface to speed up service delivery.

During the lockdown we have leveraged our employee **mobile app,** *Let's Talk,* to connect digitally with almost 13 000 of our staff members, and have utilised the Microsoft platforms to maintain and establish regular connections. A particular highlight has been the large-scale webinars introduced during the year, at which approximately 800 members of staff and management regularly connect "live" for business updates and guestion-and-answer sessions. Continued proactive investment in and focus on cyber security has remained a key priority during the year to ensure that our systems and platforms are secure.

# ORGANISATIONAL **FEEECTIVENESS** AND EFFICIENCY

We have continued to create a fit-for-purpose platform to support our strategic transformation. Our shared functions and services have now been consolidated into a specialist business services organisation with its own director. This provides a solid platform from which to more effectively service our business, our LIVEKINDLY Collective Africa associates, and customers such as Sigalo Foods.

We also conducted a comprehensive review of our supply chain organisation to enhance operational efficiency, bolster capabilities and drive best practice across RCL FOODS, from manufacturing to research and development (R&D) to Safety, Health, Environment and Quality (SHEQ) management and customer service excellence. To boost our innovation capability we are in the process of creating an integrated R&D function which will have its own director, and we have also **appointed a** director to head the SHEQ portfolio for the first time.



By positioning digital transformation as a "way of doing things" rather than a systems project, we are working to create a digital mindset that integrates with our culture and our values - including "seeing and doing things differently."

# OUR SUSTAINABLE **BUSINESS DRIVE**

Notwithstanding the COVID-19 pandemic, we have continued to invest in our people and communities during the year. Our Diversity and Inclusivity agenda has been a strong organisational focus, as reported above. Alongside this, we have continued in our efforts to safeguard our employees during the pandemic, with digital tools being a key enabler in managing productivity and maintaining connection for those working from home. In line with international trends and best practice, we have been preparing office-based employees (primarily at our National Office) for a permanent shift to a hybrid working model that combines remote and office-based work, where possible, to allow for increased flexibility and more effective resource use. We have also maintained a focus on learning and development at all levels of the organisation, investing R32,6 million in training 9 250 employees over the year. Receiving **Top Employer** certification from the global Top Employer Institute for the second year in a row was a key vote of confidence in our efforts to be an employer of choice.

Through our DO MORE FOUNDATION we continue to provide key nutritional support to resource-poor communities around our operations and beyond. We are particularly proud to have partnered with the Foundation in developing its own **branded DO MORE Porridge** to help address the hunger crisis brought on by the hard lockdown in South Africa. For Mandela Day in 2020 we were also privileged to help the Foundation donate a million hot Rainbow Chicken meals to vulnerable communities across the country. In addition to the food we provide through the Foundation, we also continue to donate near-to-expiry-date food through FoodForward SA, helping to ease hunger and prevent food waste in line with our commitment to the 10x20x30 initiative which we joined in September 2020.

From an environmental point of view, we continued to make progress against our energy self-sufficiency and water and waste reduction ambitions. Our renewable electricity generation from our Waste-to-Value (W2V) plants increased by 182% as the new Rustenburg W2V plant ramps up, and our rooftop solar energy output has increased fivefold with the commissioning of solar systems at our Vector Logistics site in Bellville and our Nelspruit Bakery. Water efficiency remains a key focus in Sugar Agriculture, which achieved an 8% reduction in raw water use. We also commenced projects to reduce the use of undesirable plastics in our packaging and to encourage recycling as the new mandatory Extended Producer Responsibility (EPR) regulations come into effect.

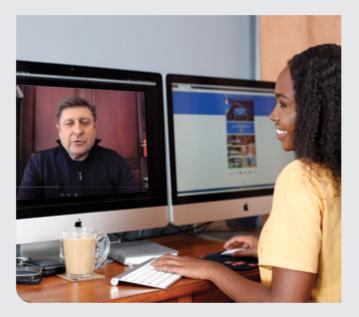
For more information refer to our Sustainable Business Report, available at www.rclfoods.com/financialresults-andreports-2021

# **DIVERSITY AND** INCI USIVITY

Creating a diverse and inclusive culture is **key to our strategic** transformation journey, and has been central to our efforts during the year. Internal research in 2019 confirmed that there was a need for greater focus in this area, and in 2020 we launched our first Diversity and Inclusivity Conversation Circles to start a dialogue about inclusivity, beginning at the top level of the organisation. These conversations have continued to happen throughout the lockdown on a virtual basis, and have created a platform for employees to engage in open, safe and honest discussions where we can listen to and learn from each other.

In parallel, we have also been bringing more focused attention to increasing diversity through our hiring, promotion and retention strategies, especially at management level. To support this, we have set stretching new five-year diversity targets with an emphasis on changing both race and female representation at senior leadership level. The Diversity and Inclusivity agenda is being championed at senior leadership level and features regularly in internal business updates.

For more information refer to our Sustainable Business Report, available at www.rclfoods.com/financialresults-andreports-2021



57

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OUR BUSINESS AT A GLANCE

HOW WE OPERATE

# FOOD DIVISION STRATEGIC PROGRESS

Within the Food Division, the respective business units (Groceries, Baking and Sugar) continue to deliver against their respective longer-term strategies with the vision of:

- Building on strong brands and expanding into adjacent categories in Groceries;
- Driving growth in the Bread, Buns and Rolls category while forward integrating Milling into adjacent flour-based categories; and
- Creating a sustainable, diversified and profitable Sugar-based business with a focus on maximising performance in areas within its control (i.e. agriculture).

In this way the division aims to strengthen its resilience and drive growth to ensure that it can deliver sustainable value in an evolving operating context.

This has ensured consistent focus and stability in the division while the business advances its broader strategic transformation agenda.



ABRIDGED FINANCIAL STATEMENTS

# DELIVERING ON OUR STRATEGY IN 2021

## GROCERIES

- Targeted investment behind Pet Food brands resulted in strong growth in a declining local Pet Food market (refer at to 11 to 12).
- Grew Pies volumes in the forecourt channel, aided by the launch of the new "Big Deal" pie (refer to 11 to 12).
- We consolidated our UHT Beverages plant volumes into our Fresh plant in March, enabling improved efficiencies.

# BAKING

- We have made **good progress** in positioning our **Gauteng bread bakeries** for growth.
- We strengthened the **Sunbake** brand positioning.
- A more sustainable demand has been created in Milling by increasing the amount of flour we use for our own production (forward integration).
- Work began on developing an integrated enterprise resource planning (ERP) solution to improve visibility and management control in the business unit.

# SUGAR

- **Positive margins have been restored** through a shift towards a more profitable sales mix, combined with **cost savings** in Agriculture and the Supply Chain.
- A detailed plan has been put in place to enable our community-based joint ventures (CBJVs) to become self-sustaining over time.
- We **continued to engage with government** around the Sugar Industry Master Plan.

# PRIORITIES FOR 2022

- Manage the impact of expected commodity and fuel input cost increases in a challenging local market.
- Drive business unit strategies to achieve sustainable growth.
- Leverage opportunities arising from the LIVEKINDLY Collective Africa partnership.

59

#### **OUR STRATEGIC PROGRESS**

# CHICKEN DIVISION STRATEGIC PROGRESS

In line with our intention to build a competitive, sustainable and profitable Chicken business, we developed a revised strategy in 2020 and took the decision to establish a standalone Chicken Division to provide the necessary focus for this.

With the internal separation process substantially complete and a supportive structure in place, the new division is well positioned to deliver on the Chicken strategy.

The strategy focuses on:

- Improving efficiencies in Agriculture and the Supply Chain
- Driving growth through strong brands
- Driving regional responsiveness and market intimacy
- Integrating the supply chain to deliver lower cost

# **STRATEGY IN 2021**

**DELIVERING ON OUR** 

- Rainbow Simply Chicken continues to perform well. leading
- and growing
- We conducte
- "Rainbow
- economy po
- We continue retail and Q
- We are ma We have t
- We have I in our sup
- To help create
- has been imports ar
- PRIORITIES
- Bed down our new structure to create the appropriate focus.
- · Leverage our brands for growth.
- Grow our external feed business.
- Grow our further processed and fully cooked business.

# LOGISTICS DIVISION STRATEGIC PROGRESS

In line with its customer-focused strategy, Vector Logistics became South Africa's largest frozen logistics operator post its acquisition of Imperial Logistics South Africa's cold storage business (ICL) in 2020. Since then, the division has continued on its journey to consolidate duplicated networks and create a single, optimised transport and warehousing network that meets the needs of its retail-optimised secondary distribution service. Digital transformation is key to its strategy, and digital solutions are being created to drive efficiencies and deliver improved insights.

In 2021 the focus was on:

- Delivering on the network consolidation project
- Continuing the digital transformation journey.





OUR KEY REPORTS AND REVIEWS

FINANCIAL STATEMENTS

## **DELIVERING ON OUR STRATEGIC PRIORITIES IN 2021**

- We have successfully consolidated the ICL network into the Vector network in the Inland region.
- Building expansions are under way to increase our frozen and chilled capacity in Durban, Polokwane, Ggeberha (Port Elizabeth) and Bloemfontein. These are expected to be finalised by March 2022, completing our network consolidation.
- We continued to focus on cost reduction.
- We increased our shareholding in L&A Logistics in Zambia from 45% to 85% to enhance our platform into Africa.
- We are leveraging **digital technology to drive** efficiencies in our primary transport business and have successfully rolled out the Empty Trips digital platform internally.
- We launched Vicky the Vector Bot, an automated Chatbot facility on WhatsApp that provides customers with real-time visibility of their order status, enables them to check estimated time of delivery and allows them to engage via an automated chat.

# **PRIORITIES FOR 2022**

- Finalise the network consolidation.
- Continue with transport network optimisation.
- Continue driving collaborative efficiency enhancement projects.

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OUR BUSINESS AT A GLANCE

HOW WE OPERATE

# OUR STRATEGIC PROGRESS

# OUR KEY REPORTS AND REVIEWS

OUR KEY REPORTS AND REVIEWS

ABRIDGED FINANCIAL STATEMENTS



CHAIRMAN'S REPORT	64
CEO'S REPORT	68
CFO'S REPORT	76
RECONCILIATION BETWEEN REPORTED AND UNDERLYING RESULTS	89
DEFINITIONS AND RATIOS	91
OUR FIVE-YEAR REVIEW	92
SHARE INFORMATION	95
ENVIRONMENTAL AND SOCIAL REVIEW	96

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OUR BUSINESS AT A GLANCE

HOW WE OPERATE

OUR STRATEGIC

#### **OUR KEY REPORTS AND REVIEWS**

CHAIRMAN'S REPORT

RCL FOODS has built a strong foundation of diverse brands supported by a unique organisational culture and compelling vision. It has also demonstrated the ability to adapt to changing realities through targeted innovation, enhanced efficiencies and sheer commitment to its purpose. **!!** 

# Jannie Durand

Non-executive Chairman

After the shock of the COVID-19 pandemic in 2020, combined with further shocks to the South African economy and society in 2021, "business-as-usual" is a thing of the past. Companies that are likely to succeed are those that are willing and able to see and do things differently in order to remain relevant, and who have a compelling vision to inspire them. RCL FOODS has been on such a journey for some time, and the challenges of the past year have not deterred it from moving forward with the intent to create a resilient business that delivers sustainable value to its shareholders.

## MARKET CONDITIONS

The COVID-19 pandemic and associated lockdown drove a 7% decline in the South African economy in 2020, the most in seven decades. This contraction exacerbated unemployment levels and increased pressure on customers and consumers in South Africa. Despite four consecutive quarters of positive growth, the South African economy was still 1.4% smaller in the second quarter of the 2021 calendar year than in the second quarter of 2020<sup>1</sup>. Employment has remained well below pre-pandemic levels, with unemployment reaching an all-time high of 34.4% in the second guarter of calendar 2021. This has made it difficult for food producers to successfully increase prices in order to compensate for the significant rally in soft commodity input costs, driven by global crop failures and increased demand from China. Producer price inflation was 7.3% in June, still exceeding Consumer Price Index (CPI) food price inflation of 6.7%.

## **COVID-19 RESPONSE**

RCL FOODS has played a pivotal role in ensuring constant food supply throughout the pandemic, while prioritising the safety of its employees. It has also provided significant support to communities in need, through the DO MORE FOUNDATION'S COVID-19 relief efforts and the ongoing donation of food. In September 2020 RCL FOODS joined Pick n Pay as a participant in the international 10x20x30 initiative to halve food loss and waste in the supply chain by 2030, in line with the United Nations' Sustainable Development Goal (SDG) Target 12.3.

<sup>1</sup> Stats SA. 2021. The economy grows by 1,2% in Q2: 2021. http://www.statssa.gov.za/?p=14660

FBITDA **R2 409,1** MILLION **↑ 47.3%** HFPS **107,9** CENTS **723.7%** TOTAL DIVIDEND PER SHARE **45,0** CENTS **\* 80.0%** 

I commend the Group's leadership and all employees for the professional manner in which they have safely sustained operations while continuing to make progress on its strategic journey. This is no mean feat for an organisation of its size, considering the degree of support required to enable approximately 3 000 employees to work from home, and to ensure that all site-based employees could continue operating safely through three waves of the pandemic without losing any income.

Throughout the pandemic, RCL FOODS' balance sheet and cash flows have been prudently managed to ensure that that the Group remains well-capitalised and sustainable into the future.

## FINANCIAL PERFORMANCE

Despite the ongoing pandemic and challenging economic landscape, RCL FOODS has achieved a significantly improved set of results for the 2021 financial year, with EBITDA increasing 47.3% to R2 409,1 million (2020: R1 636,0 million) and headline earnings increasing 736.0% to R958,1 million (2020: R114,6 million) or 107.9 cents per share (2020: 13.1 cents). While increased demand provided strong tailwinds, the strength of the Group's portfolio and strong delivery against its strategic priorities have played a key role in its progress. Underlying return on invested capital (ROIC) improved 5.0 percentage points to 12.3%.

#### STRATEGIC REVIEW

As part of its journey to create a more resilient business with more sustainable quality of earnings, RCL FOODS has been relooking at the different value drivers in its business and how to optimise these while preserving the scale, synergy and efficiency benefits it has achieved to date. Considerable opportunity exists for RCL FOODS to leverage its capabilities into adjacent categories in sectors where it already has



experience, well-established networks and a strong customer base. The Group's investment in plant-based food alternatives via the LIVEKINDLY Collective is a key strategic venture to develop alternative sources of growth, and its recent joint establishment of the local LIVEKINDLY Collective Africa is a very significant step forward in this regard.

In November 2020, the Board announced that a formal strategic portfolio review was to be undertaken to assess whether the Group's existing portfolio was appropriately structured in terms of its strategic growth ambitions. The rigorous review process has confirmed that it is not optimally configured in this regard, due to RCL FOODS' current aggregated structure which spans very different asset classes (FMCG, poultry, sugar and logistics), and the highly complex value chain associated with it. In this context, the board and management are of the belief that a well-managed de-merger of the value-add branded foods (FMCG), poultry, sugar and logistics components of the business will position them for sustainable value creation in a more pureplay environment. The Group has furthermore stated a strong intention to actively invest in growing and scaling the FMCG component to enhance shareholder value. More detail on the outcome of the strategic review can be found on  $\square$  69 of the CEO's report.

Also in November 2020, Chicken was established as a separate division to enable a dedicated focus on creating a successful and competitive Chicken business. The separation of the Chicken business is proceeding well and the new management team have made progress in addressing key strategic priorities. Another strategic imperative is the completion of the network integration following Vector Logistics' acquisition of Imperial Logistics South Africa Proprietary Limited's cold chain business (ICL). Despite building delays, good progress has been made. More detail is provided in the CEO's report on 68 and the divisional review on 60 and 61.

HOW WE OPERATE

OUR STRATEGIC PROGRESS

#### **OUR KEY REPORTS AND REVIEWS**



The RCL FOODS B-BBEE schemes vest during the 2022 financial year. Unfortunately these schemes are currently underwater; however the strategic review includes this as a critical workstream.

## **REGULATORY ENVIRONMENT**

The COVID-19 pandemic has further emphasised the need for close collaboration between business and government, not only to ensure public health and safety, but to address food security issues. RCL FOODS continues to engage with the Department of Trade, Industry and Competition (DTIC) to unlock barriers to trade and address the ongoing challenge of cheap imports especially dumped chicken imports whose tonnages still exceed those of the largest local producer. Both the chicken and sugar industries are vital to the country in terms of providing food security and large-scale employment, especially in povertystricken rural areas. While progress on the collaborative master plans for both industries has been slow, RCL FOODS continues to support and actively participate in its development as key interventions to improve local sustainability.

## **DIVIDEND DECLARATION**

The board of directors has declared a final gross cash dividend (number 93) of 30,0 cents per share, which brings the total dividend for the year ended June 2021 to 45,0 cents per share (2020: 25,0 cents).

## **BOARD MATTERS**

Shareholders are advised that Mr RV Smither retired from the Board, including the positions of lead independent nonexecutive director and chairman of the Audit Committee, with effect from 13 November 2020. Following Mr Smither's departure, the changes below were made to important functions of independent non-executive directors with effect from 13 November 2020:

- Mr GM Steyn was appointed as lead independent nonexecutive director;
- Mrs CJ Hess was appointed as chairperson of the Audit Committee: and
- Mr DTV Msibi was appointed as a member of the Remuneration and Nominations Committee.

During the year, the Board provided prudent oversight to the management team, being sensitive to the short- to mediumterm pressures created by the pandemic whilst remaining mindful of long-term trends and aspirations. We have focused on the commercial needs of the business while ensuring that the Group acts responsibly towards all stakeholders. The directors are intimately involved in the strategic review and fully support the process.

For further information on the Board, please read the Corporate Governance section from 50 to 51 of this report, and the Corporate Governance Report available on our website at www.rclfoods.com/financial-results-and-reports-2021.

## PROSPECTS

There is considerable uncertainty surrounding the outlook amidst the third wave of COVID-19 infections, slow vaccination progress and the fallout of the recent violent unrest in the country. The lockdown measures implemented in late June 2021 will put additional pressure on the already struggling restaurant sector, irrespective of government relief efforts. The social unrest in KwaZulu-Natal and Gauteng will impact further on unemployment, further weakening consumer demand while businesses struggle to recover from losses incurred. It was encouraging to see communities coming together to clear and repair damaged neighbourhoods following the social unrest. RCL FOODS is committed to this country and will continue to play its role in seeing South Africa come through these challenging times stronger as a nation. It is now time to stand together as a country and move forward for the benefit of all our people.

RCL FOODS has built a strong foundation of diverse brands supported by a unique organisational culture and compelling vision. It has also demonstrated the ability to adapt to changing realities through targeted innovation, enhanced efficiencies and sheer commitment to its purpose. Combined with its relatively low gearing ratio, strong balance sheet and healthy cash generation, the business is well placed to navigate the challenges ahead while continuing on its growth journey.

## ACKNOWLEDGEMENTS

I would like to express my sympathy to all those who have lost loved ones in the past year. My thanks to all RCL FOODS' employees who have ensured that the business continued to serve South Africa during these extraordinary times and under very difficult circumstances. You have helped to keep South Africa moving forward. I would also like to pay tribute to our executive team for their leadership and exemplary management of the Group. Sincere appreciation is also extended to our Board members for their valued guidance and sound judgement during the year.

I would also specifically like to thank Mr RV Smither for his invaluable contribution towards RCL FOODS over the 12 years that he has faithfully served as a member of the Board and various committees. It has been a privilege working alongside someone of Mr Smither's calibre.

Finally, to our shareholders and customers, thank you for your continued support and interest in our Group.

JJ Durand Non-executive Chairman







ABRIDGED FINANCIAL STATEMENTS

67

OUR STRATEGIC PROGRESS

# **OUR KEY REPORTS AND REVIEWS** CEO'S REPORT

In a difficult and rapidly evolving environment, I am pleased with the manner in which RCL FOODS has continued to deliver on its purpose of More Food to More People, More Often whilst growing profitability and laying the foundation for a more sustainable quality of earnings into the future.

> **Miles Dally** Chief Executive Officer

RCL FOODS is proud to present a good set of results for the year ended June 2021, with headline earnings rising 736.0% to R958,1 million (2020: R114,6 million) due to an excellent performance in the Sugar and Baking business units and continued strong delivery in Groceries. Vector Logistics also produced a pleasing set of underlying results, driven by higher revenue and improved efficiencies arising from progress made in its network consolidation.

If there is one thing that the events of the last 18 months have taught us in South Africa and globally, it is to expect the unexpected and to make every effort to strengthen our resilience and ongoing relevance in a changing world. Having sustained some significant COVID-19-related impacts on our business in 2020, most notably in Chicken, our approach in 2021 has been to focus on the factors within our control in order to rebuild lost volumes, reset our operations for growth, and continue our strategic journey to create a more resilient, future-ready RCL FOODS. With change being the only constant in a difficult and rapidly evolving environment, I am pleased with the manner in which RCL FOODS has continued to deliver on its purpose of More Food to More People, More Often whilst growing profitability and laying the foundation for a more sustainable quality of earnings into the future.

Before sharing key highlights of our broader strategic journey, I would like to touch briefly on the COVID-19 pandemic that was a key part of our operating context in 2021.

## **RESPONDING TO COVID-19 REALITIES**

The four priorities that drove our response in 2020 have remained paramount this year: protecting our employees; maintaining food production; managing cash and liquidity; and supporting the communities we operate in. With robust processes in place on all fronts, we have broadened our focus towards new ways of operating in line with the "new normal". These include strategically responding to changes in consumer behaviour that were brought on or accelerated by COVID-19, and are likely to continue for the foreseeable future. These include reduced out-of-home consumption, less frequent shopping trips, trading down within (or out of) categories, increased online shopping and greater awareness of "healthier" options. Our response includes driving further investment in value offerings, collaborating even more closely with customers to drive category growth, leveraging e-commerce to reach shoppers and expanding into the plant-based foods category.

REVENUE **R31,7** BILLION **14.0%** FBITDA **R2 409,1** MILLION **1 47.3%** HEPS **107,9** CENTS **723.7%** 

Costs related to additional cold storage for excess chicken volumes made up a large portion of the direct COVID-specific costs of R121.3 million for the period. As this has resolved and Quick Service Restaurants (QSRs) have reopened, direct COVID-19 costs have declined significantly in the latter half of the year.

We are proud to have been able to maintain full employment, with no jobs being lost as a result of COVID-19 impacts, and we have also continued to support almost 3 000 employees to work effectively from home, when required. The loss of life and livelihoods caused by COVID-19 is of deep concern to us, and we particularly sympathise with the families of our employees who have succumbed to the virus.

## STRATEGIC PROGRESS

In line with our ambition to "build a profitable business by creating food brands that matter", our journey is currently focused on strategically transforming our business to achieve a stronger, more resilient RCL FOODS that delivers sustainable shareholder value. Key steps towards this have been the creation of a consolidated Food Division with a sharpened strategic focus: the creation of a stand-alone Chicken Division to ensure a competitive, profitable and sustainable Chicken business; our investment into the plant-based foods category; and a strategic review of our overall portfolio. Strategic portfolio review.

#### Strategic Portfolio Review

In November 2020, we announced a strategic review to assess whether our portfolio is optimally configured in terms of our stated intent to build a profitable business that delivers sustainable quality of earnings for shareholders. Rand Merchant Bank (RMB) was appointed to assist with the evaluation and





review of strategic options as they relate to the composition of the underlying RCL FOODS basket, and a Steering Committee consisting of the RCL FOODS senior leadership team, RMB and Deloitte was appointed to run the review process. A key guiding principle was the need to optimise our portfolio's growth prospects and sharpen its strategic thesis, while preserving the synergies, scale and efficiency benefits achieved thus far.

I am pleased to report that we have made substantial progress in this regard. The rigorous review process has confirmed that our current portfolio is not optimally configured for sustainable value creation in line with our strategic ambitions going forward, owing to the extent of its diversification across different asset classes, i.e. value-add branded foods (Groceries and Baking) ("FMCG"), poultry (Chicken and grain-based feed), sugar (Sugar and molasses-based feed) and logistics (Vector Logistics). In this context, the Board has resolved that a separation of the businesses will ultimately better position the Group to achieve a more consistent quality of earnings and thus enable shareholder value creation.

Our intention is clear - to unlock growth in the FMCG component of the business through sharper strategic focus and active investment, to identify value creation opportunities and to scale into adjacent and new categories, both organically and through acquisition activity, and are currently actively evaluating opportunities in this regard. As passionate brand builders, we recognise our differentiated strategic advantage in terms of the integrated functional capabilities we have built, and we plan to continue to leverage this where appropriate.

Furthermore, a dedicated focus on Chicken, Sugar and Vector Logistics will clear the path for more sustainable growth in each of these assets. We continue to believe that our Chicken, Sugar

# **OUR KEY REPORTS AND REVIEWS** CEO'S REPORT CONTINUED

and Vector Logistics businesses are each attractive exposures in the context of their established market position and mediumto long-term outlook, with good opportunity for future value creation. We envisage seeking an optimised path for each to operate in a pureplay environment in order to deliver enhanced value for shareholders, and believe a well-managed separation will better enable these businesses to thrive into the future.

The Board is currently evaluating how the managed separation can be most optimally achieved, bearing in mind the efficient operating platform that has been created in the Company and the opportunity to continue to leverage that across the various businesses, while also being mindful of the prospect of further rescaling opportunities that may present themselves. This will be a carefully-considered process over the next 12 months. We will continue to apprise shareholders of further material developments in the implementation of specific initiatives arising from the outcomes of the strategic review.

# Stand-alone Chicken Division progressed

In line with our stated intent to ensure a competitive, profitable and sustainable Chicken business, a decision was taken in November 2020 to establish Chicken as a stand-alone division within RCL FOODS, reporting directly to the Chief Executive Officer. This was to enable focused implementation of the revised Chicken strategy which aims to improve competitiveness by fixing the cost base (particularly in agriculture), re-establishing the Rainbow brand and driving a regional demand model to increase profitability and market intimacy.

A new management team was appointed to lead the initiative from January 2021 and an appropriately resourced organisational structure has since been put in place to support delivery. Since the start of the 2021 financial year, the Chicken Division has been operating as a stand-alone entity, while still utilising certain shared services on the RCL FOODS platform, and is now more optimally positioned for recovery and future growth. The division is expected to be a fully independent legal entity from the second guarter of the 2022 financial year. For more information please read 🗋 61.

# LIVEKINDLY Collective Africa established

Having identified plant-based protein as a key strategic investment to nourish the growing population in a more sustainable way, RCL FOODS invested in a minority shareholding in the newly-established LIVEKINDLY Collective (LKC) in 2020. Founded by the leading plant-based investor Blue Horizon, LKC aims to make plant-based living the new norm and shift the global food system to a more sustainable one. Under the leadership of former Unilever Global executive team member Kees Kruythoff, LKC has acquired a growing number of plantbased brands and raised US\$535 million in just over a year the single fastest and biggest private plant-based fundraise to date.



**Driven by consumer** concerns around health. environmental sustainability and animal welfare, the expanding global "alternative protein" market is expected to grow to around

US\$370 billion by 2035, compared to a US\$1.6 trillion meat market. Projections are that the plant-based protein market in South Africa could make up R14 billion of a R208 billion total protein market by 2035.

In May 2021, RCL FOODS and LKC jointly established LIVEKINDLY Collective Africa (LKCA) to develop the plant-based market in South Africa and Sub-Saharan Africa, leveraging LKC's strong brand and technology intellectual property and RCL FOODS' go-to-market capability, integrated services platform and excellent customer relationships. LKCA will be responsible for bringing all the collective's brands to the local market, including Fry's, Oumph!, NO MEAT, Like Meat and others. Being chosen to partner with a highly pedigreed, globally connected entity like LKC represents a very significant opportunity for RCL FOODS to make plant-based protein more accessible and affordable to people in South Africa and beyond.

# Integration of the ICL business

Having become South Africa's largest frozen distribution provider through its acquisition of the ICL business in late 2019, our Logistics Division (Vector Logistics) has been on a journey to create a single, consolidated, customer-focused network. While completion of its network integration has been set back by building delays during the year, the process should be finalised in the next few months.

At the same time, Vector Logistics is leveraging its collaborative culture and digital capabilities to drive efficiency improvements with customers. It is also leveraging digital transformation opportunities to drive efficiencies and unlock new business models, and has rolled out the Empty Trips digital freight matching platform internally.

# Driving growth through our branded product portfolio

We continue to provide More Food to More People, More Often through our diversified basket of brands in multiple product categories, supported by clear growth strategies. In a constrained consumer environment, many of our brands grew volumes and market share in their respective categories and nine brands successfully defended their market-leading positions. Product extensions and innovations in chicken polony and pies were also successfully launched in recent months.

Staying abreast of changing consumer needs and preferences has helped us to remain relevant by catering to a growing emphasis on value, convenience and online availability. Our tiered Pet Food portfolio was a case in point, growing market share across multiple brands and categories and driving strong growth in e-commerce. In Cat Food, Catmor, Feline Cuisine and Ultra Cat all reached historic market share highs in the economy, premium and veterinary categories respectively. Catmor's new 2in1 range doubled its sales and Feline Cuisine climbed to number two spot for the first time.

# Digitally-enabled transformation

As a key enabler of all our business transformation processes and initiatives, digital is core to the RCL FOODS strategy and future. In order to respond to changing shopper habits, we have accelerated our digital strategy to take a more insightdriven approach to the way we market, sell and distribute our products. We have also automated key areas of the customer interface to speed up service delivery. E-commerce via Takealot and customer platforms has shown good growth during the year. Within our business, our digital employee interfaces are playing a vital role in improving communication and connection between teams and between management and employees. Our data-free employee mobile app, *Let's Talk*, now has almost 13 000 users, while our large-scale webinars are connecting approximately 800 members of staff and management for "live" business updates every few weeks.

# Doing business sustainably

Energy security has been in the spotlight during the year amidst regular bouts of load shedding. We supplied 24% of our electricity needs from self-generated sources in 2021, including sugar co-generation, Waste-to-Value (W2V) and rooftop solar. Electricity generation from W2V (biogas) increased 182% with the first-phase commissioning of the new Rustenburg W2V plant, while solar generation increased 509% due to new installations at Vector Logistics' Peninsula hub and our Nelspruit bakery. Water efficiency remains a key focus, and we continue to make good progress in the Sugar Agriculture space. In the area of waste reduction, a number of projects have been initiated to enable RCL FOODS to adhere to the requirements of the now mandatory Extended Producer Responsibility (EPR) regulations (and levies) for plastics, while maintaining food safety as a priority. In addition to our efforts to increase recycling of our packaging and incorporate a higher proportion of recycled material, we are investigating ways of reducing our use of non-recyclable or hard-to-recycle plastics.

OUR KEY REPORTS AND REVIEWS



Since the start of the lockdown, our DO MORE FOUNDATION has provided almost 10.5 million meals to alleviate hunger for vulnerable communities, with a focus on young children.

Supporting our communities has never been more vital, and we were proud to partner with our DO MORE FOUNDATION in developing its own branded DO MORE Porridge for donation purposes, to help address the hunger crisis brought on by the hard lockdown. Another highlight was the Foundation's "Million Meals for Mandela Day" campaign in July 2020, which resulted in over 100 soup kitchens serving hot Rainbow Chicken meals to vulnerable communities countrywide. We also continue to donate near-to-expiry-date food through FoodForward SA, helping to ease hunger and prevent food loss and waste in line with our commitment to the 10x20x30 initiative which we joined in September 2020.

Creating a diverse and inclusive culture is key to building a healthy business for the future. Through our "Diversity and Inclusivity Conversation Circles" we are creating a safe space for employees to engage in open, honest conversations to build an inclusive culture that values all forms of diversity. We have also been bringing more focused attention to increasing diversity through our hiring, promotion and retention strategies, especially at management level. We have set stretching new five-year diversity targets in this space and are committed to reaching them as part of our strategy to build a relevant, futurefit business.

# **REVIEW OF OPERATIONS**

# Food Division

The Food Division delivered a strong result, with a record performance in Sugar, which benefited from higher demand, strong cost control and improved sales mix, as well as a significantly improved Baking result and pleasing growth in Groceries

# Groceries

		June 2021	June 2020	% change
Revenue	(Rm)	5 522,0	4 984,2	10.8
EBITDA	(Rm)	557,8	522,4	6.8
EBITDA margin	(%)	10.1	10.5	(0.4)ppts
Underlying EBITDA	(Rm)	562,4	535,9	4.9
Underlying EBITDA margin (%)		10.2	10.8	(0.6)ppts

OUR KEY REPORTS AND REVIEWS CEO'S REPORT CONTINUED

Groceries revenue of R5 522,0 million increased 10.8% on the prior year (2020: R4 984,2 million), driven by a good recovery in Pies volumes and higher prices in Grocery in response to commodity input cost pressure. Underlying EBITDA rose 4.9% to R562,4 million (2020: R535,9 million), mainly as a result of a strong performance in Pet Food and cost savings in Beverages. Underlying margin declined to 10.2% (2020: 10.8%) due to the impact of rising commodity costs which were only partially offset by price increases. The net direct cost of COVID-19 was R4,5 million (2020: R13,4 million).

Culinary brands remained resilient in 2021. Nola Mayonnaise continued to grow in a competitive market, taking number one spot. The oil segment delivered an exceptional result driven by higher selling prices and a favourable procurement position for sunflower seed relative to imported oil. Yum Yum Peanut Butter volumes and market share held steady during the year despite fierce local competition, aggressive pricing and continued competition from imported peanut butter, which has a lower import duty than raw peanuts. Ouma Rusks retained market leadership due to strong seasonal sales.

Our Pet Food brands continued to perform well, maintaining their category leadership and growing market share despite tough market conditions. The Cat Food category delivered particularly pleasing volume and value growth, with strong volume share gains in the Ultra Cat veterinary brand and the Feline Cuisine and Catmor premium and economy supermarket brands. In Dog Food, Canine Cuisine grew 8.7% in the premium supermarket segment while Optimizor grew 58% in volume and gained an additional 7.5% share of the co-op channel.

In the Pies operating unit, we successfully launched the Pieman's Big Deal pie in the forecourt channel and a private label brand extension in retail. These were the first two innovations produced at the Group's new pies plant which was completed in July 2020 as part of the Pies recovery and growth strategy. While retail volumes are rebuilding gradually post the lockdown, margins remain under pressure due to rising commodity costs.

Beverage volumes are also increasing slowly in the wake of the lockdown. The main driver of Beverages' improved result was efficiencies arising from the consolidation of its ultra-high temperature (UHT) capability into its fresh plant in March 2021.

> Sales and market shares on Catmor, Feline Cuisine and Ultra Cat reached new all-time highs.

Baking

		June 2021	June 2020	% change
Revenue	(Rm)	5 849,0	5 195,1	12.6
EBITDA	(Rm)	520,6	371,7	40.0
EBITDA margin	(%)	8.9	7.2	1.7ppts
Underlying EBITDA	(Rm)	529,9	396,1	33.8
Underlying EBITDA mar	gin (%)	9.1	7.6	1.5ppts



#### 34 million units of Speciality products sold during the year.

Baking delivered an excellent result across all operating units. Revenue of R5 849,0 million improved 12.6% on the prior year (2020: R5 195,1 million) driven by increased in-home consumption and a more favourable sales mix. Underlying EBITDA rose 33.8% to R529,9 million at a margin of 9.1% (2020: R396,1 million at a margin of 7.6%). The net direct cost of COVID-19 was R9,3 million (2020: R24,4 million).

Aided by higher volumes in the Bread, Buns & Rolls and Speciality operating units, the strong performance in the Baking business unit was underpinned by focused strategic execution leading to a successful turnaround in the Gauteng bakeries and a more favourable sales mix in the Milling operating unit. Rising commodity input costs were partially offset by an early bread price increase and production efficiencies, supporting improved margins across all operating units.

A material investment in the Polokwane bakery during the year is positioning the Bread, Buns & Rolls category for growth in line with the Baking strategy.

Despite lower volumes, the Milling operating unit's performance has improved considerably by shifting (forward integrating) more of its flour into internal Bread, Buns & Rolls production, as well as reducing stock losses and improving efficiencies.

The Speciality operating unit continued to deliver strong results, boosted by volume growth in breads and speciality cakes.

#### Sugar (including Molatek Animal Feed)

_		June 2021	June 2020	% change
Revenue	(Rm)	8 397,7	7 621,8	10.2
EBITDA	(Rm)	900,4	354,9	153.7
EBITDA margin	(%)	10.7	4.7	6.0ppts
Underlying EBITDA	(Rm)	907,5	371,6	144.2
Underlying EBITDA mai	rgin (%)	10.8	4.9	5.9ppts

Sugar reported a record performance, with revenue climbing 10.2% to R8 397,7 million (2020: R7 621,8 million) and underlying EBITDA increasing 144.2% to R907,5 million at a margin of 10.8% (2020: R371,6 million at a margin of 4.9%). The net direct cost of COVID-19 was R7,2 million (2020: R16,7 million).

Sugar's record result was mainly driven by increased consumer demand amidst the ongoing COVID-19 lockdown, tight cost control and a successful shift in its sales mix towards higherpriced local market sales. Increased local sugar demand and a shrinking industry crop have created a more favourable supplydemand balance with a positive knock-on effect for local sugar prices. A higher world sugar price has also impacted positively on export revenue.

While favourable industry factors provided an advantage for Sugar during the year, internal cost management and margin restoration initiatives have been critical in improving profitability in a volatile category. With a focus on "controlling our controllables", efforts to identify and unlock cost savings in the supply chain and in agriculture have delivered exceptional results, further supported by excellent factory performance.

Progress was also made in addressing funding challenges for Sugar's three sugar cane-grower companies, which are 50% owned CBJVs with land claim beneficiaries. A debt restructuring solution has been put in place; however further work is required in this space to ensure future sustainability.

Molatek performed in line with the previous year, with an improvement in volumes offset by an adverse sales mix.

### SUGAR INDUSTRY MASTER PLAN

The Sugar Industry Master Plan, signed by government and industry stakeholders in November 2020, seeks to improve the sustainability of the South African sugar industry by increasing consumption of locally-produced versus imported sugar, providing adequate protection against dumping from international sugar-producing countries, and diversifying the sugarcane value chain to enable the production of a wider range of globally-competitive sugarcane-based products.

RCL FOODS supports the Master Plan and is contributing actively to implementation efforts. So far, industrial users and retailers have committed to a minimum offtake of local sugar, and government and industry players have embarked on a concerted "Buy local" campaign to encourage South Africans to buy local sugar products. Despite the multi-stakeholder task teams meeting regularly, progress on the industry restructure has been slow. The year-long conditional exemption granted by the Competition Commission expired on 21 June 2021 and the South African Sugar Association (SASA) has requested an extension to enable engagement to continue.

# Chicken Division (including Epol Animal Feed)

		June 2021	June 2020	% change
Revenue	(Rm)	10 335,9	8 813,6	17.3
EBITDA	(Rm)	5,2	28,2	(81.6)
EBITDA margin	(%)	0.1	0.3	(0.2)ppts
Underlying EBITDA	(Rm)	98,8	197,8	(50.1)
Underlying EBITDA margin (%)		1.0	2.2	(1.2)ppts

Chicken performance was significantly behind the prior year. Despite revenue increasing 17.3% to R10 335,9 million (2020: R8 813,6 million), underlying EBITDA dropped 50.1% to R98,8 million at a margin of 1.0% (2020: R197,8 million at a margin of 2.2%). Extra storage costs and supply chain relief measures materially impacted results by R112,4 million (2020: R169,6 million) – the largest portion of the direct COVID-19 costs adjusted out of the underlying Group numbers. This was partially offset by insurance proceeds of R18,8 million.

The underlying result was mainly impacted by continuing breed performance challenges, significant raw material cost increases and the lingering impacts of the initial COVID-19 lockdown, compounded by Avian Influenza (AI) and, to a lesser extent, industry-wide challenges with Salmonella Enteritis (SE) impacts.

The underperformance of the current breed is due to genetic challenges at grandparent level, leading to sub-standard egg numbers and poor hatchability at parent level. This is being addressed as a key priority and the benefits of the management interventions taken will start to flow through from the 2022 financial year.

The substantial rally in commodity prices during the year has had a negative impact on input costs in both Chicken agriculture and Epol Animal Feed. To support its maize procurement, the business has partnered with a leading international grain and oil seed provider that offers a one-stop solution backed by a wealth of market knowledge and pricing insight. To counter exposure to rising raw material costs, a less energy-dense feed has been implemented in Chicken agriculture and is being monitored to ensure an optimal feed specification.  $\leftarrow \land \rightarrow \neg$ 

OUR BUSINESS AT A GLANCE

# **OUR KEY REPORTS AND REVIEWS** CEO'S REPORT CONTINUED

### Simply Chicken remains market leader in the freezerto-fryer category.



The prevalence and control of first SE and then AI have posed an added challenge across the South African poultry industry. While the implementation of further control measures has added to costs and supply chain pressure, the risks are being effectively managed and contracted demand has been met.

While the COVID-19 pandemic continues to affect consumers and the market as a whole, its impact has moderated somewhat since the first half of the year when the Chicken Division had to manage large volumes of excess stock due to the sudden closure of the food service sector. A positive spinoff is that retail and wholesale relationships have been reactivated through the temporary redirection of excess chicken volumes away from food service, and this will be a crucial growth driver going forward.

Rejuvenating the Rainbow brand is a key focus of the Chicken strategy and the business has actively invested behind this during the year, with encouraging results. The newly launched Rainbow economy polony has been well received, and the Simply Chicken value-added brand maintained its lead in the freezer-to-fryer category while gaining market share in chilled processed meats.

The business has also set its sights on growing its Epol Animal Feed business into a significant player in the external market, leveraging the strength of the brand to grow volumes and dilute costs.

Underpinning delivery of the business' various efficiency and growth initiatives is its decentralised model which entails managing the elements of the value chain (feed, breed, agriculture, processing, distribution and sales) on a regional basis to ensure lowest cost production and optimal responsiveness.

### POULTRY SECTOR MASTER PLAN

Chicken continues to support and actively participate in the Poultry Sector Master Plan which was co-created by government and the private sector. Although significant change is yet to materialise, the Master Plan has the potential to support domestic poultry growth, expansion and investment. Currently, chicken imports still exceed the volumes produced by the largest South African chicken company and it is hoped that the Master Plan will assist with curtailing dumped imports, promoting domestic production and opening markets for exports of South African chicken.

# Vector Logistics

		June 2021	June 2020	% change
Revenue	(Rm)	3 153,6	2 589,4	21.8
EBITDA	(Rm)	282,9	244,3	15.8
EBITDA margin	(%)	9.0	9.4	(0.4)ppts
Underlying EBITDA	(Rm)	289,6	119,4	142.6
Underlying EBITDA mar	gin (%)	9.2	4.6	4.6ppts

Vector Logistics had a significantly better year, with revenue increasing 21.8% to R3 153,6 million (2020: R2 589,4 million) mainly as a result of ICL's former principals being included on a full-year basis, compared to seven months in the prior period. Underlying EBITDA improved 142.6% to R289,6 million at a margin of 9.2% (2020: R119,4 million at a margin of 4.6%) as the consolidation of the Vector Logistics and ICL networks reduced the cost base significantly. Included in the prior year result was a net gain on bargain purchase arising on the ICL acquisition of R167,5 million. The direct cost of COVID-19 was R7,1 million (2020: R42,6 million).

After being significantly impacted by the sudden closure of the food service sector during the hard lockdown, Vector Logistics has seen an improvement in its food service volumes, although these are not yet at pre-COVID-19 levels. Over and above the revenue from ICL's former principals mentioned above, new revenue was generated through additional bulk storage provided to principals due to COVID-19 lockdown impacts, along with increased distribution into retail. New business gained by Vector Trade Marketing early in the period also contributed to improved revenue.

During the year, Vector Logistics acquired an additional 40.0% of L&A Logistics in Zambia, which increases its holding in the company to 85.0%. This further strengthens its platform into Africa via its operations in Zambia, Namibia and Botswana. The current year result includes an accounting gain on the deemed disposal of the 45.0% investment of R16,4 million.

# EMPLOYEE SHARE OWNERSHIP SCHEME

The current B-BBEE schemes, of which the Employee Share Ownership Scheme is the majority participant, were implemented in January 2014 and will vest in the 2022 financial year. These schemes are currently underwater and as part of the Group's announced strategic review, it is considering various options for these schemes. These will be announced in due course.

# PROSPECTS

The ongoing economic and social impacts of the COVID-19 pandemic, combined with the fallout of the recent devastating social unrest in KwaZulu-Natal and Gauteng in July 2021, will put significant strain on the South African economy in coming months. Indications are that a large contraction in the third quarter could counter gains made during the year and prolong the country's economic recovery period. Collaboration between business and government, as already shown during the pandemic and continued through the unrest, will be vital in restoring stability and rebuilding the economy.

Against this backdrop, the significant commodity price surge is expected to continue. This will put strong emphasis on cost recoveries, which may constrain volumes. Crop estimates in South Africa for the next season are however acceptable, which should assist to protect margins over the medium term. The Group is committed to efficiency across the value chain to offset downside risk.

Focus, simplicity, agility and relevant innovation will be key to navigating the road ahead. Our Food business is well positioned, with a clear strategic focus and growth aspiration. Key priorities for the coming year include driving further cost efficiencies across all business units, delivering innovations in Grocery, achieving volume growth in Baking, improving volumes in Pies and Beverages, and accelerating execution in terms of the opportunities posed by the LIVEKINDLY Collective Africa initiative.

Acknowledging that the plant-based food market is still in its infancy in the region, market development underpinned by consumer education is critical to grow the plant-based protein category. A key focus of the initiative will be on partnering with retail and food service customers and engaging with consumers to delight them with the products and support them in including more plant-based protein in their diet. LIVEKINDLY Collective Africa is also exploring opportunities to make its offering more affordable.

# A number of exciting new Pet Food innovations are in development for launch in the new financial year, which will further strengthen our category thought leadership status.

Sugar's momentum is expected to continue into the next financial year. It is, however, highly unlikely that the business unit will deliver a result of the same magnitude again, given the unusually favourable combination of external factors amplifying its results. Good progress in improving efficiencies and margins have set it on a more sustainable path and these will be a continued major focus area in the next year, along with support for the implementation of the Sugar Industry Master Plan.

In the Chicken Division, progress has been made to date in addressing the agriculture cost base, and the new management team will accelerate its cost-saving and growth initiatives to restore profitability. These should start to deliver benefits in the 2022 financial year.

The logistics industry as a whole is experiencing margin pressure amidst rising fuel prices, heightened security concerns and the ongoing impacts of COVID-19, among other factors. Innovation and collaboration are central to Vector Logistics' value proposition and are key enablers in its customer-focused recovery strategy - with a critical deliverable being the finalisation of its network consolidation project.

At a Group level, we will continue with our plans to unlock value in our portfolio by executing on the strategic outcomes emanating from the portfolio review in a well-considered manner. The next phase in our journey will see us building sustainable shareholder value in scaling strategic components of our business while preserving what makes RCL FOODS unique: our people; our culture; our integrated platform; our compelling brands; and our strong history as a great food business.

M Dally Chief Executive Officer

OUR STRATEGIC PROGRESS

# **OUR KEY REPORTS AND REVIEWS** CFO'S REPORT

RCL FOODS' revenue for the year ended June 2021 increased 14.0% to R31,7 billion. The increase was largely driven by increased Sugar revenue due to higher local market share, higher Vector revenue resulting from the take-on of new customers from the ICL acquisition (full year versus seven months in the prior year) and an improvement in Chicken following the negative impact of COVID-19 and lockdown on the last guarter of the 2020 financial year.

> **Rob Field** Chief Financial Officer

# **OVERVIEW OF MARKET CONDITIONS**

The past 12 months have seen the global economy thrust into unchartered territory as the COVID-19 pandemic took a firm hold. The pandemic saw the global economy dive into a deep recession, spiking unemployment and debt levels, ultimately worsening inequality. Collective governmental action involved almost US\$12 trillion in fiscal actions and US\$7,5 trillion in monetary actions. Many nations are faced with a difficult journey to restore their economies.

The monetary policy stance across major developed nations was mostly accommodative with interest rates held at near zero, the effect being rising inflation prints, particularly in the United States of America (USA). The USA Federal Reserve expressed their comfort with the USA inflationary environment, having instead been focused on the USA unemployment situation as a priority. In South Africa, the South African Reserve Bank (SARB) have maintained interest rates at 3.75% over the period in review, all to mitigate against the massive decline in economic growth over 2020 and to support households and economic growth locally. South Africa's GDP print for 2020 came in at negative 6.96% due to the havoc wreaked by the COVID-19 pandemic. The economy over the periods January to March 2021 and April to June 2021, grew by 1.0% and by 1.2% respectively, on a quarter on quarter basis. Strict lockdown measures have had a severe impact on the South African economy, with many small businesses closing, and medium to larger businesses downsizing to manage overheads. Massive levels of social inequality have also been an important consideration in the evolution of managing the pandemic over the past year. The unemployment rate sits at a record high of 34.4% for the second the quarter of 2021, with levels of youth unemployment concerningly higher. While social grants have been welcomed in alleviating some of the pressure on society's most vulnerable over the past year, much still remains to be done to tackle poverty.

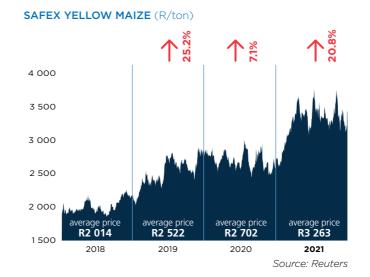
Key features of this reporting period have been the significant increase in soft commodity and oil prices, impacting input costs in many of RCL FOODS' categories. In addition, the Rand has maintained its status as one of the most liquid and volatile currencies in the world.



# **KEY COMMODITIES**

# Maize (corn)

Corn prices on the Chicago Board of Trade (CBOT) started off low during July 2020 (US\$3,20 per bushel or US\$126 per ton). During September 2020 it was apparent that China started to ramp up purchases from the USA and prices started to increase steadily. During February 2021 it was trading around US\$5,40 per bushel (US\$213 per ton), an increase of 69% from July 2020. During April 2021 Brazil started to experience dry conditions over their corn producing area. This, together with the increased purchases from China and concerns about the new corn growing season in the USA caused the corn price to rally further to peak at US\$7,72 per bushel (US\$304 per ton) during early May 2021. The total increase from July 2020 to May 2021 therefore amounts to US\$178 per ton or 140%. The corn price subsequently declined to the most recent price of US\$6,58 per bushel or US\$259 per ton.





The price increases in local maize as traded on SAFEX were not as severe as seen in the USA market due to the combination of a stronger Rand and a big anticipated local maize crop of around 16.4 million tons.

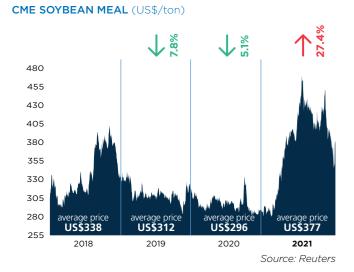
During July 2020, local yellow maize traded around R2 600 per ton. The rally in USA corn prices drove the price higher to R3 700 per ton during January 2021. These prices drifted lower from then to trade at the most recent level of R3 100 per ton. Local maize prices are trading closer to export parity hence the export programme of maize picking up since May 2021.

The average SAFEX yellow maize price for this reporting period was R3 263 per ton compared to the previous period of R2 702 per ton, an increase of R561 per ton (20.8%).

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OUR BUSINESS AT A GLANCE HOW WE OPERATE

# OUR KEY REPORTS AND REVIEWS CEO'S REPORT CONTINUED



**SAFEX SEED** (R/ton)



# Soybean meal

Soya meal prices followed a similar pattern to corn, starting at low levels (US\$290 per short ton), peaking during January 2021 (US\$471 per short ton) and subsequently declining to the year-end level of US\$380 per short ton. Price driving factors were the same as for corn, namely increased Chinese demand and South American weather issues. The average price for this period is US\$377 per short ton compared to the previous period of US\$296 per short ton, an increase of US\$81 per short ton (27.4%).

Local soybean production experienced an excellent production year with the expected crop size to be 1,9 million tons compared to the previous production season of 1,8 million tons. Our Inland mills procured local soybean meal and we foresee the consumption of local soybean meal increasing into the future.

#### Sunflower seed

The area planted to sunflower seed in South Africa remains in decline, particularly since the 2016/17 season, as the crop continues its status as a "cash crop". Historically sunflower seed is grown in more marginal areas with lower inputs due to its greater tolerance to such conditions. Genetic improvements in maize and soy have negated some of these benefits and under more ideal conditions these crops give better opportunity for greater returns, thus contributing to the decline in area planted to sunflower seed. The 2020/21 season produced 786 000 tons of sunflower seed off 500 000 hectares which, together with an opening stock of 135 000 tons, gave a domestic supply of over 920 000 tons. In contrast the 2021/22 season opened with just 62 000 tons stock and with a disappointing area planted of only 478 000 hectares and projected crop of around 700 000 tons, which will result in domestic supply well short of demand. South Africa will thus increase reliance on importation of both sunflower oil and oilcake for the 2021/22 season giving support to local prices.

On the international market, prices for sunflower oil in Europe surged from \$800 per ton to over \$1700 per ton in the June 2020 to June 2021 period on the back of poor crops in the Ukraine and Russia (together producing ±60% of world sunflower seed crop). The significant rise in the price of imported sunflower oil (South Africa is a net importer) supported local crush volumes and thus sunflower seed prices with the local seed price climbing from around R 6 000 per ton in June 2020 to peak at over R 10 000 per ton in March 2021. Prospects for record sunflower crops in both the Ukraine and Russia in the forthcoming harvest (September) have seen a recent collapse in the European sunflower oil prices. This has resulted in a substantial pull back in local sunflower seed prices as it has become more profitable to import sunflower oil at current local sunflower seed prices. However, local sunflower seed prices may well remain supported by the shortfall in domestic supplies, particularly given the high early season crush demand prior to the collapse in the international sunflower oil prices.

The average SAFEX sunseed price for this reporting period was R8 220 per ton compared to the previous period of R5 579 per ton, an increase of R2 641 per ton (47.3%).

\* Season opening stocks to use ratio represents the closing stocks for that commodity divided by its annual consumption.

SAFEX WHEAT (R/ton)

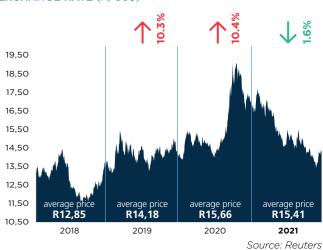


Wheat

Local wheat prices on SAFEX were extremely volatile during the past year, primarily due to firstly, the weakening of the Rand and then, the strengthening of the Rand, which directly impacts the derived import parity price of local wheat. Spot SAFEX wheat prices made a short-term low during harvest at R4 600 per ton on 9 December 2020 but recorded a dramatic new record high price of R6 900 per ton on 14 August 2020 mainly because of the delayed Black Sea imports and the very short supply of local wheat still available in the market. This move represents a large 50% swing in wheat prices from the high to the low during the period under review.

Wheat tariffs have also fluctuated during the past year from a high of R832.07 per ton in September 2020 to a Zero tariff in March and April 2021, when US No. 2 Hard Red Winter wheat in the US Gulf (FOB) surged above the US\$279 per ton protection level. There were five wheat tariff changes during the financial year with wheat tariffs continuing to severely impact local prices, especially as the triggering period and the actual promulgation into law is often unpredictable. It was, however, pleasing to the industry that the last two promulgations of the wheat tariffs were within the recommended four to six weeks after triggering. These regulated import tariffs are derived from US Hard Red Winter wheat prices in the US Gulf and are applied on all imports.

South Africa remains a net importer of wheat despite the larger local crop of 2,12 million tons this past year, which means that local prices are mostly import parity based and derived from a similar grade of wheat imported with prices converted from US Dollars into Rands. Of the total local wheat usage an estimated 41% or 1,5 million tons of imports are required this season to meet demand. The local crop of 2,12 million tons this past year is 38.1% larger than the previous years' crop of 1,54 million tons ABRIDGED FINANCIAL STATEMENTS



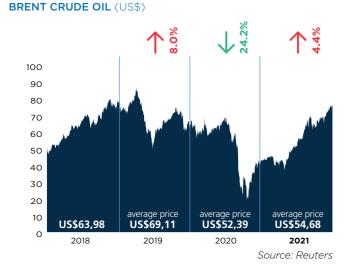
EXCHANGE RATE (R/US\$)

and significantly larger than the past five years' average crop size of 1,66 million tons. The local wheat revival efforts by the industry and new grading regulations finally seem to be paying dividends.

The average SAFEX wheat price for this reporting period was R5 162 per ton compared to the previous period of R4 793 per ton, an increase of R369 per ton (7.7%).

# Peanuts

Despite an almost doubling in the area planted to peanuts in South Africa from the record low of 20 000 hectares in the 2019/20 season to around 38 000 hectares for both the 2020/21 and 2021/22 seasons South Africa remains a net importer, following the trend over the last decade. For the 2020/21 season the country imported around 38% of local demand and the 2021/22 season is projected at 30%. This is supporting local prices toward import parity and putting local processors (peanut butter and roasters) at a disadvantage against imported finished goods, as the imported raw peanuts attract a 10% duty whilst the finished goods attract a 1% or less ad valorem duty. The industry, under the guidance of the Groundnut Forum and with support from the Bureau for Food and Agricultural Policy (BFAP), have applied to the International Trade Administration Commission (ITAC) for the imposition of higher duties on imported peanut butter and roasted peanuts with the submission currently being reviewed by the Department of Trade, Industry and Competition (DTIC). A leveling of the plaving field will go a long way to turning the declining local industry around and creating opportunity for growth and further investment throughout the peanut value chain



20 19 18 17 16 15 14 13 12 11 10 9 US13.5 cents US12,2 cents US12,2 cents US15,0 cents 2018 2019 2020 2021 Source: Reuters

# Brent crude oil

Crude oil price action and industry tumult over calendar 2020 can best be described as "one for the books"; prices collapsed in response to the COVID-19 impact on global growth, ructions within OPEC+ were laid bare and a price war between the group and Russia all aided in Brent crude oil prices tanking to US\$16 in April 2020 before trading around the US\$40 mark in July 2020. Brent crude oil prices traded between US\$35 and US\$55 over the second half of 2020, with a clear upward trend being confirmed during January 2021 as the global economy got going again, prices settled at almost US\$77 in late June 2021. The average ICE Brent Crude price for this reporting period was US\$54,68 per barrel compared to the previous period of US\$52,39 per barrel, an increase of US\$2.29 per barrel (4.4%).

#### Currency

Emerging market currencies remained typically volatile during the period under review. The USD/ZAR traded at a high of R17,78 and a low of R13,39, a range of R4,39. Much of the initial weakness seen on the Rand was a result of global growth concerns as the second wave of COVID-19 infections paralvzed most developed nation economies and brought global trade to a languid pace. However, early into the period, the US Dollar began to weaken primarily on the back of a record influx of Dollars into the USA economy, with interest rates at a little above zero and the Federal Reserve's massive US\$700 billion quantitative easing programme gathering steam. The weaker US Dollar, together with healthy exports of commodity raw materials out of South Africa has proved to be a boon for the Rand, this demonstrated by the pair trading below R13,50 towards the end of the reporting period.

#### Raw sugar (No. 11 ICE)

SUGAR NO. 11 (US cents/pound)

Raw sugar traded at an average of 14,79 US cents per pound for the period July 2020 to June 2021. Prices opened the vear at levels of 12.17 US cents per pound and ended the year at levels of 18,15 US cents per pound. The market was bullish during the period, supported by a commodity friendly macroeconomic environment through higher oil prices and weaker US dollar. Tighter sugar trade flows as a result of the delayed announcement of the Indian export subsidy, coupled with production cuts in Thailand, Russia and the European Union resulted in prices peaking at 18,78 US cents per pound on 22 February 2021. Prices saw strong support despite Brazil's CS record sugar output which was easily absorbed by frontloaded import demand, fuelled by food insecurity concerns as a result of the global pandemic.

The average No. 11 price for this reporting period was 15,0 US cents per pound compared to the previous period of 12,2 US cents per pound, an increase of 2,8 US cents per pound (22.3%).

# FINANCIAL REVIEW

#### FINANCIAL HIGHLIGHTS

Revenue	
EBITDA	
EBITDA margin	
Operating profit	
Operating profit margin	
Net finance cost	
Headline earnings	
Headline earnings per share	
Capital expenditure (including intangibles)	
Return on invested capital	
Cash generated by operations	

RCL FOODS' revenue for the year ended June 2021 increased 14.0% to R31,7 billion (2020: R27,8 billion). The increase was largely driven by increased Sugar revenue due to higher local market share, higher Vector revenue resulting from the take-on of new customers from the ICL acquisition (full year versus seven months in the prior year) and an improvement in Chicken following the negative impact of COVID-19 and lockdown on the last guarter of the 2020 financial year.

EBITDA improved R773,1 million (47.3%) to R2 409,1 million (2020: R1 636,0 million) at a margin of 7.6% (2020: 5.9%). However, included in this result are material once-off and accounting impacts, such as:

- A R121,3 million net negative impact arising from COVID-19 direct costs incurred (2020: R266,8 million); and
- A net gain on bargain purchase related to the gain arising from the initial accounting for the Vector acquisition of ICL in the prior year, which was considered a "once-off" profit. The total gain on bargain purchase of R277,5 million was offset by costs related to the operation of a duplicated network for the majority of the year.

Excluding the above impacts, underlying EBITDA improved R795,2 million (45.8%) to R2 530,4 million (2020: R1 735,3 million) at a margin of 8.0% (2020: 6.2%).

The underlying EBITDA by business area is reflected in the table below:

	June 2021 Rm	June 2021 margin %	June 2020 Rm	June 2020 margin %	% change	Margin change (ppts)
Underlying EBITDA	2 530,4	8.0	1 735,3	6.2	45.8	1.8
Food Division	1 999,8	10.3	1 303,6	7.4	53.4	2.9
Groceries	562,4	10.2	535,9	10.8	4.9	(0.6)
Baking	529,9	9.1	396,1	7.6	33.8	1.5
Sugar	907,5	10.8	371,6	4.9	144.2	5.9
Chicken Division	98,8	1.0	197,8	2.2	(50.1)	(1.2)
Vector Logistics	289,6	9.2	119,4	4.6	142.6	4.6
Group	142,3		114,5		24.3	

The improvement in the Group's underlying EBITDA was mainly driven by gains in Sugar (up R535,9 million), Vector Logistics (up R170,2 million) and Baking (R133,8 million), partially offset by declines in Chicken (down R99,0 million).

The Food Division delivered a very strong result, with a record performance in Sugar, which benefited from higher demand, strong cost control and improved sales mix, as well as a significantly improved Baking result and pleasing growth in Groceries. The Food Division underlying EBITDA of R1 999,8 million was up 53.4% on the comparative period (2020: R1 303,6 million). All business units continued to benefit from increased in-home consumption and associated higher demand for pantry essentials. Our "on-the-go" Pies and Beverages operating units, heavily impacted in the prior year by the pandemic and reduced out-of-home consumption, are slowly rebuilding volumes. A focus on internal cost control and progress against key strategic imperatives supported the division's positive overall result. Demand has begun to stabilise in recent months with the special COVID-19 grant coming to an end amidst continuing high unemployment and commodity price pressure.

	June 2021	June 2020	%
Rm	31 687,9	27 803,6	14.0
Rm	2 409,1	1 636,0	47.3
%	7.6	5.9	1.7ppts
Rm	1 476,8	(805,8)	283.3
%	4.7	(2.9)	7.6ppts
Rm	289,1	454,7	36.4
Rm	958,1	114,6	736.0
cents	107.9	13.1	723.7
Rm	921,3	811,4	38.5
%	8.5	(4.8)	13.3ppts
Rm	1 627,4	2 571,4	(36.7)

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# **OUR KEY REPORTS AND REVIEWS** CEO'S REPORT CONTINUED

Chicken Division's performance was significantly behind the prior year. Underlying EBITDA dropped 50.1% to R98,8 million (2020: R197,8 million). Extra storage costs and supply chain relief measures materially impacted results by R112,4 million (2020: R169,6 million) - the largest portion of the direct COVID-19 costs adjusted out of the underlying Group numbers. This was partially offset by insurance proceeds of R18,8 million. The underlying result was mainly impacted by continuing breed performance challenges, significant raw material cost increases and the lingering impacts of the initial COVID-19 lockdown. compounded by Avian Influenza (AI) and, to a lesser extent, industrywide challenges with Salmonella Enteritis (SE).

Vector Logistics had a significantly better year, with underlying EBITDA increasing 142.6% to R289,6 million (2020: R119,4 million) as the consolidation of the Vector Logistics and ICL networks reduced the cost base significantly. After being significantly impacted by the sudden closure of the food service sector during the hard lockdown, Vector Logistics has seen an improvement in its food service volumes, although these are not yet at pre-COVID-19 levels.

RCL FOODS' underlying headline earnings for the year ended June 2021 increased by 170.9% to R1 045,5 million.

# FINANCE COSTS

Net finance costs decreased by R165,6 million (36.4%) on the prior year due mainly to lower interest rates in the current year and well-managed working capital balances during the year, coupled with a positive R3,0 million fair value adjustment on the Group's interest rate collar hedges (2020: negative R89.8 million).

Net finance costs paid for the period of R216.6 million was R72,5 million lower than net finance costs expensed in the income statement mainly due to the non-cash leases interest charge (R135,0 million) and the unrealised portion of the fair value adjustment on the interest rate collar hedge (R62,5 million gain).

# EQUITY ACCOUNTED INVESTMENTS

For a description of the main business operations of our ioint ventures and associates refer to notes 3 and 4 of the consolidated financial statements, available on our website at www.rclfoods.com/financial-results-and-reports-2021. 

# ASSOCIATES

# Royal Eswatini Sugar Corporation (RES) (Eswatini)

RCL FOODS' share of RES's after-tax results for the year ended June 2021 was up 8.4% to R128,7 million (2020: R118,7 million). The current year improvement was due to higher sugar selling prices as well as strong ethanol sales arising out the demand for alcohol-based sanitiser products.

# HMH Rainbow (HMH) (Uganda)

HMH's after-tax contribution was a profit of R5,8 million (2020: R1,8 million loss) mainly due an asset revaluation that was recognised in the current year.

# LIVEKINDLY Collective Africa (LKCA) (South Africa)

During the year RCL FOODS and LIVEKINDLY Collective established a local initiative, LIVEKINDLY Collective Africa. RCL FOODS' acquired 49.999% of the issued share capital of LKCA on 1 May 2021 for R155,9 million. The share of profits for the current year was R0,3 million.

# L&A Logistics (L&A) (Zambia)

In February 2021, Vector Logistics increased its shareholding in L&A from 45.0% to 85.0%. This investment resulted in L&A being controlled by Vector Logistics from the effective date of 23 February 2021 and L&A's results are accordingly consolidated from this date. The current year share of profits of R0,7 million was R0,8 million lower than last year (2020: R1,5 million) mainly driven by the prior year including a full year result as well as the impact of foreign exchange losses due to the weakening of the Zambian Kwacha against the rand and the US Dollar.

# JOINT VENTURES

# Akwandze Agricultural Finance (Akwandze) (South Africa)

Akwandze's equity accounted share of after-tax losses was R25,4 million for the 12 months to June 2021 (2020: profit of R3,1 million). The decrease in Akwandze's after-tax profits was mainly driven by losses due an identified fraud, the insurance recovery for which is anticipated but only in the 2022 financial year. Other negative impacts included the exit of a lending arrangement with the Land Bank resulting in a smaller lending book, an increase in the provision for expected credit losses due to the prevailing economic climate and fewer loans from the cane-growers due to their improved profitability as a result of higher RV prices.

# Mananga Sugar Packers (Mananga) (Eswatini)

The Mananga investment contributed an equity share of aftertax profit of R27,3 million for the 12 months to June 2021 (2020: R24,9 million). The improved performance was largely due to improved sales margins.

# Senn Foods Logistics (Senn) (Botswana)

Senn experienced a challenging year due to the negative impact of COVID-19 on many of its key customers, particularly in the Quick Service Restaurant and food service channels. Whilst distribution costs were well-managed, revenue and margins came under significant pressure which impacted on profitability. Its after-tax contribution of R9,5 million was R8,7 million down on prior year (2020: R18,2 million).

# TAXATION

The Group's effective tax rate, excluding joint ventures and associates, was 27.1% (2020: 13.4%). The current year tax rate was impacted by a gain recognised on the deemed disposal of the 45% investment in L&A Logistics following an additional investment resulting in it being recognised as a subsidiary. This deemed disposal has no tax consequences. The utilisation of unrecognised deferred tax assets for profits made during the year in our 50% owned sugar cane-grower companies (R8,2 million tax impact) has also affected the tax rate. Excluding the above items, the effective tax rate was 28.4%.

The 2020 effective tax rate was materially impacted by the impairment of goodwill which has no tax consequences (R167,4 million impact), the net gain on bargain purchase on the ICL acquisition, deferred tax assets not recognised in our 50% owned sugar cane-grower companies (R25,3 million tax impact) and a release of the deferred tax asset raised in previous years for future tax deductions on the Group's employee share schemes relating to unexercised share appreciation rights (SARs) and conditional shares (CSPs) awarded to employees (R43,1 million tax impact).

# STATEMENT OF FINANCIAL POSITION

Key statement of financial position items are highlighted below.

# Non-current assets

# PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment increased by R274,5 million, driven by capital expenditure totalling R899,7 million for the year, partially offset by depreciation charges of R595,6 million.

Capital expenditure (including intangibles of R21,5 million) for the year ended June 2021 was R921,3 million (2020: R811,4 million). The only significant spend items were:

- Replacements within the Vector Logistics fleet (R74,0 million);
- Replacement of certain production lines at the Pretoria West bakery (R22,5 million); and
- Electricity generation spend within Sugar (R21,9 million).

The remaining spend consists of various smaller items which are individually less than R20,0 million.

An amount of R514,0 million (2020: R325,8 million) has been contracted and committed, but not spent, whilst a further R394,8 million (2020: R279,1 million) has been approved but not contracted. Major items included in these amounts relate to:

- Expansion of the bread, buns and rolls production lines (R186.0 million):
- Planned replacements within the Vector Logistics fleet (R39,6 million); and
- · The expansion of Vector Logistics' Thekweni chiller (R32,6 million).

# **RIGHT-OF-USE ASSETS**

Right-of-use assets decreased by R278,5 million from June 2020. The decrease was mainly driven by the early exit of a leased property which reduced the right-of-use assets balance by R104,6 million, and depreciation of R229,4 million. This was partially offset by additions of R75,7 million.

INVESTMENT IN ASSOCIATES AND JOINT VENTURES Investment in associates increased by R177,0 million driven mainly by profits capitalised in the Royal Eswatini Sugar Corporation of R128,7 million and the investment in LIVEKINDLY Collective Africa of R155,9 million, partially offset by the deemed disposal of the investment in L&A Logistics Limited of R59,4 million and dividends received from RES of R71,6 million.

# INVESTMENT IN FINANCIAL ASSET

Investment in financial asset increased by R77,1 million over the comparative period mainly driven by the fair value revaluation at year-end. The investment relates to the Group's minority shareholding in the LIVEKINDLY Collective and is denominated in US Dollar.

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OUR BUSINESS AT A GLANCE HOW WE OPERATE

# OUR KEY REPORTS AND REVIEWS CFO'S REPORT CONTINUED

# Current assets and current liabilities

Net working capital (including biological assets) has increased by R693,4 million over the comparative period and from 10.0% to 11.0% as a percentage of revenue.

Inventory increased by R190,7 million to R3 171,4 million largely due to normalised sugar inventory levels relative to the prior year, coupled with an increase in commodity raw material pricing feeding into product valuations. This was marginally offset by a decrease in year-on-year chicken stock levels mainly due to the clearing of the stock-build which resulted from the lockdown in the last quarter of the 2020 financial year.

Biological assets increased by R150,3 million to R955,3 million mainly due to higher volumes in Chicken. The prior year was impacted by a down placement due to COVID-19 and the national lockdown.

Trade and other receivables decreased by R538,0 million and from 21.5% to 17.1% of revenue, whilst trade and other payables decreased by R890,4 million and from 25.1% to 19.2% of revenue. The gross decrease in both of these lines was largely driven by the timing of the year-end cut-off. The current financial year cut-off was 4 July 2021, whilst the prior year cut-off was 28 June 2020. As a result, debtors' receipts were collected, and creditors were paid before year-end cut-off in the current year. On a net basis, trade and other receivables and trade and other payables decreased by R352,4 million.

Cash on hand, net of overdrafts, decreased by R133,1 million to R897,0 million. The decrease was largely due to the normalisation of working capital levels in the current year as well as timing of the period end cut-off.

# Long and short-term interest-bearing liabilities

Total interest-bearing liabilities of R2 965,0 million are R244,7 million higher than last year with the increase mainly due to additional external funding being obtained in the Group's sugar cane-grower companies in the current year of R350,0 million which was used to repay internal funding.

#### Lease liabilities

Lease liabilities of R1 415,0 million are R230,2 million lower than last year mainly due to repayments made during the year of R299,0 million and the early exit of the property lease which reduced total lease liabilities by R123,3 million, partially offset by interest capitalised of R135,0 million.

# Other non-current liabilities

Deferred tax liabilities of R1 051,6 million (2020: R1 034,6 million) arises from numerous temporary differences across the Group.

The post-retirement medical obligation of R106,9 million (2020: R101,3 million) arises from the actuarial valuation of the Group's potential liability resulting from post-retirement medical aid contributions in respect of current and future retirees. This liability is unfunded. The obligation of the Group to pay medical aid benefits after retirement is no longer part of the conditions of employment of the Group.

# CASH FLOW AND WORKING CAPITAL

Cash generated by operations decreased by R944,0 million (36.7%) to R1 627,4 million, largely due to the increase in working capital. As mentioned earlier, both trade receivables and trade payables were impacted by the timing of year-end cut-off in the current year versus the prior year.

The cash conversion ratio decreased to 68% (2020: 157%). Included in the non-cash items of R557,3 million are addbacks of depreciation, amortisation and impairment charges of R932,3 million and non-cash IFRS 2 and BEE charges of R92,5 million. These were offset by deductions of positive fair value adjustments on biological assets within the Chicken and Sugar business units of R23,2 million and R254,7 million respectively, as well as a fair value adjustment recognised on the investment in the LIVEKINDLY Collective of R98,4 million. Within the Sugar business unit, the entire biological assets balance is capitalised using a fair value adjustment, with the realisation of the prior year's biological assets expensed through cost of sales and reflected under working capital movements (R261,4 million), resulting in a net R6,7 million decrease in Sugar biological assets for the year.

Cash outflows from investing activities increased by R224,3 million to R1 042,8 million in the current year. Material items included within investing activities relate to capital expenditure (including intangibles) of R921,3 million (2020: R811,4 million), the investment in LIVEKINDLY Collective Africa of R155,9 million and proceeds on disposal of fixed assets and assets held-for-sale of R41,8 million (2020: R17,1 million).

The net cash outflow from financing activities of R36,5 million relate by loans received in our sugar cane-grower companies.

#### SUMMARISED CASH FLOW INFORMATION (Rm)

Opening balance\* Operating profit adjusted for non-cash flow items Working capital changes Net finance costs paid Tax paid Dividends paid Dividends received Capital expenditure (including intangibles) Proceeds on sale of property, plant and equipment Proceeds on disposal of assets held-for-sale Acquisition of businesses Investment in financial asset Acquisition of associate Interest-bearing liabilities Other Exchange rate translation Closing balance\*

\* Net of overdrafts

#### Return on invested capital

Return on invested capital (ROIC) remains a key metric used by the Group to measure its efficiency and effectiveness of capital allocation. ROIC is calculated using a rolling 12-month net operating profit after tax (including share of profits/losses of associates and joint ventures) divided by invested capital. The Group monitors ROIC at a divisional level and is used in allocating resources between business units as part of the annual business planning process, in order to optimise the use of funding and maximise returns to shareholders. Group ROIC improved 13.3% from negative 4.8% in 2020 to 8.5% in 2021. ROIC for the prior year was materially impacted by the impairments recognised. In addition to the reported ROIC, an underlying view is presented below. The underlying view of ROIC excludes the material impact of once-offs and accounting adjustments as well as Foodcorp acquisition purchase price allocation for intangible assets, property, plant and equipment balances and related amortisation, depreciation and tax.

Underlying Group ROIC improved 5.0% from 7.3% in 2020 to 12.3% in 2021. The Food Division delivered an excellent return of 27.0% and Vector Logistics' improvement was pleasing. These helped offset Chicken Division's poor performance.

UNDERLYING ROIC (%)	June 2021 Reported	June 2021 Underlying	June 2020 Reported	June 2020 Underlying	% change Reported	% change Underlying
Group	8.5	12.3	(4.8)	7.3	13.3ppts	5.0ppts
Food Division	14.3	27.0	(1.6)	11.2	15.9ppts	15.8ppts
Chicken Division	(6.0)	(6.9)	(14.3)	4.0	8.3ppts	(10.9)ppts
Vector Logistics	3.8	4.1	(36.8)	(11.9)	40.6ppts	16.0ppts

# The net cash outflow from financing activities of R36,5 million relates mainly to payments on lease liabilities which was partially offset

June 2021	June 2020
1 030,0	(110,4)
2 034,1	1 252,1
(406,7)	1 319,3
(216,6)	(257,7)
(335,1)	(47,9)
(225,3)	(221,8)
96,0	69,2
(921,3)	(811,4)
37,2	6,8
4,7	10,3
(4,5)	110,0
	(114,2)
(155,9)	
(36,5)	(154,3)
(2,8)	(20,0)
(0,2)	
897,0	1 030,0

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**OUR KEY REPORTS AND REVIEWS** 



# ACCOUNTING POLICIES

The Group's accounting policies are governed by International Financial Reporting Standards (IFRS). Guidance has been obtained from the International Financial Reporting Interpretations Committee (IFRIC) and circulars.

The Group maintains the view that the standards set the minimum requirements for financial reporting. The financial statements in this abridged integrated annual report have been prepared with the aim of exposing the reader to a detailed view of the results, using a simplified approach, in the hope of facilitating a deeper and more informed understanding of the Group's performance.

# PRESENTATION DATE OF RESULTS

The Group reports its results on the retail calendar of trading weeks which treats each financial year as an exact 52-week period, incorporating trade from Monday to Sunday each week. This treatment effectively results in the loss of a day (or two in a leap year) per calendar year. These days are brought to account approximately every six years by including a 53rd week.

This change has improved efficiency over the year-end close period by eliminating the need for manual adjustments outside of the accounting system and reducing audit time.

The financial statements and results for 2021 are presented for the 371-day period ended 4 July 2021, compared to a 364-day period in the previous financial year which ended on 28 June 2020.

# CASH DIVIDEND DECLARATION

It is the Board's intention to continue paving dividends, subject to the Group's underlying profit delivery.

The directors have resolved to declare a final gross cash dividend (number 93) of 30,0 cents per share bringing the total dividend declared for the year ended June 2021 to 45.0 cents per share (2020: 25,0 cents). Dividend tax will amount to 6,0 cents per share and consequently shareholders, who are not exempt from dividend tax, will receive a net dividend amount of 24,0 cents per share.

# FINANCIAL STRATEGY

Having established itself as a diversified business of scale with a broad portfolio of brands, the Group has been on a journey to create a more resilient, future-fit business with more sustainable quality of earnings. In 2019 it consolidated its Consumer and Sugar & Milling divisions into a single Food Division to enable sharpened focus, increased synergies and optimised resource allocation. In parallel, it leveraged its shared services platform to enable it to service external customers such as Sigalo Foods and more recently the LIVEKINDLY Collective Africa initiative.

In November 2020, we announced a strategic review to assess whether our portfolio is optimally configured in terms of our stated intent to build a profitable business that delivers sustainable quality of earnings for shareholders. We are pleased to report that we have made substantial progress in this regard. The rigorous review process has confirmed that our current portfolio is not optimally configured for sustainable value creation in line with our strategic ambitions going forward, owing to the extent of its diversification across different asset classes, i.e. value-add branded foods (Groceries and Baking) ("FMCG"), poultry (Chicken and grain-based feed), sugar (Sugar and molasses based feed) and logistics (Vector Logistics). In this context, the Board has resolved that a separation of the businesses will ultimately better position the Group to achieve a more consistent quality of earnings and thus enable shareholder value creation.

For further details on the outcome of the strategic review, please refer to the CEO's report on 68

A strategic decision was taken in November 2020 to separate the Chicken business from the integrated Food Division to enable a dedicated focus on achieving a more competitive. profitable and sustainable performance in Chicken, aided by a greater level of autonomy within the larger Group structure. A separation of this magnitude is a complex task from a people, processes and systems perspective, and a substantial portion of the migration was completed by the end of the 2021 financial year, with final legal separation expected by the second guarter of the 2022 financial year. The division continues to utilise parts of the shared services platform, which has itself been refined to create a fit-for-purpose, director-led Business Services Organisation (BSO) to support the Group's strategic transformation. The inclusion of both centralised finance services and business unit finance brings the BSO closer to the operational level of the business and will aid with better internal strategic alignment and reporting efficiency. The establishment of a central BSO will also enable and accelerate an ongoing programme of continuous improvement leveraging relevant technology and best practice to deliver synergy efficiencies and optimise service delivery across a range of transactional and operational processes.

# INFORMATION SECURITY

The risks relating to a loss of data and leaking of sensitive information remains a key area of focus for the Group as cyber-attacks become increasingly common across the globe. These risks have the potential to cause material financial and reputation damage to many companies. The Group is committed to protecting the interests of its investors and stakeholders and ensuring it fully complies with the provisions of the Protection of Personal Information Act. As a Group we are aware of the importance of safeguarding our information and currently have in place well-designed information systems and policies to control our data.

In response to the heightened level of information security risk, the Group established a project team, which has been in place since 2017, to perform a holistic review and assessment of information security risk across the Group. The approach used ensures that business users are made aware of all the risks associated with all the information they collate, change, store, share and manage. This culminated in a formal Group-wide information security policy, encompassing our information security approach and strategy and ensures compliance with the Protection of Personal Information Act.

The Group did not identify any material information security breaches in the current financial period. Cyber insurance cover has been renewed and is available in the event of a financial loss resulting from an information security breach subject to the terms of the policy.

# INSURANCE

The Group applies an umbrella approach to insurance and aims to insure all Group companies under the same insurance structure.

The Group strategy is to keep insurance to a minimum without exposing the Group's assets or profitability to unacceptable financial loss which could materially affect either trading results or cash flow. RCL FOODS' balance sheet has allowed more scope to self-insure predictable losses and less material risks which are not administratively cost effective to transfer to insurers. An assessment of the Group's risk bearing capacity is performed annually to identify opportunities to increase our self-insurance levels, in conjunction with our robust risk management programme that is in place. It is our intention to methodically increase these self-insurance levels over time to manage the absolute total cost of insurance to an optimal level.

The increased scale of the Group's assets has also allowed the underwriting to be broadened to include international insurance markets. A balanced placement of underwriting between local and international underwriters is considered to be more cost effective over the long term, as it protects the Group should any market experience excessive claims. The value of this strategy has been seen in the latest renewal period with a more balanced local/international split of placement which lowered the average cost of insurance and ensure that there was sufficient capacity from the insurers to place the full insurance programme.

The major insurance event in the 2021 financial year related to COVID-19. The claim for specific COVID-19 direct costs has been confirmed by our insurers and an amount of R24,1 million has been recognised as insurance proceeds in the current financial year. This amount is expected to be received in the first guarter of the 2022 financial year. No further insurance recoveries were received in the current year in respect of the losses that stemmed from Listeriosis in the 2018 financial year, however discussions with our legal advisors and insurers are on-going.

The Group has comprehensive risk management processes in place and continues to work in conjunction with insurers in maintaining acceptable levels of insurance cover. Increased awareness around the tip-offs anonymous line and fraud indicators is being driven through Group-wide communications.

Refer to 42 of this report for a discussion over our material risks and responses.

# EMPLOYEE SHARE OWNERSHIP **SCHEME**

The current B-BBEE schemes, of which the Employee Share Ownership Scheme is the majority participant, were implemented in January 2014 and will vest in the 2022 financial year. These schemes are currently underwater and as part of the Group's announced strategic review, it is considering various options for these schemes which will be announced in due course.

HOW WE OPERATE

# OUR KEY REPORTS AND REVIEWS CFO'S REPORT CONTINUED

# CENTRAL TREASURY AND DEBT REFINANCE

The inheritance of significant debt levels through the Foodcorp acquisition led to an increased focus on gearing and cash flow management and the subsequent establishment of a centralised treasury function. The treasury function is the Group's single point of reference with funders and is tasked with minimising the cost of funding across the Group.

The objective of the centralised treasury function is to:

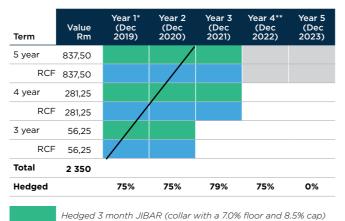
- Ensure that sufficient cash resources are available to meet working capital requirements across the Group;
- Ensure that excess cash is pooled and invested optimally;
- Reduce risk related to changes in interest rates through the use of hedging;
- Determine and implement an optimal level of debt financing; and
- Minimise transaction and interest costs.

In order to optimise the achievement of the above objectives, the Group currently utilises the cash and treasury management system Kyriba. Kyriba has provided a central repository for the recording of daily cash requirements and foreign currency transactions across the Group. Kyriba has improved controls over the monitoring of cash requirements and optimal use of foreign currency instruments across the Group, whilst also driving more efficient reporting in these areas.

# Our debt history

The Group acquired R5,5 billion in Euro-Denominated debt through the Foodcorp acquisition in 2013. In the 2015 financial year, the Euro debt was replaced with a R4,5 billion bridging loan, before being replaced with a R3,35 billion long-term term-funded debt package. During the 2018 financial year, the Group repaid the revolving credit facility portion of the debt package of R498,0 million from available cash resources. In the 2019 financial year, the Group restructured its termfunded debt package to take advantage of favourable capital market conditions. The restructuring resulted in the previous remaining package of R2 852,0 million being replaced with a R2 350,0 million debt package. The R502,0 million reduction in the debt package was settled from cash resources. The current debt package has a five-year term expiring in December 2023, with interest at a rate of three-month JIBAR plus a margin of between 1.5% and 1.55%. The first capital payment on the new debt package is due in December 2021. In the 2019 financial year, the Group entered into a collar structure for R1 762,5 million of the total debt package to hedge interest rate variability, effective from 1 April 2019 to 31 March 2022.

A summary of the remaining construct of the term-funded debt package is illustrated below.



Unhedged

Partial hedge (50%)

Hedged commences 1 April 2019
 Hedge ends 31 March 2022

Key covenants on the current debt package are net interestbearing senior debt/adjusted EBITDA cover ratio of less than 3.0 and a senior interest cover ratio of greater than 3.5. All covenants have been met in the 2021 financial year.

# CONCLUSION

The strong foundations laid in the business have meant another crisis has been weathered amidst a challenging business environment, with the business's resilience demonstrated in significantly improved profitability and strength of balance sheet. This bodes well for the future.

# R Field

Chief Financial Officer

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# RECONCILIATION BETWEEN REPORTED AND UNDERLYING RESULTS

The underlying view of results which is considered *pro forma* financial information in terms of the JSE Listings Requirements, has been presented for illustrative purposes only, to provide users with relevant information and measures used by the Group to assess performance for the period under review. The underlying adjustments have been extracted from the Group's accounting records and is the responsibility of its board of directors. The underlying view of results is a non-IFRS measure and therefore may not fairly present the Group's financial position, changes in equity, results of operations or cash flows for the periods presented. This *pro forma* financial information has been reported on by the Group's auditors, being PricewaterhouseCoopers Inc., and their independent reporting accountant's report is available for inspection at the Group's registered offices and on the RCL FOODS website, www.rclfoods.com/financial-results-and-reports-2021/.

June 2021 (Rm)	Reported results	COVID-19 direct costs	Underlying results
EBITDA	2 409,1	121,3	2 530,4
Food Division	1 978,8	21,0	1 999,8
Groceries	557,8	4,5	562,4
Baking	520,6	9,3	529,9
Sugar	900,4	7,2	907,5
Chicken Division	5,2	93,6	98,8
Vector Logistics	282,9	6,7	289,6
Group	142,3		142,3
EPS (cents)	111,8	9,8	121,6
Headline earnings	958,1	87,3	1 045,5
HEPS (cents)	107,9	9,8	117,7

June 2020 (Rm)	Reported results	COVID-19 direct costs	Cash- generating unit impairments	Gain on bargain purchase	Underlying results
EBITDA	1 636,0	266,8		(167,5)	1 735,3
Food Division	1 249,1	54,5		(107,5)	1 303,6
Groceries	522,4	13,4			535,9
Baking	371,7	24,4			396,1
Sugar	354,9	16,7			371,6
Chicken Division	28,2	169,6			197,8
Vector Logistics	244,3	42,6		(167,5)	119,4
Group	114,5				114,5
EPS (cents)	(103,0)	21,9	142,7	(19,1)	42,5
Headline earnings	114,6	192,1		79,2	385,9
HEPS (cents)	13,1	21,9		9,0	44,0



# **OUR KEY REPORTS AND REVIEWS**

# **RECONCILIATION BETWEEN REPORTED** AND UNDERLYING RESULTS CONTINUED

Reported information has been extracted without adjustment from the consolidated annual financial statements for the year ended June 2021.

- COVID-19 relates to the negative impact arising from COVID-19 direct costs incurred and excludes any revenue impact. This is disclosed net of insurance proceeds received in the current year. Direct costs associated with COVID-19 include, but are not limited to, additional casual labour and overtime costs arising as a result of lockdown capacity constraints; amounts spent on personal, protective equipment for our employees; transportation of employees to and from home to ensure staff safety, which has now ceased; deep cleaning costs incurred as a result of COVID-19; additional storage due to stock-builds; and the supply chain relief driven by excess stock levels.
- · Cash-generating unit impairments relate to impairments processed in the prior year largely due to a lower forecast of growth into the future and the lingering impact of COVID-19 throughout the business.
- Gain on bargain purchase relates to the gain arising from the initial accounting for the Vector Logistics acquisition of ICL and is considered a "once-off" profit.

The headline earnings impact of the underlying adjustments in the table above differs from EBITDA mainly due to the impact of taxation and certain elements of the gain on bargain purchase being headline earnings exclusions.

# DEFINITIONS AND RATIOS

# SHAREHOLDER RATIOS

# Earnings per share

Profit for the year attributable to equity holders of the Company divided by weighted average ordinary shares in issue

# Diluted earnings per share

Profit for the year attributable to equity holders of the Company divided by diluted weighted average ordinary shares in issue

# Headline earnings per share

Headline earnings divided by weighted average ordinary shares in issue

# Dividend cover

Headline earnings per share divided by dividends per share

Net asset value per share Total equity divided by ordinary shares in issue at year-end

# **RESULTS RATIOS**

# EBITDA margin EBITDA expressed as a percentage of revenue

Operating profit margin Operating profit expressed as a percentage of revenue

Return on net assets Profit before tax, expressed as a percentage of net assets

Net asset turnover Revenue divided by net assets

Return on invested capital

Net operating profit (EBIT) after tax plus equity accounted profits divided by invested capital

# STATEMENT OF FINANCIAL POSITION

Total assets Non-current and current assets

Total liabilities

Non-current and current liabilities

Net assets

Total assets less total liabilities

Invested capital

Total equity and interest-bearing liabilities less non-operating assets, cash and investments in joint ventures and associates

# **INCOME STATEMENT**

# Operating profit before depreciation, amortisation and impairment (EBITDA)

Operating profit before depreciation, amortisation and impairment is earnings before depreciation, amortisation, impairments of property, plant and equipment and intangible assets, interest and tax

# Operating profit (EBIT)

Operating profit is earnings before interest and tax

# Return on equity

Profit attributable to equity holders of the Company expressed as a percentage of average total equity

# SHARE INFORMATION

# PE ratio

Market share price at year-end divided by headline earnings per share

# **DEBT RATIOS**

Net senior debt

Total unsubordinated debt less cash and cash equivalents

# Senior leverage ratio

Net senior debt divided by pre-IFRS 9 EBITDA adjusted for amounts attributable to non-controlling interests, asset revaluations, profits or losses on disposals of property, plant and equipment and the impact of the implementation of **IFRS 16 Leases** 

# Senior interest cover ratio

Pre-IFRS 9 EBITDA adjusted for amounts attributable to noncontrolling interests, asset revaluations, profits or losses on disposals of property, plant and equipment and the impact of the implementation of IFRS 16 Leases

# Senior net finance charges

Finance charges on unsubordinated debt less interest income

# Gearing ratio

Total interest-bearing liabilities as a percentage of total equity

ASSETS

Intangible assets

Investment in joint ventures Investment in associates

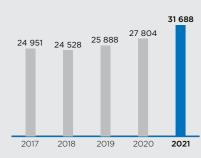
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

Property, plant and equipment and right-of-use assets

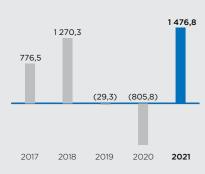
# **OUR KEY REPORTS AND REVIEWS**

# R FIVE-YEAR REVIEW

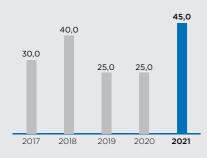
# **REVENUE** (R million)



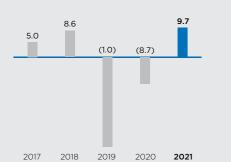
# **EBIT** (R million)



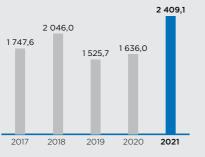
# DIVIDENDS PER SHARE (cents)



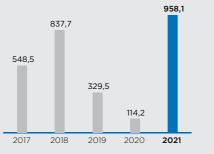
# **RETURN ON EQUITY** (%)



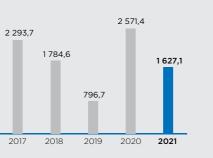
# EBITDA (R million)

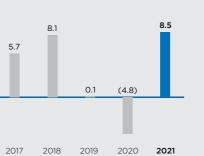


**HEADLINE EARNINGS\*** ers of the Company (R million)

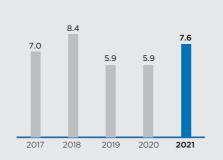


#### CASH GENERATED **BY OPERATIONS** (R million)

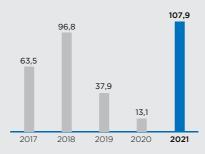




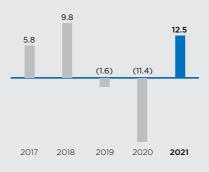
# EBITDA MARGIN (%)



**HEADLINE EARNINGS PER SHARE\*** (cents)



# RETURN ON NET ASSETS (%)



# RETURN ON INVESTED CAPITAL\*\* (%)

Deferred income tax asset	
Loans receivable	
Trade and other receivables	
Investment in financial asset	
Current assets	
Total assets	
EQUITY AND LIABILITIES	
Equity	
Deferred income	
Interest-bearing liabilities	
Deferred income tax liabilities	
Retirement benefit obligations	
Trade and other payables	
Current liabilities	
Total equity and liabilities	
CONSOLIDATED INCOME STATEMENTS Revenue	
	sation and
<b>Revenue</b> Operating profit before depreciation, amorti	sation and
Revenue Operating profit before depreciation, amorti impairment* (EBITDA)	sation and
<b>Revenue</b> Operating profit before depreciation, amorti impairment* (EBITDA) Depreciation, amortisation and impairment*	sation and
Revenue Operating profit before depreciation, amorti impairment* (EBITDA) Depreciation, amortisation and impairment* Operating profit/(loss)	sation and
Revenue Operating profit before depreciation, amorti impairment* (EBITDA) Depreciation, amortisation and impairment* Operating profit/(loss) Finance costs	sation and
Revenue Operating profit before depreciation, amorti impairment* (EBITDA) Depreciation, amortisation and impairment* Operating profit/(loss) Finance costs Finance income	sation and
Revenue Operating profit before depreciation, amorti impairment* (EBITDA) Depreciation, amortisation and impairment* Operating profit/(loss) Finance costs Finance income Share of profits of joint ventures	sation and
Revenue Operating profit before depreciation, amorti impairment* (EBITDA) Depreciation, amortisation and impairment* Operating profit/(loss) Finance costs Finance income Share of profits of joint ventures Share of profits of associates	sation and
Revenue Operating profit before depreciation, amorti impairment* (EBITDA) Depreciation, amortisation and impairment* Operating profit/(loss) Finance costs Finance income Share of profits of joint ventures Share of profits of associates Impairment of associate	sation and
Revenue Operating profit before depreciation, amorti impairment* (EBITDA) Depreciation, amortisation and impairment* Operating profit/(loss) Finance costs Finance income Share of profits of joint ventures Share of profits of associates Impairment of associate Profit/(loss) before tax	sation and
Revenue Operating profit before depreciation, amorti impairment* (EBITDA) Depreciation, amortisation and impairment* Operating profit/(loss) Finance costs Finance income Share of profits of joint ventures Share of profits of associates Impairment of associate Profit/(loss) before tax Income tax (expense)/credit	sation and

Non-controlling interests

\* Impairments relate only to impairments of property, plant and equipment, goodwill and intangible assets.

\* Headline earnings and headline earnings per share for the 2020 financial year have been restated to align with the requirements of Circular 1/2021 which is effective for the year ended June 2021.

\*\* Comparative return on invested capital has been restated to align with current definition.

ABRIDGED FINANCIAL STATEMENTS

2021 R'000	2020 R'000	2019 R'000	2018 R'000	2017 R'000
6 665 072	6 669 077	5 566 523	5 922 829	5 720 285
3 659 965	3 677 055	4 639 232	4 695 990	4 881 405
287 828	310 309	288 241	248 570	227 366
853 866	676 856	612 918	526 437	513 323
99 742	86 428	71 400	28 448	6 876
49 375	66 964	91 561	35 920	1 555
24 597	23 060	127 025	58 010	12 788
214 138	137 039			
10 553 423	10 839 788	9 009 968	9 475 093	8 144 716
22 408 006	22 486 576	20 406 868	20 991 297	19 508 314
10 693 667	9 821 976	10 834 026	11 179 703	10 386 753
			22	141
3 525 331	3 959 958	2 639 363	1 965 983	3 078 822
1 051 565	1 034 622	1 211 607	1 253 584	1 248 056
106 900	101 269	126 590	135 072	136 668
461	3 059	6 326	6 410	3 157
7 030 086	7 565 692	5 588 956	6 450 523	4 654 717
22 408 006	22 486 576	20 406 868	20 991 297	19 508 314
	27 002 644		24 527 064	
31 687 850	27 803 611	25 887 506	24 527 961	24 950 655
2 409 135	1 636 037	1 525 659	2 045 984	1 747 633
(932 330)	(2 441 834)	(1 554 986)	(775 640)	(971 125)
1 476 805	(805 797)	(29 327)	1 270 344	776 508
(326 161)	(508 186)	(325 201)	(315 104)	(373 741)
37 053	53 457	48 585	62 624	40 999
11 331	46 267	43 318	28 268	48 577
135 553	118 338	84 523	51 834	109 516
	(18 897)			
1 334 581	(1 114 818)	(178 102)	1 097 966	601 859
(338 824)	155 780	(5 860)	(219 589)	(125 552)
995 757	(959 038)	(183 962)	878 377	476 307
992 909	(901 396)	(110 541)	922 439	515 657
2 848	(57 642)	(73 421)	(44 062)	(39 350)

OUR STRATEGIC PROGRESS

# **OUR KEY REPORTS AND REVIEWS** OUR FIVE-YEAR REVIEW CONTINUED

		2021	2020	2019	2018	2017
KEY STATISTICS						
Earnings per share	cents	111,8	(103,0)	(12,7)	106,6	59,7
Diluted earnings per share	cents	111,7	(102,9)	(12,5)	104,1	59,2
Headline earnings per share*	cents	107,9	13,1	37,9	96,8	63,5
Dividends per share	cents	45,0	25,0	25,0	40,0	30,0
Dividend cover	times	2,4	0,5	1,5	2,4	2,1
Cash generated by operations	R million	1 627	2 571	797	1 785	2 294
Capital expenditure (excluding intangibles)	R million	900	785	1 131	815	793
Net assets	R million	10 694	9 822	10 834	11 180	10 387
Net asset value per share	cents	1 203,9	1 105,8	1 245,1	1 289,0	1 201,0
RESULTS RATIOS						
EBITDA margin	%	7.6	5.9	5.9	8.4	7.0
Operating profit margin	%	4.7	(2.9)	(0.1)	5.2	3.1
Return on net assets	%	12.5	(11.4)	(1.6)	9.8	5.8
Net asset turnover	times	3.0	2.8	2.4	2.2	2.4
Return on equity	%	9.7	(8.7)	(1.0)	8.6	5.0
Return on invested capital**	%	8.5	(4.8)	0.1	8.1	5.7
DEBT RATIOS	times	1.0	1.6	2.3	1.1	1.4
Senior leverage ratio Senior interest cover ratio	times	1.0	4.7	2.3 4.8	7.4	5.0
Gearing ratio	times	41.0	4.7	4.0 26.0	29.1	31.8
				20.0	2511	5110
SHARE INFORMATION						
Number of ordinary shares						
<ul> <li>weighted average in issue***</li> </ul>	'000'	888 246	875 497	868 897	865 649	864 167
<ul> <li>diluted weighted average in issue***</li> </ul>	'000	889 274	876 172	883 210	886 486	870 908
- at year-end (statutory, includes BEE shares)	'000	959 004	959 004	940 902	938 087	935 566
<ul> <li>at year-end (for accounting purposes)***</li> </ul>	<b>'000</b> '	888 246	888 246	870 143	867 328	864 807

Headline earnings and headline earnings per share for the 2020 financial year have been restated to align with the requirements of Circular 1/2021 which is effective for the year ended June 2021.

\*\* Comparative return on invested capital has been restated to align with current definition.

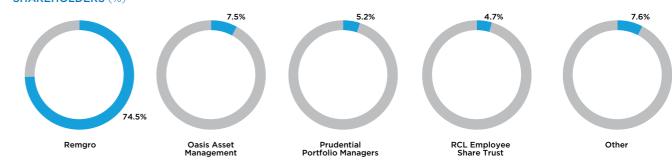
\*\*\* Excludes shares issued in terms of the BEE schemes, refer to note 32 of the consolidated financial statements.

For further details pertaining to shareholder information refer to note 11 of the consolidated financial statements.

# SHARE INFORMATION







# STOCK EXCHANGE PERFORMANCE

#### 12 MONTHS

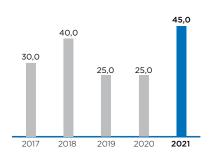
Share price - lowest - highest at year-end Number of shares traded Value traded Number of shares in issue at year-end PE ratio at year-end Market capitalisation

# LISTING INFORMATION

JSE share code:	RCL
Sector:	Consumer Goods - Food & beverages
Subsector:	Food Producers



# DIVIDENDS PER SHARE (cents)



	2021	2020
cents	562	810
cents	1 099	1 300
cents	931	880
million	63,4	19,8
R million	475,3	194,0
'000	959 004	959 004
ratio	8.6	23.2
R billion	8,9	8,4

# **REPORTING DATES**

Interim results Year-end results Annual report published Annual general meeting

March 2022 September 2022 September 2022 November 2022

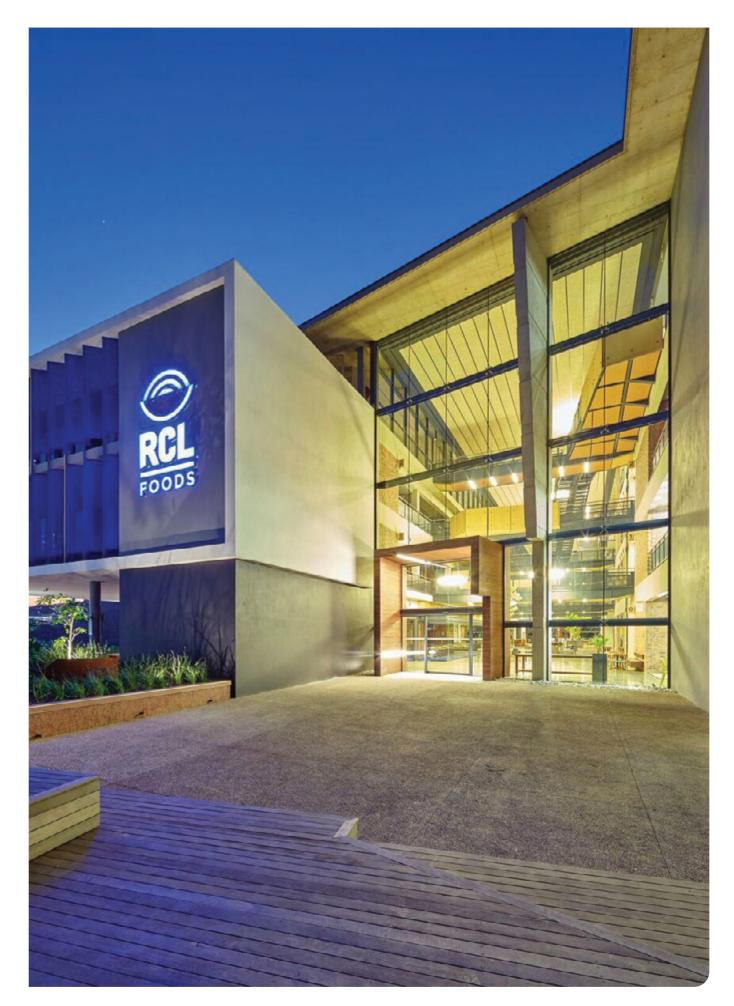
95

# **OUR KEY REPORTS AND REVIEWS**

# ENVIRONMENTAL AND SOCIAL REVIEW

	Unit of	June	June
	measure	2021	2020*
Environmental performance indicators			
Water consumption (municipal)	M٤	5 412	5 490
Energy consumption:			
- electricity (Eskom)	GWh	526	536
- electricity (own-generated consumption)	GWh	160	159
- coal	tons	175 533	171 419
- gas	tons	4 989	5 015
- diesel	k٤	27 294	28 548
Recycled waste products:			
- cardboard waste (includes paper)	tons	4 213	5 925
– plastic waste	tons	617	574
- scrap metal and timber	tons	663	403
- treated water discharged to municipality	M٤	2 699	2 550
- treated water as a percentage of total water consumption	%	50	46
Non-compliance, prosecution and fines	R'000	7 648	824
Social performance indicators			
Total employees (permanent and temporary)		21 304	20 823
Net full-time (decrease)/increase		481	(223)
Bargaining unit employees	%	75	75
Training spend:			
- Training spend	Rm	32,6	31,8
- Total hours of training		234 670	309 248
- Average hours per employee		25	31
Disabling injury frequency rate**:			
- Groceries		1,13	1,11
- Baking		1,06	1,61
- Sugar		0,68	1,22
- Chicken		1,55	1,47
- Vector Logistics		0,99	0,85
Number of working days lost through strike action or work stoppages		203	0
Corporate Social Investment spend	Rm	7,8	9

\* Certain prior year figures have been restated to align with current year definitions \*\* Any injury resulting in lost time of 1 to 14 days





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OUR BUSINESS AT A GLANCE

HOW WE OPERATE

OUR STRATEGIC PROGRESS

# ABRIDGED FINANCIAL STATEMENTS

OUR KEY REPORTS AND REVIEWS

ABRIDGED FINANCIAL STATEMENTS



Letter to shareholders	100
Report of the Audit	101
Committee	
ABRIDGED FINANCIAL	
STATEMENTS	
Consolidated statement of financial position	104
Consolidated income	105
statement	
Consolidated statement of	106
comprehensive income	
Consolidated cash flow	107
statement	
Consolidated statement of	108
changes in equity	
Supplementary information	109
Segmental analysis	110
Notes to the abridged	112
financial statements	
SHAREHOLDER	
INFORMATION	
Notice to shareholders	126

Form of proxy Shareholders' diary

Corporate information

133

135

136

REGULATORY APPROVALS

RCL FOODS LIMITED ABRIDGED INTEGRATED ANNUAL REPORT 2021 99



# RCL FOODS LIMITED

Ten The Boulevard Westway Office Park Westville 3629

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# REPORT OF THE AUDIT COMMITTEE for the year ended June 2021

This report sets out how the Audit Committee discharged its responsibilities during the financial year ended June 2021 as required in terms of section 94 of the Companies Act of South Africa (the Companies Act).

# MANDATE AND TERMS OF REFERENCE

The responsibilities of the Audit Committee are incorporated into the Committee's charter which is reviewed annually and approved by the Board. The Committee has conducted its affairs in compliance with this charter and has discharged its responsibilities contained therein.

A copy of the charter can be found on our website at www.rclfoods.com/governance/corporate-governance/ governance-documents

### Dear shareholder,

Kindly note that the information contained in this printed version of the Abridged Integrated Annual Report represents a summary of the information contained in the full Integrated Annual Report published on the RCL FOODS website at www.rclfoods.com/financial-results-and-reports-2021/ on 27 September 2021.

Any investment decisions by investors and/or shareholders should be based on a consideration of the full Integrated Annual Report as a whole and shareholders are encouraged to review the full Integrated Annual Report which is available for viewing on the Company's website set out above.

Investors and/or shareholders may request copies of the full Integrated Annual Report by contacting the Company Secretary at john.maher@rclfoods.com or on 087 362 8501.

Yours faithfully

JJ Durand Non-executive Chairman

MEMBERS		Appointed	22/07/2020	20/08/2020	27/08/2020	09/11/2020	09/12/2020	25/02/2021	24/06/2021
RV Smither*	CA(SA)	December 2008	Present	Present	Present	Present	Retired	Retired	Retired
CJ Hess**^	BCom, PGDA, CA(SA)	June 2018	Present						
NP Mageza	ACCA(UK)	September 2009	Present						
DTV Msibi	BBusSc, BCom (Hons), MCom, CA(SA)	August 2013	Present	Apology	Present	Present	Present	Present	Present
GM Steyn	BA (LLB)	March 2019	Present						
GC Zondi#	BCompt (Hons), AGA (SA)	July 2018	Present						

\* Retired 13 November 2020.

\*\* Appointed Chairperson 13 November 2020.

^ Committee Chairperson.

# Ex officio member



# AUDIT COMMITTEE MEMBERSHIP AND RESOURCES

The Audit Committee consists of five independent non-executive directors, with the previous Chairperson Mr RV Smither having retired on 13 November 2020, the membership changed to four and one ex-officio member, Mr GC Zondi. Mrs CJ Hess was appointed Chairperson on 13 November 2020. All members of the Committee have the requisite financial knowledge and commercial skills and experience to contribute effectively to committee deliberations.

The Committee met seven times during the year as per the Audit Committee charter. A representative of the Chairman of the Board, Chief Executive Officer (CEO), Chief Financial Officer (CFO), Internal Audit Director (IAD) and representatives from the external auditors attend meetings by invitation. Other members of the Board and management team attend as required. The Committee meets separately with the external and internal auditors at least once a year without management present, to ensure that all relevant matters have been identified and discussed without undue influence.

# **ABRIDGED FINANCIAL STATEMENTS**

# REPORT OF THE AUDIT COMMITTEE CONTINUED

for the year ended June 2021

# ELECTION OF COMMITTEE MEMBERS

In terms of section 94(2) of the Companies Act, it was resolved at the Annual General Meeting held on 13 November 2020 that, CJ Hess, NP Mageza, DTV Msibi and GM Steyn be re-appointed as members of the Audit Committee until the next Annual General Meeting on 16 November 2021.

# **ROLES AND RESPONSIBILITIES**

The Audit Committee's roles and responsibilities include its statutory duties per the Companies Act and the responsibilities assigned to it by the Board. The Audit Committee fulfils an oversight role regarding financial reporting risks, internal financial controls, fraud risk and information technology (IT) risks as they relate to financial reporting.

The Audit Committee has discharged its key responsibilities as follows:

- · Reviewed the interim results, year-end financial statements, sustainability disclosure and Integrated Annual Report, culminating in a recommendation to the Board. In the course of its review the Committee.
- Took appropriate steps to ensure that the financial statements are prepared in accordance with International Financial Reporting Standards (IFRS);
- Considered and, when appropriate, made recommendations on financial statements, accounting practices and internal financial controls:
- Ensured that the Company and its subsidiaries have established appropriate financial reporting procedures and that those procedures are operating effectively;
- Took into consideration the process of proactive monitoring of financial statements for compliance with IFRS in terms of the JSE proactive monitoring report;
- · Confirmed the Internal Audit charter, audit plan and delegation of authority:
- · Evaluated the effectiveness of controls and governance processes and satisfied itself about the adequacy and effectiveness of the Group's system of internal financial controls.
- · Reviewed the appropriateness of the combined assurance model in addressing all significant risks facing the Group;
- Considered and recommended to the Board the appointment and retention of external auditors;
- · Approved the audit fees and engagement terms of the external auditors: and
- · Determined the nature and extent of allowable non-audit services and approved the terms for the provision of nonaudit services by the external auditors.

The role of the Audit Committee applies to all the divisions of the Group.

# EXPERTISE AND EXPERIENCE OF THE CFO AND FINANCE FUNCTION

The Audit Committee performed an assessment of the CFO, Robert Field, and the Finance function. Based on the 2021 assessment, the Audit Committee is satisfied that Robert Field and his management team have the appropriate expertise and experience to service the Group's Finance function. It further considered and satisfied itself of the overall appropriateness of the expertise and adequacy of resources of the Group's Finance function. The Annual Financial Statements were compiled under the supervision of Robert Field, CA(SA).

# EXTERNAL AUDIT

PricewaterhouseCoopers Inc. (PwC) are the incumbent auditors for all the Group companies. The Committee continually monitors the independence and objectivity of the external auditors, and satisfied itself with the ethical requirements regarding independence and PwC was considered independent with respect to the Group as required by the Codes endorsed and administered by the Independent Regulatory Board for Auditors and the South African Institute of Chartered Accountants. The Committee has satisfied itself that the external auditors' appointment of Rodney Klute complies with the JSE Listings Requirements and that the designated registered auditor is within their tenure and rotation requirements.

The Committee has reviewed the audit process and has satisfied itself with the performance of the external auditors.

During the period, PwC provided certain non-audit services, including tax services and agreed-upon procedures compliance audits. Total fees incurred during the 2021 financial year to PwC were R23,6 million of which R2,4 million related to non-audit services

The Group has defined levels of authority which require final approval for all non-audit services by the Audit Committee.

The Audit Committee has nominated, for election at the Annual General Meeting, PwC as the external audit firm responsible for performing the functions of auditor for the 2022 financial year. The Audit Committee has requested the information detailed in section 22.15(h) of the JSE Listings Requirements from PwC. The Audit Committee has satisfied itself that the audit firm and the designated auditor are accredited as such on the JSE list of auditors and has considered the information provided by PwC in terms of section 22.15(h) of the JSE Listings Requirements in its assessment.

# INTERNAL AUDIT

The Audit Committee is responsible for ensuring that the RCL FOODS' Internal Audit function is independent and has the necessary resources and authority to enable it to discharge its duties.

Internal Audit comprises a dedicated team of appropriately qualified and technically experienced personnel. Where necessary, certain audits are outsourced to consultants with appropriate skills and technical expertise. The activities of the Internal Audit function are co-ordinated by the Internal Audit Director (IAD). To ensure independence, the IAD reports functionally to the Audit Committee and, only from an administrative perspective, to the CEO. The Committee reviewed the performance of the IAD and was satisfied that he has the necessary expertise and experience to fulfil this role and that he had performed appropriately during the year under review.

# INTERNAL FINANCIAL CONTROLS

The Committee is satisfied that the Group's system of internal financial controls is effective and forms a basis for the preparation of reliable financial statements, which is based on the review of the design, implementation and effectiveness of the Group's system of internal financial controls conducted by the Internal Audit function during the year under review, and reports made by the independent external auditors on the results of their audit and management reports. No findings have come to the attention of the Committee to indicate that any material breakdown in internal controls has occurred during the past financial year.

# GOING CONCERN ASSESSMENT

The Audit Committee reviewed a documented assessment by management of the going concern premise of the Company and Group before concluding to the Board that the Company and Group will be a going concern in the foreseeable future.

CIHess Audit Committee Chairperson 3 September 2021

OUR STRATEGIC PROGRESS

# **ABRIDGED FINANCIAL STATEMENTS**

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION as at

	4 July 2021 R'000	28 June 2020 R'000
ASSETS		
Non-current assets		
Property, plant and equipment	5 559 851	5 285 323
Right-of-use asset	1 105 221	1 383 754
Intangible assets	1 667 018	1 737 932
Investment in joint ventures	287 828	310 309
Investment in associates	853 866	676 856
Deferred income tax asset	99 742	86 428
Loans receivable	49 375	66 964
Trade and other receivables	24 597	23 060
Investment in financial asset	214 138	137 039
Goodwill	1 992 947	1 939 123
	11 854 583	11 646 788
Current assets		
Inventories	3 171 386	2 980 665
Biological assets	955 343	805 088
Trade and other receivables	5 427 265	5 965 279
Derivative financial instruments	62 979	9 723
Tax receivable	32 503	44 358
Loan receivable		2 500
Cash and cash equivalents	896 969	1 030 041
	10 546 445	10 837 654
Assets of disposal group classified as held-for-sale	6 978	2 134
Total assets	22 408 006	22 486 576
EQUITY		
Capital and reserves	10 693 667	9 821 976
LIABILITIES		
Non-current liabilities		
Interest-bearing liabilities	2 274 763	2 477 189
Lease liabilities	1 250 568	1 482 769
Deferred income tax liabilities	1 051 561	1 034 622
Retirement benefit obligations	106 900	101 269
Trade and other payables	461	3 059
	4 684 253	5 098 908
Current liabilities		
Trade and other payables	6 083 071	6 973 515
Deferred income	2 078	2 741
Interest-bearing liabilities	690 210	243 036
Lease liabilities	164 481	162 509
Derivative financial instruments	41 090	124 811
Current income tax liabilities	49 156	59 080
	7 030 086	7 565 692
Total liabilities	11 714 339	12 664 600
Total equity and liabilities	22 408 006	22 486 576

# CONSOLIDATED INCOME STATEMENT for the year ended June 2021

	June 2021 R'000	Ju 20 R'0
Revenue	31 687 850	27 803 6
Operating profit before depreciation, amortisation and impairment (EBITDA) <sup>1</sup>	2 409 135	1 636 (
Depreciation, amortisation and impairment <sup>2</sup>	(932 330)	(2 441 8
Operating profit/(loss)	1 476 805	(805 7
Finance costs	(326 161)	(508 1
Finance income	37 053	53 4
Share of profits of joint ventures	11 331	46 2
Share of profits of associates	135 553	118 3
Impairment of associate		(188
Profit/(Loss) before tax	1 334 581	(1 114 8
Income tax (expense)/credit	(338 824)	155 1
Profit/(Loss) for the period	995 757	(959 (
Attributable to:		
Equity holders of the Company	992 909	(901 3
Non-controlling interests	2 848	(576
HEADLINE EARNINGS		
Profit/(Loss) for the year attributable to equity holders of the Company	992 909	(901 3
(Profit)/Loss on disposal of property, plant and equipment	(18 225)	2
Bargain purchase gain		(246 7
Insurance proceeds	(1 234)	(5 8
Impairments of fixed assets and intangibles	7 070	1 249 4
Gain on deemed disposal of L&A	(16 396)	
Change in ownership of associate	(2 298)	
Profit on disposal of property, plant and equipment included in equity accounted	(2.47)	
earnings of associates	(247)	
Net impairments included in equity accounted earnings of associates	(1 858)	
Gain on bargain purchase included in equity accounted earnings of associates Impairments of associate	(1 582)	18 8
Headline earnings*	958 139	114 6
Earnings per share attributable to equity holders of the Company		
Basic earnings per share (cents	· · ·	(10
Basic earnings per share - diluted (cents		(10
Headline earnings per share* (cents		1
Headline earnings per share – diluted* (cents	) <b>107,7</b>	1

ABRIDGED FINANCIAL STATEMENTS

#### OUR STRATEGIC PROGRESS

# ABRIDGED FINANCIAL STATEMENTS

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

for the year ended June 2021

	June 2021 R'000	June 2020 R'000
Profit/(Loss) for the period	995 757	(959 038)
Other comprehensive income		
Items that will not be reclassified to profit and loss		
Remeasurement of retirement medical obligations - net of tax	185	18 982
Share of associates other comprehensive income	543	408
Items that may be reclassified subsequently to profit and loss		
Currency translation differences	(12 279)	11 389
Other comprehensive income for the year - net of tax	(11 551)	30 779
Total comprehensive income for the year	984 206	(928 259)
Total comprehensive income for the year attributable to:		
Equity holders of the Company	981 358	(870 617)
Non-controlling interests	2 848	(57 642)
	984 206	(928 259)

# CONSOLIDATED CASH FLOW INFORMATION for the year ended June 2021

Operating profit/(loss) Non-cash items Operating profit before working capital requirements Working capital requirements Movement in inventories Movement in biological assets Movement in trade and other receivables Movement in trade and other payable Cash generated by operations Net finance cost Tax paid Cash available from operating activities Dividend received Dividend paid Cash outflows from investing activities Replacement property, plant and equipment Expansion property, plant and equipment Intangible asset additions Acquisition of businesses Investment in financial asset Acquisition of associate Advances of interest-bearing loans Advances of non-interest-bearing loans Receipts from loans Proceeds on disposal of non-current assets held-for-sale Proceeds on disposal of property, plant and equipment and intang Net cash outflow from investing activities Cash outflows from financing activities Repayment of interest-bearing liabilities Advances of interest-bearing liabilities Net cash outflow from financing activities Net movement in cash and cash equivalents Cash and cash equivalents at the beginning of the year Exchange rate translation

Cash and cash equivalents at the end of the year

OUR KEY REPORTS AND REVIEWS



	June 2021 R'000	June 2020 R'000
	1 476 805	(805 797)
	557 306	2 057 895
	2 034 111	1 252 098
	(176 336)	127 903
	127 612	344 961
	550 872	(1 259 192)
	(908 834)	2 105 614
	1 627 425	2 571 384
	(216 592)	(257 724)
	(335 127)	(47 852)
	1 075 706	2 265 808
	96 046	69 197
	(225 316)	(221 751)
	(579 145)	(375 152)
	(320 582)	(410 239)
	(21 546)	(25 991)
	(4 528)	110 000
		(114 196)
	(155 949)	
	(5 969)	(10 737)
	(5 274)	(9 234)
	8 393	
	4 650	10 311
gible assets	37 169	6 769
	(1 042 781)	(818 469)
	(421 775)	(265 013)
	385 246	110 647
	(36 529)	(154 366)
	(132 874)	1 140 419
	1 030 041	(110 378)
	(198)	
	896 969	1 030 041

		Attributable to equity holders of the Company	ore to equity no	טומפוט טו מושטוס	mpany			
	Stated capital R'000	Share-based payments R'000	Other reserves R'000	Common control reserve R'000	Retained earnings R'000	Controlling interest total R'000	Non- controlling interest R'000	Total R'000
Balance at 1 July 2019	10 134 574	729 273	(169)	(1 919 832)	1 886 781	10 830 627	3 399	10 834 026
Loss for the period Other comprehensive income for the period			11 389		(901 396) 19 390	(901 396) 30 779	(57 642)	(959 038) 30 779
BEE share-based payments charge		17 600				17 600		17 600
Employee share award scheme								
<ul> <li>value of employee services</li> </ul>		120 359				120 359		120 359
<ul> <li>equity component of deferred tax on share-based payments</li> </ul>		-				-		-
<ul> <li>exercise of employee share awards</li> </ul>	183 505	(183 505)						
Ordinary dividend paid					(220 251)	(220 251)	(1 500)	(221 751)
Balance at 29 June 2020	10 318 079	683 728	11 220	(1 919 832)	784 524	9 877 719	(55 743)	9 821 976
Profit for the period					992 909	992 909	2 848	995 757
Other comprehensive income for the period			(12 279)		728	(11 551)		(11 551)
BEE share-based payments charge		17 600				17 600		17 600
Employee share award scheme								
<ul> <li>value of employee services</li> </ul>		74 897				74 897		74 897
<ul> <li>equity component of deferred tax on share-based payments</li> </ul>		(2)				(2)		(2)
Shareholder loans converted to equity							17 701	17 701
Acquisition of business							2 605	2 605
Ordinary dividend paid					(222 066)	(222 066)	(3 250)	(225 316)
Balance at 4 July 2021	10 318 079	776 223	(1 059)	(1 919 832)	1 556 095	10 729 506	(35 839)	10 693 667

# ABRIDGED FINANCIAL STATEMENTS

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HOW WE OPERATE

OUR STRATEGIC PROGRESS

# SUPPLEMENTARY INFORMATION

Capital expenditure contracted and committed Capital expenditure approved but not contracted Additions due to replacement of property, plant and equipment Additions due to expansion of property, plant and equipment Intangible asset additions Amount expensed as write-down to net realisable value Statistics

Statutory ordinary shares in issue (includes BEE shares) Ordinary shares in issue for accounting purposes Weighted average ordinary shares in issue Diluted weighted average ordinary shares in issue Net asset value per share Ordinary dividends per share: Interim dividend paid Final dividend declared

Total dividends

ABRIDGED FINANCIAL STATEMENTS

	June 2021 R'000	June 2020 R'000
	513 988	325 800
	394 781	279 079
	(579 145)	(375 152)
	(320 582)	(410 239)
	(21 546)	(25 991)
	20 273	69 014
(000's)	959 004	959 004
(000's)	888 246	888 246
(000's)	888 246	875 497
(000's)	889 274	876 172
(cents)	1 203,9	1 105,8
(cents)	15,0	15,0
(cents)	30,0	10,0
(cents)	45,0	25,0

# **ABRIDGED FINANCIAL STATEMENTS**

# SEGMENTAL ANALYSIS

for the year ended June 2021

	June 2021 R'000	June 2020 R'000
Revenue from contracts with customers	31 687 850	27 803 611
Food Division	19 768 620	17 801 120
Groceries	5 521 971	4 984 240
Baking	5 848 982	5 195 089
Sugar	8 397 667	7 621 791
Chicken Division	10 335 889	8 813 581
Vector Logistics	3 153 570	2 589 368
Group#	194 728	166 188
Sales between segments:		
Groceries sales to Baking	(356)	(747)
Groceries sales to Sugar	(14 824)	(7 170)
Groceries sales to Chicken	(194 367)	(103 369)
Baking sales to Groceries	(151 431)	(123 830)
Baking sales to Sugar	(1 253)	
Baking sales to Chicken	(113 523)	(106 229)
Sugar sales to Groceries	(82 214)	(70 100)
Sugar sales to Baking	(67 746)	(59 676)
Sugar sales to Chicken	(1 609)	(2 257)
Chicken sales to Groceries	(24 451)	(14 176)
Vector Logistics sales to Groceries	(249 267)	(273 519)
Vector Logistics sales to Baking	(16 739)	(19 461)
Vector Logistics sales to Sugar	(31 288)	(34 075)
Vector Logistics sales to Chicken	(773 327)	(731 544)
Group sales to Chicken	(42 562)	(20 493)
Operating profit before depreciation, amortisation and impairment <sup>^</sup> (EBITDA)	2 409 135	1 636 037
Food Division	1 978 790	1 249 096
Groceries	557 843	522 415
Baking	520 586	371 745
Sugar	900 361	354 936
Chicken Division	5 199	28 200
Vector Logistics	282 859	244 266
Group <sup>z</sup>	142 287	114 475
Depreciation and amortisation	(922 511)	(935 551)
Impairments^	(9 819)	(1 506 283)
Operating profit/(loss)	1 476 805	(805 797)
Food Division	1 542 894	71 908
Groceries	434 355	99 842
Baking	352 539	(184 112)
Sugar	756 000	156 178
Chicken Division	(194 845)	(560 540)
Vector Logistics	72 832	(366 524)
Group <sup>z</sup>	55 924	49 359
	55 524	15 555

<sup>#</sup> Group revenue relates to management fees for shared services.

^ Impairments relate only to impairments of property, plant and equipment and intangible assets.

<sup>2</sup> Includes the operating costs of RCL Foods Limited, RCL Group Services Proprietary Limited and Matzonox Proprietary Limited, losses/gains on the Group's self-insurance arrangement and profit from management fees earned on shared services functions for Sigalo Proprietary Limited.

# SEGMENTAL ANALYSIS CONTINUED

for the year ended June 2021

	June 2021 R'000	June 2020 R'000
Finance costs	(326 161)	(508 186)
Finance income	37 053	53 457
Share of profits of joint ventures	11 331	46 267
Sugar	1 832	28 087
Vector Logistics	9 499	18 180
Share of profits/(loss) of associates	135 553	118 338
Sugar	128 697	118 744
Ugandan Operation and LKCA*	6 150	(1 861)
Vector Logistics	706	1 455
Impairment of Ugandan Operation		(18 897)
Profit/(loss) before tax	1 334 581	(1 114 818)
ASSETS		
Groceries	4 353 071	4 497 593
Baking	3 645 596	3 821 745
Sugar	4 434 385	4 263 020
Chicken	4 210 125	4 242 863
Vector Logistics	5 391 247	5 835 607
Unallocated Group assets**	1 628 703	1 811 929
Ugandan operation	41 474	37 464
LKCA*	156 289	
Set-off of inter-segment balances	(1 452 884)	(2 023 645)
Total per statement of financial position	22 408 006	22 486 576
LIABILITIES		
Groceries	1 270 546	1 332 062
Baking	1 033 555	1 114 381
Sugar	1 650 210	1 672 192
Chicken	1 560 554	1 788 261
Vector Logistics	4 606 620	5 712 356
Unallocated Group liabilities**	3 045 738	3 068 993
Set-off of inter-segment balances	(1 452 884)	(2 023 645)
Total per statement of financial position	11 714 339	12 664 600

\* LKCA was acquired in May 2021 and its results have been equity accounted from acquisition date.

\*\* Includes assets and liabilities of the Group's shared services and treasury companies, Matzonox Proprietary Limited and consolidation entries.

HOW WE OPERATE

OUR STRATEGIC PROGRESS

# **ABRIDGED FINANCIAL STATEMENTS**

# NOTES TO THE ABRIDGED FINANCIAL STATEMENTS

for the year ended June 2021

# 1. BASIS OF PREPARATION

The Abridged Consolidated Annual Financial Statements have been extracted from the Audited Annual Financial Statements for the year ended June 2021, available at www.rclfoods.com/financial-results-and-reports-2021/. The Annual Financial Statements were audited by PricewaterhouseCoopers Inc., who expressed an unqualified opinion thereon. The Abridged Annual Financial Statements have been prepared in accordance with International Financial Reporting Standards (IFRS), the information required by IAS 34 (Interim Financial Reporting), IFRIC interpretations, SAICA financial reporting guides and in compliance with the Companies Act of South Africa and the Listings Requirements of the JSE Limited, under the supervision of the Chief Financial Officer, Robert Field CA(SA). The accounting policies comply with IFRS and have been consistently applied to all years presented.

RCL FOODS has reported on the retail calendar of trading weeks which treats each financial year as an exact 52-week period, incorporating trade from Monday to Sunday each week. This treatment effectively results in the loss of a day (or two in a leap year) per calendar year. These days are brought to account approximately every six years by including a 53rd week. The financial statements and results for 2021 are presented for the 371-day period ended 4 July 2021, compared to a 364-day period in the previous financial year which ended on 28 June 2020.

# 2. DIRECTORS' EMOLUMENTS

	Basic salary R'000	Pension contribution R'000	Bonus* R'000	Other benefits** R'000	Total R'000
2021					
M Dally	9 508	577		963	11 048
RH Field	4 858	525		598	5 981
	14 366	1 102		1 561	17 029
2020					
M Dally	8 633	570	2 350	198	11 751
RH Field	4 380	518	985	255	6 138
	13 013	1 088	3 335	453	17 889

\* No bonus payments were made in 2021 relating to the 2020 financial year. An amount of R18,0 million has been accrued for the 2021 financial year.

\*\* Other benefits include Company contributions to disability insurance, medical aid and UIF.

Non-executives (for services as a director)	2021 R'000	2020 R'000
HJ Carse <sup>1</sup>	390	353
JJ Durand <sup>1</sup>	511	471
CJ Hess	777	612
PR Louw <sup>1</sup>	390	353
NP Mageza	746	704
PM Moumakwa	516	481
DTV Msibi	548	447
MM Nhlanhla	412	407
RV Smither <sup>2</sup>	308	821
GM Steyn	795	752
GCJ Tielenius Kruythoff	339	65
GC Zondi <sup>3</sup>	884	840
Total	6 616	6 306

<sup>1</sup> Paid to Remgro Management Services Limited.

<sup>2</sup> RV Smither retired on 13 November 2020.

<sup>3</sup> Paid to Imbewu Capital Partners Consultancy Proprietary Limited.

# 2. DIRECTORS' EMOLUMENTS CONTINUED

INTERESTS OF DIRECTORS OF THE COMPANY IN SHARE APPRECIATION RIGHTS AWARDED IN TERMS OF THE RCL FOODS SHARE APPRECIATION RIGHTS SCHEME Share appreciation rights awarded to executive directors and unexpired or unexercised as at June 2021 are as follows:

	-						
	Award price post rights issue Rand	Rights at June 2020	Rights awarded during the year	Rights forfeited during the year	Rights at June 2021	Fair value of rights awarded* R'000	Rights exercisable at June 2021
M Dally	16,54	1 240 943		(1 240 943)			
	15,93	1 014 820			1 014 820	2 760	1 014 82
	15,92	540 869			540 869	1 698	540 869
	14,05	1 962 930			1 962 930	6 007	1 295 533
	15,36	1 284 422			1 284 422	4 367	423 859
	16,97	1 153 718			1 153 718	5 053	
	9,93	2 189 069			2 189 069	5 188	
	8,55		2 168 330		2 168 330	4 749	
		9 386 771	2 168 330	(1 240 943)	10 314 158	29 822	3 275 08
RH Field	16,54	621 765		(621 765)			
	15,93	559 397			559 397	1 522	559 39
	15,92	319 448			319 448	1 003	319 44
	14,05	1 087 325			1 087 325	3 327	717 634
	15,36	669 653			669 653	2 277	220 98
	16,97	620 061			620 061	2 716	
	9,93	1 217 339			1 217 339	2 885	
	8,55		1 188 869		1 188 869	2 604	
		5 094 988	1 188 869	(621 765)	5 662 092	16 334	1 817 46
Total		14 481 759	3 357 199	(1 862 708)	15 976 250	46 156	5 092 54

\* Fair value of rights awarded represents the total fair value of rights outstanding at the end of the year. This cost will be expensed over the right's vesting period.

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# **ABRIDGED FINANCIAL STATEMENTS**

# NOTES TO THE ABRIDGED FINANCIAL STATEMENTS CONTINUED

for the year ended June 2021

# 2. DIRECTORS' EMOLUMENTS CONTINUED

INTERESTS OF DIRECTORS OF THE COMPANY IN SHARE APPRECIATION RIGHTS AWARDED IN TERMS OF THE RCL FOODS SHARE APPRECIATION RIGHTS SCHEME

Share appreciation rights awarded to executive directors and unexpired or unexercised as at June 2020 are as follows:

	Award price post rights issue Rand	Rights at June 2019	Rights awarded during the year	Rights forfeited during the year	Rights at June 2020	Fair value of rights awarded* R'000	Rights exercisable at June 2020
M Dally	16,54	1 240 943			1 240 943	4 054	1 240 943
	15,93	1 014 820			1 014 820	2 760	1 014 820
	15,92	540 869			540 869	1 698	356 973
	14,05	1 962 930			1 962 930	6 007	647 766
	15,36	1 284 422			1 284 422	4 367	
	16,97	1 153 718			1 153 718	5 053	
	9,93		2 189 069		2 189 069	5 188	
		7 197 702	2 189 069		9 386 771	29 127	3 260 502
RH Field	13,20	250 919		(250 919)			
	16,54	621 765			621 765	2 031	621 765
	15,93	559 397			559 397	1 522	559 397
	15,92	319 448			319 448	1 003	210 835
	14,05	1 087 325			1 087 325	3 327	358 817
	15,36	669 653			669 653	2 277	
	16,97	620 061			620 061	2 716	
	9,93		1 217 339		1 217 339	2 885	
		4 128 568	1 217 339	(250 919)	5 094 988	15 761	1 750 814
Total		11 326 270	3 406 408	(250 919)	14 481 759	44 888	5 011 316

\* Fair value of rights awarded represents the total fair value of rights outstanding at the end of the year. This cost will be expensed over the right's vesting period.

#### INTERESTS OF DIRECTORS OF THE COMPANY IN CONDITIONAL SHARES AWARDED IN TERMS OF THE RCL FOODS CONDITIONAL SHARE PLAN.

	Conditional shares at June 2019	Conditional shares exercised during the year	Gain on conditional shares settled R'000
June 2020			
M Dally	3 620 565	(3 620 565)	39 247
RH Field	1 448 226	(1 448 226)	13 787
Total	5 068 791	(5 068 791)	53 034

# 2. DIRECTORS' EMOLUMENTS CONTINUED INTERESTS OF DIRECTORS OF THE COMPANY IN STATED CAPITAL

The aggregate beneficial holdings as at June of those directors of the Company holding issued ordinary shares are detailed below:

Executive director	s		
M Dally			
RH Field			
Non-executive dire	ectors		
NP Mageza			
MN Nhlanhla*			
GC Zondi*			

# \* Assumes 100% vesting in terms of BEE transaction.

There has been no change in the interest of the directors in the stated capital of the Company since the end of the financial year to the date of this report.

The above interests of directors represents the aggregate interests of directors. No interest is held by a director's associate. DIRECTORS' EMOLUMENTS PAID BY REMGRO LIMITED

	Fees R'000	Salaries R'000	Retirement fund R'000	Other benefits** R'000	Total R'000
June 2021					
Executive					
HJ Carse		2 426	481	349	3 256
JJ Durand	390	11 596	2 377	441	14 804
PR Louw		2 912	578	411	3 901
Subtotal	390	16 934	3 436	1 201	21 961
Independent non-executive					
NP Mageza	678				678
Subtotal	678				678
Total	1 068	16 934	3 436	1 201	22 639
June 2020					
Executive					
HJ Carse		2 426	481	305	3 212
JJ Durand	390	10 751	2 194	398	13 733
PR Louw		2 688	529	411	3 628
Subtotal	390	15 865	3 204	1 114	20 573
Independent non-executive					
NP Mageza	603				603
Subtotal	603				603
Total	993	15 865	3 204	1 1 1 4	21 176

\*\* Other benefits include medical aid contributions and vehicle benefits

ABRIDGED FINANCIAL STATEMENTS



2021 Direct beneficial	2021 Indirect beneficial	2020 Direct beneficial	2020 Indirect beneficial
3 194 457 1 675 030	28 013	2 994 457 1 525 030	28 013
	386		386
	229 559		229 559
	667 252		667 252
4 869 487	925 210	4 519 487	925 210

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# **ABRIDGED FINANCIAL STATEMENTS**

# NOTES TO THE ABRIDGED FINANCIAL STATEMENTS CONTINUED

for the year ended June 2021

# 2. DIRECTORS' EMOLUMENTS CONTINUED

# VARIABLE PAY - LONG-TERM INCENTIVE PLANS

REMGRO EQUITY SETTLED SHARE APPRECIATION RIGHT SCHEME (SARS) - 2021

Participant	Balance of SARs accepted as at June 2020	SARs accepted during the period	Offer date	Offer price rand	Balance of SARs accepted as at June 2021	Fair value of SARs granted* R'000
Executive						
HJ Carse	7 546			94,22	7 546	206
	11 767			127,40	11 767	174
	17 775			164,57	17 775	154
	8 273			170,38	8 273	67
	9 988			125,95	9 988	150
	16 972			118,86	16 972	317
	5 915			112,38	5 915	177
		14 494	05/12/2020	93,82	14 494	575
		14 502	05/12/2020	93,82	14 502	600
JJ Durand	271 258			94,22	271 258	7 408
	93 128			127,40	93 128	1 374
	108 468			164,57	108 468	938
	192 676			170,38	192 676	1 553
	150 872			125,95	150 872	2 267
	132 309			118,86	132 309	2 468
	87 135			112,38	87 135	2 601
		235 427	05/12/2020	93,82	235 427	9 339
		235 454	05/12/2020	93,82	235 454	9 737
PR Louw	22 646			94,22	22 646	618
	12 944			127,40	12 944	191
	5 952			164,57	5 952	51
	9 497			170,38	9 497	77
	91 120			125,95	91 120	1 369
	20 301			118,86	20 301	379
	17 881			112,38	17 881	534
		46 428	05/12/2020	93,82	46 428	1 842
		46 448	05/12/2020	93,82	46 448	1 921
Total	1 294 423	592 753			1 887 176	47 087

\* Fair value of rights awarded represents the total fair value of all rights outstanding at the end of the year. This cost is expensed over the rights' vesting period.

# 2. DIRECTORS' EMOLUMENTS CONTINUED

Participant	Balance of SARs accepted as at June 2019	SARs accepted during the period	Offer date	Offer price rand	Balance of SARs accepted as at June 2020	Fair value of SARs granted* R'000
Executive						
HJ Carse	7 546			94,22	7 546	96
	11 767			127,40	11 767	33
	17 775			164,57	17 775	76
	8 273			170,38	8 273	38
	9 988			125,95	9 988	137
	16 972			118,86	16 972	294
	5 915			112,38	5 915	126
JJ Durand	271 258			94,22	271 258	3 439
	93 128			127,40	93 128	262
	108 468			164,59	108 468	463
	192 676			170,38	192 676	888
	150 872			125,95	150 872	2 076
	132 309			118,86	132 309	2 290
	87 135			112,38	87 135	1 851
PR Louw	22 646			94,22	22 646	287
	12 944			127,40	12 944	36
	5 952			164,59	5 952	25
	9 497			170,38	9 497	44
	91 120			125,95	91 120	1 254
	20 301			118,86	20 301	351
	17 881			112,38	17 881	380
	1 294 423				1 294 423	14 446

\* Fair value of rights awarded represents the total fair value of all rights outstanding at the end of the year. This cost is expensed over the rights' vesting period.

ABRIDGED FINANCIAL STATEMENTS

# REMGRO EQUITY SETTLED SHARE APPRECIATION RIGHT SCHEME (SARS) - 2020

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# **ABRIDGED FINANCIAL STATEMENTS**

# NOTES TO THE ABRIDGED FINANCIAL STATEMENTS CONTINUED

for the year ended June 2021

# 2. DIRECTORS' EMOLUMENTS CONTINUED

# REMGRO EQUITY SETTLED CONDITIONAL SHARE PLAN (CSPs) - 2021

Participant	Balance of CSPs accepted as at June 2020	CSPs accepted during the period <sup>1</sup>	Offer date	Offer price Rand	Balance of CSPs accepted as at June 2021	Fair value of CSPs <sup>2</sup> R'000
Executive						
H Carse	8 154			205,07	8 154	895
		31 658	05/12/2020	93,82	31 658	3 327
JJ Durand	120 107			205,07	120 107	13 177
		566 553	05/12/2020	93,82	566 553	59 866
PR Louw	24 648			205,07	24 648	2 704
		100 864	05/12/2020	93,82	100 864	10 595
Total	152 909	699 075			851 984	90 564

# REMGRO EQUITY SETTLED CONDITIONAL SHARE PLAN (CSPs) - 2020

Participant	Balance of CSPs accepted as at June 2019	CSPs accepted during the period <sup>1</sup>	Offer date <sup>1</sup>	Offer price Rand	Balance of CSPs accepted as at June 2020	Fair value of CSPs <sup>2</sup> R'000
Executive						
H Carse	5 915	2 239		205,07	8 154	173
JJ Durand	87 135	32 972		205,07	120 107	2 551
PR Louw	17 881	6 767		205,07	24 648	524
Total	110 931	41 978			152 909	3 248

<sup>1</sup> As a result of RMB Holdings unbundling, additional CSPs were allocated during the year over a period.

<sup>2</sup> Fair value of rights awarded represents the total fair value of all rights outstanding at the end of the year. This cost is expensed over the rights' vesting period.

# **3. FINANCE COSTS**

	2021 R′000	2020 R'000
Interest – financial institutions	136 936	294 914
Fair value adjustment on interest rate collar option	(3 036)	89 798
Transaction costs on term-funded debt	1 462	1 028
Interest - Holding company, joint ventures and associates	27 552	3 557
Interest on lease liabilities*	119 248	115 126
Interest – other	43 999	28 270
Less: amounts capitalised on qualifying assets	326 161	532 693 (24 507)
Total	326 161	508 186

\* Relates only to liabilities taken on due to the implementation of IFRS 16.

# 4 INTEREST-REARING LIARILITIES

INTEREST-BEARING LIABILITIES		
	2021 R'000	2020 R'000
Long-term		
Institutional borrowings	29 984	32 497
Loan from Facility for Investments in Renewable Small Transactions (RF) Proprietary Limited	73 023	76 383
Lease liabilities	1 250 568	1 482 769
Term-funded debt package	2 012 500	2 350 000
Loan from Ingwenyama Simhulu Trust		13 610
Loan from Siphumelele Tenbosch Trust	7 476	3 699
Loan from Matsamo Communal Property Association	1 780	1 000
Loans from Akwandze Agricultural Finance Proprietary Limited	150 000	
	3 525 331	3 959 958
Short-term		
Institutional borrowings	2 511	2 511
Current portion of term-funded debt package	337 500	
Lease liabilities	164 481	162 509
Loan from Facility for Investments in Renewable Small Transactions (RF) Proprietary Limited	3 362	3 267
Loan from Green Create W2V SA Proprietary Limited	102 600	76 000
Current portion of long-term loan from Akwandze Agricultural Finance Proprietary Limited	33 366	1 919
Short-term loans from Akwandze Agricultural Finance Proprietary Limited	210 871	159 339
	854 691	405 545

# INSTITUTIONAL BORROWINGS

Institutional borrowings are loans from Futuregrowth Asset Management Proprietary Limited with a carrying value in non-current liabilities of R30,0 million (2020: R32,45 million) and an amount of R2,5 million included in short-term institutional borrowings (2020: R2,5 million). These loans were used to fund new contract grower operations in the Chicken business unit. These loans bear interest at the three-month JIBAR with a margin of between 1.5% and 4.25% per annum (2020: 1.5% and 4.25% per annum). The outstanding loan together with the accrued interest is required to be repaid in instalments based on the contract growers operating cycle at intervals of between 40 and 50 days between payments.

The carrying amount of institutional borrowings approximates its fair value.

# LOAN FROM GREEN CREATE W2V SA PROPRIETARY LIMITED

Green Create W2V SA Proprietary Limited is a 50% shareholder in Matzonox Proprietary Limited which houses the Group's Waste-to-Value operations. Green Create W2V SA Proprietary Limited has provided finance related to the construction of a Waste-to-Value plant in Rustenburg. Borrowings with a carrying value of R102,6 million (2020: R76,0 million) are included in current liabilities. The loan is unsecured. Interest accrues at the prime rate plus 5% per annum. The loan is repayable by February 2022. The funding to Matzonox Proprietary Limited has been provided in equal proportions by Green Create W2V SA Proprietary Limited and RCL FOODS. The Group's portion of the funding (R102,6 million) has been eliminated on consolidation.

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# **ABRIDGED FINANCIAL STATEMENTS**

# NOTES TO THE ABRIDGED FINANCIAL STATEMENTS CONTINUED

for the year ended June 2021

# 4. INTEREST-BEARING LIABILITIES CONTINUED

# LOAN FROM FACILITY FOR INVESTMENTS IN RENEWABLE SMALL TRANSACTIONS (RF) PROPRIETARY LIMITED

During the previous financial year a loan from Facility for Investments in Renewable Small Transactions (RF) Proprietary Limited (FIRST) was obtained in Matzonox Proprietary Limited. FIRST is a debt funding platform created through a partnership between international development funding and a South African commercial bank to unlock funding for small renewable projects.

This loan accrues interest at three-month JIBAR plus 4.08%. The loan is repayable guarterly over a ten-year term.

The loan is secured by:

- A notarial bond registered over the Worcester Waste-to-Value Plant;
- Certain bank accounts held with First National Bank (Debt-service and Maintenance Reserve Accounts); and
- The shares held by shareholders in Matzonox Proprietary Limited.

The carrying amount of the loan approximates its fair value.

# **TERM-FUNDED DEBT PACKAGE**

During the 2019 financial year, the Group restructured its term-funded debt package. The restructuring resulted in the existing loan of R2,85 billion being replaced with a R2,35 billion debt package.

The debt package has a five-year term expiring in December 2023, with interest at a rate of three-month JIBAR plus a margin of between 1.5% and 1.55%.

The details of the loans and the effective interest rate for the year is shown below:

	A	mount R'000	Term years	Effective interest rate %
Туре				
Facility A	11	175 000	5 years	5.33
Facility B	11	175 000	5 years	4.95
Total	2 3	350 000		

The loan profile for each financial year-ended is as follows:

Financial year-ending	Capital repayments R'000 Balan	ice
4 July 2021	2 350 0	00
3 July 2022	(337 500) 2 012 5	00
2 July 2023	(787 500) 1 225 0	00
30 June 2024	(1 225 000)	

The term-funded debt package requires that the Group comply with the following financial covenants:

	2021 R′000	2020 R'000
Senior leverage ratio	<3.00:1	<3.00:1
Senior interest cover ratio	>3.50:1	>3.50:1

# 4. INTEREST-BEARING LIABILITIES CONTINUED

In the event of default on the term-funded debt package, the applicable interest rate will be increased by 2.0% until the default no longer exists. The terms of the term-funded debt package require lender pre-approval for the following - but not limited to - specified events:

- R1 350,0 million during the term of the debt package;
- More than three dividends paid in a financial year;
- next interim and year-end reporting date after the proposed transaction; and
- specified financial covenants.

For the year ended June 2021, the Group was within the limits of its financial covenants.

The obligations in respect of the debt package discussed above, have been guaranteed by each of Foodcorp Proprietary Limited, RCL FOODS Treasury Proprietary Limited, RCL FOODS Sugar & Milling Proprietary Limited, RCL FOODS Consumer Proprietary Limited, Rainbow Farms Investments Proprietary Limited, RCL Group Services Proprietary Limited and Vector Logistics Proprietary Limited.

The above loans of the term-funded debt package are unsecured.

The fair value of the term-funded debt package at June 2021 amounted to R2,35 billion (2020: R2,34 billion). The fair value is calculated by discounting the future cash flows over the period of the loan and is within level 2 of the fair value hierarchy. The discount rate is based on the South African Sovereign Zero-Coupon Swap Curve with the contractual margin charged by the lenders as a credit spread.

# LOANS FROM INGWENYAMA SIMHULU TRUST

Ingwenyama Simhulu Trust owns 50% of the shares in Libuyile Farming Services Proprietary Limited. Ingwenyama Simhulu Trust owns the land which Libuyile Farming Services Proprietary Limited leases for its farming activities. Libuyile Farming Services Proprietary Limited is a 50% held subsidiary of the Group, which farms sugarcane, banana and citrus. Libuyile Farming Services Proprietary Limited obtained an R8 million shareholder loan from Ingwenyama Simhulu Trust during the 2016 financial year. No interest is payable within the first three years. A rate of 4% interest will be charged from years three to five. A prime less 1% interest will be charged after year five. During the current financial period a resolution was taken by the board to convert the shareholder loan into equity. Accrued interest capitalised to the loan amounts to R0,4 million (2020: R0,3 million).

Libuyile Farming Services Proprietary Limited obtained a R3,0 million shareholder loan from Ingwenyama Simhulu Trust during the 2019 financial year. No interest is payable within the first two years. A rate of 3% interest will be charged from years three to four. An interest rate of 5% will be charged after year four. During the current financial period a resolution was taken by the board to convert the shareholder loan into equity.

Libuyile Farming Services Proprietary Limited obtained a R2,3 million shareholder loan from Ingwenyama Simhulu Trust during the 2020 financial year. No interest is payable within the first two years. A rate of 3% interest will be charged from years three to four. An interest rate of 5% will be charged after year four. During the current financial period a resolution was taken by the board to convert the shareholder loan into equity.

Libuyile Farming Services Proprietary Limited obtained a R4,6m shareholder loan from Ingwenyama Simhulu Trust during the 2021 financial year. No interest is payable within the first two years. A rate of 3% interest will be charged from years three to four. An interest rate of 5% will be charged after year four. During the current financial period a resolution was taken by the board to convert the shareholder loan into equity.

The funding to Libuyile Farming Services Proprietary Limited has been provided in equal proportions by Ingwenyama Simhulu Trust and the RCL FOODS Group. The Group's portion of the funding (R17,7 million) has been converted into equity per a board resolution and has been eliminated on consolidation. The carrying amount of these loans approximate their fair values.

• Any acquisition that does not have a positive 12-month EBITDA or cash flow and the purchase price is less than R500,0 million; · Any loan or financial support to a community-based joint venture (as defined) as well as Akwandze is in excess of

• Entering into acquisitions and the payment of dividends requires the Group to meet the financial covenants specified in the term-funded debt package agreement both immediately after the proposed transaction and on a look-forward basis for the

• In addition, there are various transactions in the normal course of business which require that the Group remain within the

# **ABRIDGED FINANCIAL STATEMENTS**

# NOTES TO THE ABRIDGED FINANCIAL STATEMENTS CONTINUED

for the year ended June 2021

# 4. INTEREST-BEARING LIABILITIES CONTINUED

# LOAN FROM SIPHUMELELE TENBOSCH TRUST

Mgubho Farming Services Proprietary Limited is a 50% held subsidiary of the Group, which farms sugarcane. Siphumelele Tenbosch Trust own the land which Mgubho Farming Services Proprietary Limited leases for its farming activities. Mgubho Farming Services Proprietary Limited obtained a R1,9 million shareholder loan from Siphumelele Tenbosch Trust during the 2019 financial year. No interest is payable within the first two years. A rate of 3% interest will be charged from years three to four. An interest rate of 5% will be charged after year four. The loan will be repaid when the gearing of Mgubho Farming Services Proprietary Limited is below 50%.

Mgubho Farming Services Proprietary Limited obtained a R1,9 million shareholder loan from Siphumelele Tenbosch Trust during the 2020 financial year. No interest is payable within the first two years. A rate of 3% interest will be charged from years three to four. An interest rate of 5% will be charged after year four. The loan will be repaid when the gearing of Mgubho Farming Services Proprietary Limited is below 50%.

The funding to Mgubho Farming Services Proprietary Limited has been provided in equal proportions by Siphumelele Tenbosch Trust and the RCL FOODS Group. The Group's portion of the funding (R7,8 million) has been eliminated on consolidation. The carrying amount of these loans approximate their fair values.

# LOAN FROM MATSAMO COMMUNAL PROPERTY ASSOCIATION

Sivunosetfu Proprietary Limited is a 50% held subsidiary of the Group, which farms sugarcane and litchis. Matsamo Communal Property Association own the land which Sivunosetfu Proprietary Limited leases for its farming activities.

Sivunosetfu Proprietary Limited obtained a R0,5 million shareholder loan from Matsamo Communal Property Association during the 2019 financial year. No interest is payable within the first two years. A rate of 3% interest will be charged from years three to four. An interest rate of 5% will be charged after year four. The loan will be repaid when the gearing of Sivunosetfu Proprietary Limited is below 50%.

Sivunosetfu Proprietary Limited obtained a R0,5 million shareholder loan from Matsamo Communal Property Association during the 2020 financial year. No interest is payable within the first two years. A rate of 3% interest will be charged from years three to four. An interest rate of 5% will be charged after year four. The loan will be repaid when the gearing of Sivunosetfu Proprietary Limited is below 50%.

Sivunosetfu Proprietary Limited obtained a R0,8 million shareholder loan from Matsamo Communal Property Association during the 2020 financial year. No interest is payable within the first two years. A rate of 3% interest will be charged from years three to four. An interest rate of 5% will be charged after year four. The loan will be repaid when the gearing of Sivunosetfu Proprietary Limited is below 50%.

The funding to Sivunosetfu Proprietary Limited has been provided in equal proportions by Matsamo Communal Property Association and RCL FOODS. The Group's portion of the funding (R1,8 million) has been eliminated on consolidation. The carrying amount of these loans approximate their fair values.

# LOANS FROM AKWANDZE AGRICULTURAL FINANCE PROPRIETARY LIMITED

Akwandze Agricultural Finance Proprietary Limited is a joint venture of the Group. Akwandze Agricultural Finance Proprietary Limited provides production finance and management services to sugar cane-growers. Certain funding has been channelled through the Group to small-scale growers. The short-term loan amounting to R60,9 million (2020: R19,3 million) from Akwandze Agricultural Finance Proprietary Limited is unsecured, payable on demand and bears interest at a rate of 3.55% (2020: 5.6%) per annum.

The carrying amount of these loans approximates their fair values.

# 5. RELATED PARTY TRANSACTIONS

Related party relationships exist between RCL Foods Limited, its subsidiaries, associates, joint ventures and Remgro Limited and its subsidiaries, associates and joint ventures. Remgro Management Services Limited provides treasury services to the Group.

The ultimate controlling party of the Group is Remgro Limited. GROUP

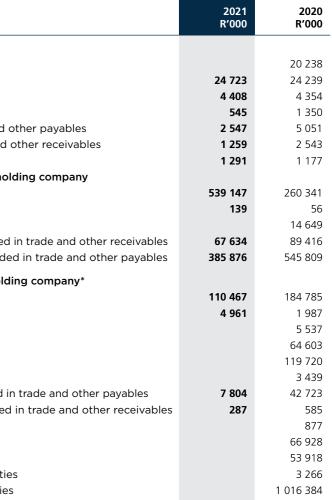
As detailed in note 1 to the Company Financial Statements included in the Annual Financial Statements for the year ended June 2021, available at www.rclfoods.com/financial-results-and-reports-2021/ the Group has concluded certain lending transactions with these related parties.

In addition the following transactions were concluded:

Transactions and balances with ultimate holding company Interest paid Administration and other fees paid Service fees received Other expenses paid Amounts owing to the holding company included in trade and other payables Amounts owing by the holding company included in trade and other receivables Directors' fees Transactions and balances with subsidiaries of the ultimate holding company Sales Purchases Interest paid Amounts owing to subsidiaries of the holding company included in trade and other receivables Amounts owing by subsidiaries of the holding company included in trade and other payables Transactions and balances with associates of the ultimate holding company<sup>4</sup> Purchases Sales Bank charges paid Bank balances included in cash and cash equivalents Interest paid Interest received Amounts owing to associates of the holding company included in trade and other payables Amounts owing by associates of the holding company included in trade and other receivables Commitment, settlement and facility fees paid Derivative balance with associates of the holding company Fair value adjustment included in finance costs

Amounts owing included in short-term interest-bearing liabilities Amounts owing included in long-term interest-bearing liabilities

\* Rand Merchant Investment Holdings was unbundled at the start of the financial year and is therefore no longer part of the ultimate holding company's investments



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OUR STRATEGIC PROGRESS

# **ABRIDGED FINANCIAL STATEMENTS**

# NOTES TO THE ABRIDGED FINANCIAL STATEMENTS CONTINUED

for the year ended June 2021

# 5. RELATED PARTY TRANSACTIONS CONTINUED

	2021 R'000	2020 R'000
Transactions and balances with associates and joint ventures within the Group		
Interest paid	20 462	14 849
Interest received	2 553	
Management fees received	1 448	1 448
Service fees paid	12 257	9 032
Dividends received	96 046	69 197
Sales	118 222	128 006
Purchases	1 435 927	1 488 719
Amounts owing by associates and joint ventures within the Group included in receivables	15 942	18 789
Amounts owing to associates and joint ventures within the Group included in interest-bearing liabilities	244 237	161 258
Amounts owing to associates and joint ventures within the Group included in payables	126 625	152 214
Key management of RCL Foods Limited		
In terms of IAS24 "Related Party Disclosures", key management are considered to be related parties.		
Executive management and the senior leadership team are classified as key management.		
The following transactions were carried out with key management individuals within the Group:		
- short-term	518 554	464 256
- post-employment benefits	44 881	39 864
- termination benefits	10 772	7 746
- share-based payments	74 897	120 359
Total	649 104	632 225

# 6. IMPAIRMENTS

During the 2020 financial year, total net impairments of R1 506,3 million were recognised across the Group. R593,2 million of the impairment related to items of property, plant and equipment. COVID-19 significantly impacted the profitability of the Chicken and Sugar businesses in the prior period, therefore impairment assessments for these CGUs were performed, in addition to the annual impairment tests conducted on CGU's containing goodwill and other indefinite useful life assets.

# The total impairments recognised in the prior period across the Group of R1 506,3 million by CGUs were as follows:

2020	Property, plant and equipment R'000	Trademarks R'000	Goodwill R'000	Software R'000	Total R'000
Pies	(3 121)		(114 074)		(117 195)
Speciality			(73 877)		(73 877)
Beverages	(47 062)		(122 558)		(169 620)
Chicken	(346 259)				(346 259)
Sugar	(52 641)				(52 641)
Sweetener	(13 939)			(14)	(13 953)
Milling	832	(315 141)			(314 309)
Vector Logistics	(130 985)		(287 444)		(418 429)
	(593 175)	(315 141)	(597 953)	(14)	(1 506 283)

The above CGUs were assessed for impairment, or any reversals thereof, in the current financial year. Based on the assessments performed, no further impairments nor reversals of impairments were required in the current financial year.

# 7. SUBSEQUENT EVENTS

Subsequent to year-end certain KwaZulu-Natal-based sites in the Chicken and Vector Logistics business units were impacted by civil unrest and resultant looting and vandalism of property.

As the event occurred after the 2021 financial year-end cut-off it is considered to be a non-adjusting subsequent event in accordance with IAS 10, "Events after the Reporting Period".

The estimated impact on key financial statement line items is as follows:

Property, plant and equipment, and infrastructure Inventory **Biological assets** 

The impact of the civil unrest on business continuity has been considered in the going concern assessment.

Decrease R'000
(4 275)
(23 520)
(18 031)
(45 826)

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# NOTICE TO SHAREHOI DERS

# RCL FOODS LIMITED

(Incorporated in the Republic of South Africa) Registration number: 1966/004972/06 Share code: RCL ISIN: ZAE000179438 ("RCL FOODS" or "the Company" or "the Group")

Notice is hereby given that the 55th Annual General Meeting of shareholders of RCL Foods Limited will be held at Ten The Boulevard, Westway Office Park, Westville, KwaZulu-Natal on Tuesday, 16 November 2021 at 08:30am to consider and, if deemed fit, to pass the following ordinary and special resolutions with or without modification and to transact such other business as may be transacted at an Annual General Meeting.

In terms of section 59(1)(a) of the South African Companies Act, No 71 of 2008, as amended, ("the Companies Act") the record date for the purpose of determining which shareholders of the Company are entitled to receive notice of the Annual General Meeting is Friday, 17 September 2021. In terms of section 59(1)(b) of the Companies Act, the record date for the purpose of determining which shareholders of the Company are entitled to participate in and vote at the Annual General Meeting is Friday, 5 November 2021. Accordingly, the last day to trade in order to be registered in the register of members of the Company and therefore be eligible to participate in and vote at the Annual General Meeting is Tuesday, 2 November 2021.

As a result of the continuing uncertainty around restrictions placed on public gatherings, and the social distancing requirements relating to the COVID-19 pandemic, which may continue to be in force as at the date of the Annual General Meeting, it may be necessary to hold the Annual General Meeting entirely by electronic means. In such case, full details regarding electronic participation and voting in the Annual General Meeting will be published on SENS in no later than the week prior to the date of the Annual General Meeting. Shareholders are therefore advised to monitor the Company's SENS announcements.

# **ORDINARY RESOLUTIONS**

# 1. ADOPTION OF ANNUAL FINANCIAL STATEMENTS

# **ORDINARY RESOLUTION NUMBER 1**

Resolved that the audited Annual Financial Statements of the Company and the Group, including the Report of the Directors, Report of the Audit Committee and Independent Auditor's Report, for the year ended June 2021 be received and adopted.

# 2. ELECTION AND RE-ELECTION OF DIRECTORS

# **ORDINARY RESOLUTION NUMBER 2.1**

Resolved that Mr JJ Durand, who retires by rotation in accordance with the Memorandum of Incorporation of the Company and who, being eligible, has offered himself for re-election, be re-elected as a non-executive director of the Company.

# **ORDINARY RESOLUTION NUMBER 2.2**

Resolved that Mr PJ Neethling, who retires by rotation in accordance with the Memorandum of Incorporation of the Company and who, being eligible, has offered himself for re-election, be re-elected as an alternate non-executive director to Mr JJ Durand, of the Company.

# **ORDINARY RESOLUTION NUMBER 2.3**

Resolved that Mr PR Louw, who retires by rotation in accordance with the Memorandum of Incorporation of the Company and who, being eligible, has offered himself for re-election, be re-elected as a non-executive director of the Company.

# **ORDINARY RESOLUTION NUMBER 2.4**

Resolved that Dr PM Moumakwa, who retires by rotation in accordance with the Memorandum of Incorporation of the Company and who, being eligible, has offered herself for re-election, be re-elected as a non-executive director of the Company.

# **ORDINARY RESOLUTION NUMBER 2.5**

Resolved that Mr DTV Msibi, who retires by rotation in accordance with the Memorandum of Incorporation of the Company and who, being eligible, has offered himself for re-election, be re-elected as a non-executive director of the Company.

# **ORDINARY RESOLUTION NUMBER 2.6**

who, being eligible, has offered himself for re-election, be re-elected as a non-executive director of the Company.

this notice forms part.

3. RE-APPOINTMENT OF EXTERNAL AUDITORS ORDINARY RESOLUTION NUMBER 3

Resolved that the re-appointment of PricewaterhouseCoopers Incorporated as the Company's auditors, as nominated by the Company's Audit Committee, be approved. In accordance with the tenure and rotation requirements, the individual registered auditor who will undertake the audit during the financial year ending June 2022 is Mr Rodney Klute.

4. ELECTION OF MEMBERS OF THE AUDIT COMMITTEE **ORDINARY RESOLUTION NUMBER 4.1** 

Resolved that, Mrs CJ Hess, an independent non-executive director of the Company, be elected as a member of the Audit Committee until the next Annual General Meeting.

# **ORDINARY RESOLUTION NUMBER 4.2**

Resolved that, Mr NP Mageza, an independent non-executive director of the Company, be elected as a member of the Audit Committee until the next Annual General Meeting.

# **ORDINARY RESOLUTION NUMBER 4.3**

Resolved that, subject to re-election under ordinary resolution 2.5, Mr DTV Msibi, an independent non-executive director of the Company, be elected as a member of the Audit Committee until the next Annual General Meeting.

# **ORDINARY RESOLUTION NUMBER 4.4.**

Resolved that, Mr GM Steyn, an independent non-executive director of the Company, be elected as a member of the Audit Committee until the next Annual General Meeting.

THE CONTROL OF THE DIRECTORS

# **ORDINARY RESOLUTION NUMBER 5**

Resolved that the unissued ordinary shares in the authorised share capital of the Company be placed under the control of the directors, who are hereby authorised, as a general authority in terms of the Company's Memorandum of Incorporation, to issue such shares at such times and upon such terms and conditions as they in their sole discretion may determine, subject to the provisions of the Companies Act, the Memorandum of Incorporation and the Listings Requirements of the JSE Limited ("JSE") to the extent applicable, provided that this approval shall be valid only until the next Annual General Meeting of the Company and that the aggregate number of ordinary shares to be allotted and issued in terms of this ordinary resolution number 5 is limited to 10% of the number of the unissued ordinary shares in the authorised share capital of the Company at the date of this notice of Annual General Meeting (being 104 791 691 ordinary shares).

# EXPLANATION

Clause 6.7 of the Memorandum of Incorporation provides that the Board may resolve to issue authorised shares, but only to the extent that such issue has been approved by the shareholders in a general meeting, either by way of a general or specific authority. The purpose of Ordinary Resolution Number 5 is to provide such general authority, which shall remain subject to the provisions of and all limitations contained in the Companies Act, the Memorandum of Incorporation and the JSE Listings Requirements, to the extent applicable. The authority in terms of Ordinary Resolution Number 5 cannot be used to issue shares for cash as contemplated in the JSE Listings Requirements.

# 6. ENABLING RESOLUTION

# **ORDINARY RESOLUTION NUMBER 6**

Resolved that any director of the Company and/or the Company Secretary be and is hereby authorised to do all such things and sign all such documents as may be necessary for or incidental to the implementation of special resolutions numbers 1 to 3.

- Resolved that Mr GC Zondi, who retires by rotation in accordance with the Memorandum of Incorporation of the Company and
- Biographical details of the above directors can be found on pages 48 to 49 of this Abridged Integrated Annual Report, of which

# 5. GENERAL AUTHORITY TO PLACE 10% OF THE UNISSUED ORDINARY SHARES UNDER

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OUR BUSINESS AT A GLANCE

HOW WE OPERATE

# NOTICE TO SHAREHOL DERS CONTINUED

# 7. NON-BINDING ADVISORY VOTE IN RESPECT OF THE REMUNERATION POLICY

# **ORDINARY RESOLUTION NUMBER 7**

Resolved that the Remuneration Policy, as described in the Remuneration Report on pages 3 and 4, available on our website at www.rclfoods.com/financial-results-and-reports-2021/, is hereby approved by way of a non-binding advisory vote, as recommended in the King IV Report on Corporate Governance for South Africa 2016, commonly referred to as King IV.

8. NON-BINDING ADVISORY VOTE IN RESPECT OF THE REMUNERATION IMPLEMENTATION REPORT

# **ORDINARY RESOLUTION NUMBER 8**

Resolved that the Implementation Report contained in the Remuneration Report on pages 5 to 9, available on our website at www.rclfoods.com/financial-results-and-reports-2021/, is hereby approved by way of a non-binding advisory vote, as 🌐 recommended in the King IV Report on Corporate Governance for South Africa 2016, commonly referred to as King IV.

# 9. NON-BINDING ADVISORY VOTE IN RESPECT OF THE APPOINTMENT OF THE FUTURE AUDIT FIRM

### **ORDINARY RESOLUTION NUMBER 9**

Resolved that the potential appointment of Ernst & Young Inc. ("EY") as the Company's auditor with effect from the commencement of the financial year ending June 2024, should the Audit Committee make the recommendation at the appropriate time, is hereby endorsed, through a non-binding advisory vote.

#### EXPLANATION

In terms of the rule relating to Mandatory Audit Firm Rotation, published by the Independent Regulatory Board for Auditors in compliance with section 10(1)(a) of the Auditing Profession Act, No 26 of 2005, an audit firm may not serve as the appointed auditor of a public interest entity for more than 10 (ten) consecutive financial years. This rule is applicable in respect of the financial years of companies commencing on or after 1 April 2023.

On 30 June 2023, the existing auditor of the Company, PricewaterhouseCoopers Inc., will have served as the auditor of the Company for more than 10 (ten) consecutive years. In the circumstances, the Audit Committee engaged in a tender process to identify a new audit firm and has recommended the appointment of EY as the new auditor of the Company, for the financial year ending 2024.

The Company wishes to canvass shareholders, to assess whether or not a proposal for the appointment of EY as auditor of the Company, with effect from the financial year ending 2024, would likely carry shareholder support. In the circumstances, the Company has proposed an indicative, non-binding advisory vote regarding the potential future appointment of EY as auditor of the Company. It is important to note that this is a non-binding advisory vote proposed purely to gauge shareholder sentiment and that the ordinary resolution to effect the appointment of EY as auditor of the Company, if ultimately recommended by the Audit Committee at the appropriate time, will only serve and be voted on at the Company's 57th Annual General Meeting.

Subject to the passing of the relevant ordinary resolutions at the Company's Board and Annual General Meetings, respectively, the incumbent external auditor of the Company, PricewaterhouseCoopers Inc., will continue to act as external auditor of the Company for the financial years ending 2022 and 2023 respectively.

# SPECIAL RESOLUTIONS

# 1. FINANCIAL ASSISTANCE IN TERMS OF SECTIONS 44 AND 45 OF THE COMPANIES ACT SPECIAL RESOLUTION NUMBER 1

Resolved as a special resolution that the Board may, subject to sections 44 and 45 of the Companies Act, the Memorandum of Incorporation of RCL FOODS and the JSE Listings Requirements, authorise RCL FOODS to provide direct or indirect financial assistance as contemplated by sections 44 and 45 of the Companies Act:

(i) by way of loan, guarantee, the provision of security or otherwise to any person for the purpose of, or in connection with, the subscription for any option, or any securities, issued or to be issued by RCL FOODS, or any related or inter-related company, or for the purchase of any securities of RCL FOODS, or any related or inter-related company; and/or

company, corporation, director, prescribed officer or member,

provided that no such financial assistance may be provided at any time in terms of this authority after the expiry of two years from the date of the adoption of this special resolution.

#### **EXPLANATION**

On a regular basis, and in the ordinary course of business, the company provides loan financing, guarantees, and other support to the related and inter-related companies/legal entities in the Group.

Sections 44 and 45 of the Companies Act empower the board of a company to provide direct or indirect financial assistance to a related or inter-related company or corporation pursuant to a special resolution of the shareholders of the company adopted within the previous two years.

The reason for and effect of special resolution number 1 is to grant the directors of the company the authority to cause the company to provide financial assistance to any company or other legal entity which is related or inter-related to the company, in accordance with the Companies Act. This authority is necessary to enable the company to provide financial assistance in appropriate circumstances. The financial assistance will be provided where the board of directors of the company is satisfied that immediately after providing the financial assistance, the company would satisfy the solvency and liquidity test, and that the terms under which the financial assistance is proposed to be given are fair and reasonable to the company. In the circumstances and in order to, inter alia, ensure that the company's subsidiaries and other related and inter-related companies and corporations have access to financing, it is necessary to obtain the approval of shareholders, as set out in special resolution number 1.

# 2. APPROVAL OF NON-EXECUTIVE DIRECTORS' REMUNERATION

# SPECIAL RESOLUTION NUMBER 2

Resolved as a special resolution that, unless otherwise determined by the Company in a general meeting, the annual fees (excluding VAT where applicable), payable by the Company to its non-executive directors with effect from 1 October 2021 be approved as follows:

Board

Chairperson Members

#### Audit Committee

Chairperson Members

**Remuneration and Nominations Committee** 

Chairperson Members

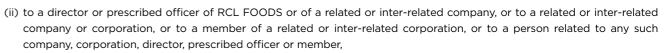
**Risk Committee** Chairperson Members

Social and Ethics Committee Chairperson Members

#### EXPLANATION

Section 66(9) of the Companies Act requires that a company may pay remuneration to its directors for their services as directors only in accordance with a special resolution approved by the shareholders within the previous two years.

The reason for and effect of special resolution number 2 is to grant the company the authority to pay fees to its non-executive directors for their services as directors.



Proposed Rands per annum	Current Rands per annum
354 558	339 290
354 558	339 290
295 973	283 227
148 715	142 311
174 959	167 425
109 349	104 640
174 959	167 425
109 349	104 640
125 388	119 988
75 816	72 551

# **ABRIDGED FINANCIAL STATEMENTS** NOTICE TO SHAREHOLDERS CONTINUED

# 3. GENERAL AUTHORITY TO REPURCHASE SHARES

# SPECIAL RESOLUTION NUMBER 3

Resolved as a special resolution that the Board be and is hereby authorised, by way of a renewable general authority in terms of the provisions of the JSE Listings Requirements, to approve the purchase by the company of its own ordinary shares, or to approve the purchase of ordinary shares in the company by any subsidiary of the Company, in terms of section 48 of the Companies Act from time to time on such terms and conditions and in such amounts as the Board may determine, provided that:

- 1. this general authority shall be valid until the Company's next Annual General Meeting or for 15 months from the date of passing of this resolution, whichever period is shorter;
- 2. the ordinary shares be purchased through the order book operated by the JSE Limited trading system and done without any prior understanding or arrangement between the Company and/or the relevant subsidiary and the counterparty (reported trades are prohibited):
- 3. an announcement complying with paragraph 11.27 of the JSE Listings Requirements be made by the Company (i) when the Company and/or its subsidiaries have cumulatively repurchased 3% of the ordinary shares in issue as at the time when this general authority was given (the initial number) and (ii) for each 3% in the aggregate of the initial number of the ordinary shares acquired thereafter by the Company and/or its subsidiaries;
- 4. the repurchase by the Company of its own ordinary shares shall not in the aggregate in any one financial year exceed 10% of the Company's issued ordinary share capital of that class as at the beginning of the financial year, provided that the acquisition of ordinary shares as treasury shares by the subsidiaries of the Company shall not be effected to the extent that in aggregate more than 10% of the number of issued ordinary shares of the Company at the relevant times are held by or for the benefit of the subsidiaries of the Company taken together;
- 5. repurchases must not be made at a price more than 10% above the weighted average of the market value of the ordinary shares for the five business days immediately preceding the date on which the transaction is effected;
- 6. at any point in time the Company may only appoint one agent to effect any repurchase on the Company's behalf or on behalf of any subsidiary of the Company;
- 7. the Company and its subsidiaries will not repurchase ordinary shares during a prohibited period (as defined in the JSE Listings Requirements) unless they have in place a repurchase programme where the dates and quantities of the shares to be traded during the relevant period are fixed (not subject to any variation) and it has been submitted to the JSE in writing prior to the commencement of the prohibited period;
- 8. a resolution has been passed by the Board that it has authorised the repurchase, that the Company and its subsidiaries have passed the solvency and liquidity test contemplated in the Companies Act, and that since the test was performed there have been no material changes to the financial position of the Group; and
- 9. such repurchases will be subject to the applicable provisions of the Companies Act, the Memorandum of Incorporation, the JSE Listings Requirements and the Exchange Control Regulations 1961.

# STATEMENT OF THE BOARD'S INTENTION

The Board has no specific intention at present to use this authority to repurchase any of the Company's shares, however, the Board is of the opinion that this authority should be in place should it become appropriate, in their opinion, to undertake a share repurchase in the future.

# STATEMENT BY THE DIRECTORS

The Company's directors undertake that they will not implement any such repurchases unless:

- the date of the repurchase;
- the latest audited consolidated annual financial statements:
- 12 months after the date of the repurchase; and
- 12 months after the date of the repurchase.

# ADDITIONAL INFORMATION

For the purposes of considering this special resolution number 3 and in compliance and in terms of paragraph 11.26 of the JSE Listings Requirements, the information listed below has been included in the Integrated Annual Report (of which this notice forms part) in the places indicated:

- 1. Major shareholders of the Company page 95 of the Abridged Integrated Annual Report;
- 2. Share capital of the Company page 95 of the Abridged Integrated Annual Report;

There has been no material change in the financial or trading position of the Company and the Group that has occurred since the end of the last financial period for which either audited Annual Financial Statements or unaudited interim reports have been published.

The directors, whose names are set out on pages 48 to 49 of the Abridged Integrated Annual Report, collectively and individually, accept full responsibility for the accuracy of the information contained in this special resolution number 3 and certify that, to the best of their knowledge and belief, there are no other facts the omission of which would make any statement in relation to this special resolution number 3 false or misleading, and that they have made all reasonable enquiries in this regard and that this special resolution number 3 contains all information required by law and the JSE Listings Requirements.

# EXPLANATION

The purpose of special resolution number 3 is to grant the Board a general authority to approve the repurchase by the Company or its subsidiaries of its own ordinary shares on the terms and conditions and in such amounts to be determined from time to time by the Board, subject to the terms of this special resolution number 3.

1. the Company and the Group will be able, in the ordinary course of business, to pay its debts for a period of 12 months after

2. the assets of the Company and the Group will exceed their liabilities for a period of 12 months after the date of the repurchase. For this purpose, the assets and liabilities are recognised and measured in accordance with the accounting policies used in

3. the Company and the Group will have adequate share capital and reserves for ordinary business purposes for a period of

4. the working capital of the Company and the Group will be adequate for ordinary business purposes for a period of

# NOTICE TO SHAREHOL DERS CONTINUED

# APPROVALS REQUIRED FOR RESOLUTIONS

Ordinary resolutions numbers 1 to 6 contained in this notice require the approval of more than 50% (fifty percent) of the voting rights exercised on the resolution by members present or represented by proxy at the Annual General Meeting.

Ordinary resolutions numbers 7 to 9 are required to be endorsed, through a non-binding advisory vote, by members present or represented by proxy at the Annual General Meeting. In the event of the resolutions being voted against by 25% or more of the votes exercised on them, the Company shall engage with members as to the reasons therefor, as set out in the Remuneration Report.

Special resolutions numbers 1 to 3 contained in this notice require the approval of more than 75% (seventy-five percent) of the voting rights exercised on the resolutions by members present or represented by proxy at the Annual General Meeting.

# ATTENDANCE AND VOTING BY MEMBERS OR PROXIES

Ordinary members who have not dematerialised their ordinary shares or who have dematerialised their ordinary shares with own name registration, are entitled to attend and to vote at the meeting. Any such member may appoint a proxy/proxies to attend, speak and vote in their stead (on a poll) at the meeting. A proxy need not be a member of the Company. Forms of proxy should be completed and returned to the transfer secretaries Computershare Investor Services Proprietary Limited at Rosebank Towers, 15 Biermann Avenue, Rosebank, 2196, or posted to Private Bag X9000, Saxonwold, 2132, to be received by 08:30am on Friday, 12 November 2021 for administrative purposes, or alternatively handed to the Company Secretary of the Company or the Chairperson of the Annual General Meeting prior to its commencement at 08:30am on Tuesday, 16 November 2021.

Any shares held by a share trust or scheme will not have their votes at the Annual General Meeting taken into account for the purposes of resolutions proposed in terms of the JSE Listings Requirements. In terms of section 48(2)(b)(ii) of the Companies Act, no voting rights may attach to any shares held in treasury.

On a show of hands, every member of the Company present in person or represented by proxy shall have one vote only. On a poll, every member of the Company shall have one vote for every share held in the Company by such member.

Ordinary members who have dematerialised their ordinary shares other than with "own name" registration, should contact their Central Securities Depository Participant (CSDP) or broker in the manner and time stipulated in their agreement:

- to furnish them with their voting instructions, or
- in the event that they wish to attend the meeting, to obtain the necessary authority to do so.

Shareholders or their proxies may participate, but not vote, by electronic communication in all or part of the meeting and, if they wish to do so:

- must contact the Company Secretary (by email at the address: John.Maher@rclfoods.com) by no later than 08:30am on Friday, 5 November 2021 in order to facilitate participation; and
- the electronic communication is at the expense of the shareholders or proxy.

# PROOF OF IDENTIFICATION REQUIRED

The Companies Act requires that any person who wishes to attend or participate in a shareholders' meeting must present reasonably satisfactory identification at the meeting. Any shareholder or proxy who intends to attend or participate at the Annual General Meeting must be able to present reasonably satisfactory identification at the meeting for such shareholder or proxy to attend and participate at the meeting. A green bar-coded identification document issued by the South African Department of Home Affairs, a driver's licence or a valid passport will be accepted as sufficient identification.

101

JMJ Maher Company Secretary

3 September 2021

**Registered office** Ten The Boulevard Westway Office Park Westville, 3629

# FORM OF PROXY

HOW WE OPERATE

# RCL FOODS LIMITED

Incorporated in the Republic of South Africa Registration number: 1966/004972/06 Share code: RCL ISIN: ZAE000179438 ("the Company")

This form of proxy is only for use by:

1. Registered shareholders who have not yet dematerialised their ordinary shares

\* See explanatory note 3 overleaf

I/We	
Of	
Telephone number	Cellp
being a member/members of RCL Foods Lim	nited (registration num
and the registered holder/s of	ordinary sh
1.	
2.	
3. the Chairperson of the Annual General Me	eeting,

as my/our proxy to attend, speak and vote for me/us and on my/our behalf or to abstain from voting at the Annual General Meeting of the Company to be held at Ten The Boulevard, Westway Office Park, Westville, KwaZulu-Natal on Tuesday, 16 November 2021 at 08:30am and at any adjournment thereof as follows:

		For	Against	Abstain
ORDIN	IARY RESOLUTIONS			
1.	Adoption of Annual Financial Statements			
2.	Election and re-election of directors			
2.1	Mr JJ Durand			
2.2	Mr PJ Neethling			
2.3	Mr PR Louw			
2.4	Dr PM Moumakwa			
2.5	Mr DTV Msibi			
2.6	Mr GC Zondi			
3.	Re-appointment of external auditors			
4.	Election of members of the Audit Committee			
4.1	Mrs CJ Hess			
4.2	Mr NP Mageza			
4.3	Mr DTV Msibi			
4.4	Mr GM Steyn			
5.	General authority to place 10% of the unissued ordinary shares under the control of the directors			
6.	Enabling resolution			
7.	Non-binding advisory vote in respect of the Remuneration Policy			
8.	Non-binding advisory vote in respect of the Remuneration Implementation Report			
9.	Non-binding advisory vote in respect of the appointment of the future audit firm			
SPECI	AL RESOLUTIONS			
1.	Financial assistance in terms of sections 44 and 45 of the Companies Act			
2.	Approval of non-executive directors' remuneration			
3.	General authority to repurchase shares			
	te instructions to proxy by way of a cross in the space provided). Unless otherwise instructed thinks fit.	l, my/our	proxy ma	y vote a
Signed	this day of			202
Signatu	ire			

2. Registered shareholders who have already dematerialised their ordinary shares and registered them in their own name\*

(name in block letters)

(address)

phone number:

nber: 1966/004972/06)

hares in the Company, hereby appoint (see instruction 1 overleaf) or failing him/her

or failing him/her

#### OUR STRATEGIC PROGRESS

# NOTES TO THE FORM OF PROXY

(Please read the notes and instructions overleaf)

- A member entitled to attend and vote at the Annual General Meeting is entitled to appoint one or more proxies to attend, speak and vote in his/her stead. A proxy need not be a registered member of the Company. Satisfactory identification must be presented by any person wishing to attend the Annual General Meeting, as set out in the notice.
- 2. Every member present in person or by proxy and entitled to vote at the Annual General Meeting of the Company shall, on a show of hands, have one vote only, irrespective of the number of shares such member holds. In the event of a poll, each member shall be entitled to one vote in respect of each ordinary share held in the Company by him/her.
- 3. Members registered in their own name are members who elected not to participate in the Issuer-Sponsored Nominee Programme and who appointed Computershare Custodial Services as their Central Securities Depository Participant (CSDP) with the express instruction that their uncertified shares are to be registered in the electronic sub-register of members in their own names.

# INSTRUCTIONS ON SIGNING AND LODGING THE FORM OF PROXY:

- A member may insert the name of a proxy or the names of two alternative proxies of the member's choice in the space/s provided overleaf, with or without deleting "the Chairperson of the Annual General Meeting", but any such deletion must be initialled by the member. Should this space be left blank, the proxy will be exercised by the Chairperson of the Annual General Meeting. The person whose name appears first on the form of proxy and who is present at the Annual General Meeting will be entitled to act as proxy to the exclusion of those whose names follow.
- 2. A member's voting instructions to the proxy must be indicated by the insertion of an "X", or the number of votes exercisable by the member, in the appropriate spaces provided overleaf. Failure to do so shall be deemed to authorise the proxy to vote or to abstain from voting at the Annual General Meeting, as he/she thinks fit in respect of all the member's exercisable votes. A member or his/her proxy is not obliged to use all the votes exercisable by him/her or by his/her proxy, but the total number of votes cast, or those in respect of which abstention is recorded, may not exceed the total number of votes exercisable by the member or by his/her proxy.
- 3. A minor must be assisted by his/her parent or guardian unless the relevant documents establishing his/her legal capacity are produced or have been registered by the transfer secretaries.
- 4. To be valid, the completed forms of proxy should be completed and returned to the transfer secretaries Computershare Investor Services Proprietary Limited at Rosebank Towers, 15 Biermann Avenue, Rosebank, 2196, or posted to Private Bag X9000, Saxonwold, 2132, to be received by 08:30am on Friday, 12 November 2021 for administrative purposes, or alternatively handed to the Company Secretary of the Company or the Chairperson of the Annual General Meeting prior to its commencement at 08:30am Tuesday, 16 November 2021.
- 5. Documentary evidence establishing the authority of a person signing this form of proxy in a representative capacity must be attached to this form of proxy unless previously recorded by the transfer secretaries or waived by the Chairperson of the Annual General Meeting.
- 6. The completion and lodging of this form of proxy shall not preclude the relevant member from attending the Annual General Meeting and speaking and voting in person thereat to the exclusion of any proxy appointed in terms hereof, should such member wish to do so.
- 7. The completion of any blank spaces overleaf need not be initialled. Any alterations or corrections to this form of proxy must be initialled by the signatory/ies.
- 8. The provisions of the Companies Act in relation to the revocation of the appointment of a proxy apply. A member may accordingly revoke a proxy appointment by cancelling it in writing, or making a later inconsistent appointment of a proxy, and delivering a copy of such revocation to the proxy and the Company.
- 9. The Chairperson of the Annual General Meeting may reject or accept any form of proxy which is completed other than in accordance with these instructions provided that he/she is satisfied as to the manner in which a member wishes to vote.

# SHAREHOLDERS' DIARY

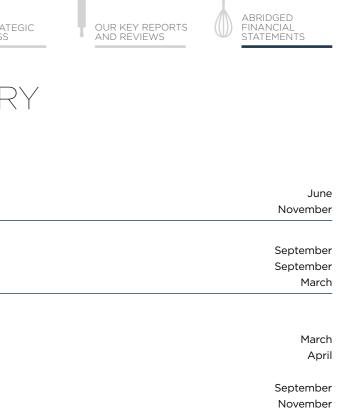
Financial year-end Annual general meeting

# FINANCIAL REPORTS

Announcement of results for the year Annual financial statements posted Interim report for half year to December

FUTURE ORDINARY DIVIDENDS

Interim dividend Declaration Payment Final dividend Declaration Payment



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# CORPORATE INFORMATION

Company registration number	1966/004972/06
JSE Share code	RCL
ISIN code	ZAE000179438
Registered office/street address	Ten The Boulevard Westway Office Park Westville 3629
Postal address	PO Box 2734 Westway Office Park Westville 3635
Transfer secretaries	Computershare Investor Services Proprietary Limited Rosebank Towers 15 Biermann Avenue Rosebank 2196
Company secretary	JMJ Maher
Auditors	PricewaterhouseCoopers Incorporated
Listing	JSE Securities Exchange South Africa
Sector	Food Producers
Sponsor	RAND MERCHANT BANK (a division of FirstRand Bank Limited)
Bankers	Absa Bank Limited, FirstRand Bank Limited, Investec Bank Limited, Nedbank Limited and Standard Bank of South Africa Limited
Website	www.rclfoods.com

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